

Team Georgia Marketplace Moves from Requirements Gathering to Validation

Here are brief descriptions of the five Supplier Relationship Management modules that will be implemented as part of Team Georgia Marketplace:

- Strategic Sourcing – Enables State Purchasing Division buyers to create buying events, permits suppliers to respond to procurement actions, and allows Purchasing Agents to analyze supplier responses and make awards
- eSupplier Connect – A two-way communication tool that enables supplier self-service access to State Purchasing Division public information and enables them to supply information back to the state
- eProcurement – Automates employee requisitioning through an easy self-service web-shopping system; streamlines employee ordering and lowers procurement costs by reducing transaction overhead and controlling maverick spending
- Supplier Contract Management – Standardizes contract processes, reduces Time-to-Contract, and drives contract compliance
- Catalog Management – Provides the State Purchasing Division with a web-based application to access, transform, and integrate catalog content

Here are some examples of what these modules will deliver:

- A central repository of contracts (both statewide and agency), making it easier to determine what is on contract, when to piggyback on another agency's contract, what is available to purchase electronically with a P-card via a web-shopping system
- A completely automated RFx process from writing the bid, to scoring, through negotiations, and to the resulting contract
- Easier contract construction using a repository of appropriate clauses (based on dollar value or what you are buying), you just add variables that are specific to your contract
- Tracking vendor performance so that you can increase performance of those that are underperforming and recognize good performers