



State of Georgia announces new Statewide Contract for **Networking Equipment**

Through a strategic competitive bidding process, the Georgia Department of Administrative Services, State Purchasing Division, has awarded a new statewide contract for **Networking Equipment and IT Infrastructure Products** to **eighteen (18) manufacturers**. Please see page 2 - 3 for a list of product categories, manufacturers, specific category awards and contract numbers.

This **convenience contract** is available for use by all state, city and county public entities within the State of Georgia. The new contract expands the scope of available equipment and provides for deeper discounts on products, support/maintenance and services.

Statewide Contract Details:

What is the Contract Number?	Base Contract #99999-SPD-T20120501
Is this a Renewal?	No
Does it Replace an Existing Contract?	Yes
What is the Contract Term?	Initial Term of 1 year plus 4 renewals
What is the Expiration Date?	05-31-2013
Does it Allow the Use of the P-Card?	Yes
Who is the person to Contact with Questions?	Jan Pytelewski janet.pytelewski@doas.ga.gov (404) 656-5361

Key benefits of the contract include:

- Expanded catalog of IT networking products/solutions
- Increased discounts/savings
- Improved purchasing efficiency
- Access to a variety of services including network planning, design, configuration, site survey, installation, multivendor environment integration, consulting, network management rationalization, readiness assessment, training, etc.
- Covers leasing/financing arrangements

The **Networking Equipment** contract is available for use through accessing Team Georgia Marketplace™ Window Shopper at:

<http://doas.ga.gov/StateLocal/SPD/Pages/StatewideContractIndex.aspx>

There you can view the terms and conditions, pricing information, distribution channels and specific information on how to use the contract.

Contact Information:

SPD Contact Information	Manufacturer Contact Information
Contact's Name and Title: Jan Pytelewski IT Category Manager Contact's Email: janet.pytelewski@doas.ga.gov Contact's Phone Number: 404-656-5361	Manufacturer contact information including a link to all authorized resellers is available on Team Georgia Marketplace™ Window Shopper.

On September 12, 2012, a webinar will be conducted to provide you with additional information on how to use this contract. Please mark your calendars and plan to attend this informational session.



Network Equipment Category Descriptions

Category 1 - Wired Networking & Infrastructure Products

Includes wired Local Area Network (LAN), Wide Area Network (WAN), Campus Networks hardware/appliances such as Ethernet-based switches, routers, gateways, controllers, interface modules, associated network management software, etc. Alternatively, the category is described as Ethernet-based products utilized in various networks layers (core, distributed, edge). Category also includes network peripherals and accessories such as transceivers, fiber cable, network interface cards, etc.

Category 2 - Network Optimization & Management Products

Includes specialized bandwidth management/WAN optimization, IP address management, network device configuration management products/appliances and network/application monitoring/diagnostics products/appliances plus associated software.

Category 3 - Wireless Networking & Infrastructure Products

Includes wireless LAN/WAN/Campus hardware/appliances such as access points/radios (both internal and external), controllers, bridges, and gateways/policy management tools. Category also includes wireless network peripherals and accessories such as network cards, cable, installation materials (ring mounts, enclosures), antennas, network management software, etc.

Category 4 - Security Products

Includes Virtual Private Network (VPN) products, firewalls, and other security appliances – both stand-alone and integrated. This category also covers endpoint security/network access control, unified threat management, intrusion prevention, security services, content filtering, etc.

Category 5 - Unified Communications Products

Includes switches, controllers, routers, servers, and service appliances (collaboration, fax, etc.) that support communications via the Internet. In addition, this category includes hardware for video conferencing, IP telephone sets, etc. [This category does NOT cover PRI/Circuit Provisioning/Managed Services.]

Subcategory: Network Video Distribution/IPTV. Includes software, hardware, materials, accessories, and installation services necessary for the distribution of standard and HD video across an IP network. Products should be capable of both real-time streaming, video-on-demand, and video archiving, and customized embedded/overlaid content.

Networking Equipment and IT Infrastructure Products SWC Awards

	Category 1	Category 2	Category 3	Category 4	Category 5	Contract Number
Aerohive Networks			Y			99999-SPD-T20120501-0001
Allied Telesis	Y					99999-SPD-T20120501-0002
Aruba Networks	Y	Y	Y			99999-SPD-T20120501-0003
Avaya	Y	Y	Y	Y	Y	99999-SPD-T20120501-0004
Brocade Communications	Y	Y	Y			99999-SPD-T20120501-0005
Cisco Systems	Y	Y	Y	Y	Y	99999-SPD-T20120501-0006
Dell	Y	Y	Y	Y		99999-SPD-T20120501-0007
Enterasys Networks	Y	Y	Y	Y		99999-SPD-T20120501-0008
Extreme Networks	Y		Y			99999-SPD-T20120501-0009
F5 Networks		Y				99999-SPD-T20120501-0010
Hewlett-Packard	Y	Y	Y	Y		99999-SPD-T20120501-0011
IBM Corp	Y			Y		99999-SPD-T20120501-0012
Juniper Network	Y	Y	Y	Y		99999-SPD-T20120501-0013
Meru Networks			Y			99999-SPD-T20120501-0014
Polycom					Y	99999-SPD-T20120501-0015
Radware		Y		Y		99999-SPD-T20120501-0016
ShoreTel					Y	99999-SPD-T20120501-0017
Wildpackets		Y				99999-SPD-T20120501-0018