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New Year, New Leadership and New Services offered at GCI

Georgia Correctional Industries (GCI) is making big changes in its operation, under the direction of new Executive Director Norman Wilson. An accountant by trade, Mr. Wilson is placing a new emphasis on operational efficiency and increased responsiveness to market changes, to insure GCI's continued success. GCI's transition will include new or updated product lines, a more functional new website and a greater focus on customer needs.

GCI's new website is currently in the final stages of development and will be launched this month. It will feature full shopping cart functionality and much greater ease of use, addressing a major source of complaints over the past few years.

Procurement staffers will also notice that GCI will no longer maintain a Certified Products List on the DOAS website. GCI prefers to offer agencies a competitive product and price that will make the product your first choice anyway. GCI still has some chairs listed on SWC 60748, of course, but there is another choice that's even more practical.

Remember, anything GCI makes is available to state agencies through the Inter-Governmental Agreement purchase order (IGA), and there are no dollar limits. It's easy, and it places responsibility on GCI to make sure you are offered more than you can get from other vendors.

GCI offers job training to state inmates by manufacturing furniture, institutional equipment, cleaning chemicals, garments, custom printing and many other items available to state and local government agencies. Be on the lookout for new product offerings in the near future. For more information about GCI, please contact Barry Boalch at 404-244-5110 or bsboalch@gci-ga.com.