



Meet Paul Kurtz

If you haven't heard, a new State Cards Program Manager has joined the ranks: Stone Mountain-raised, Paul Kurtz. Bringing more than 16 years of retail and bankcard experience, his most recent position was as National Account Executive at the largest credit card processor in the country, Chase Paymentech. Understanding the importance of his position in growing the P-card program in new directions, we sat down with Paul to find out more about his background and plans for the program. You'll find that while new to the job, Paul brings a wealth of experience and an enthusiasm that is sure to mean great things for DOAS and the State of Georgia.

Truth be known, this is Paul's first time working in the public sector, however he is confident that his "tool belt" of experience is ample preparation for the job. His background includes work in fraud investigation, relationship management and project management as it relates to merchant processing and issuance of credit cards for companies such as GE Card Services, SunTrust Merchant Services, and Home Depot. Overall he feels that it is his ability to "understand the needs of his customers on both sides of the table, while always acting in accordance to policy and procedures" that will prove most useful to working at DOAS.

Beyond work experience, Paul's sheer enthusiasm for the job and DOAS will do wonders as well. He insists, "This is the first time where all the things I like to do are rolled into one position." And although there may be other areas of government where he could lend his experience, he is attracted to DOAS' new energy and inspired leadership. It is the Commissioner's "great vision, to see beyond the four walls of business" that he expects will mesh with his plans for the P-card program.

Paul's plans for the program are quite simple: "To familiarize himself with existing policies and procedures, to work with the team to support customer service initiatives, and to grow the program...move it forward by maximizing its benefits while minimizing its risks." ■