



Computer Peripherals and General Audio Visual Products

Statewide Contract Webinar – April 1, 2010

Your Presenter

State Purchasing Division – Statewide Contracts



Bernard Joy, CPM, CPSM

Associate Category Manager

Experience

*Nine years of IT Procurement in Public
and Private Sectors*

Education

BA, M.Div.

Contract Information

Bernard.joy@doas.ga.gov

404-463-5556

Agenda of this Webinar

State Purchasing Division – Statewide Contracts



Purpose of this Webinar

State Purchasing Division – Statewide Contracts



Purpose:

The purpose is to introduce the new Statewide Contract for Computer Peripherals and General Audio Visual Products.

Statewide Contract Details

State Purchasing Division – Statewide Contracts



What is the Contract Number?	99999-SPD-SPD0000021
Is it a Renewal?	No
Does it Replace an Existing Contract?	No
What is the Contract Term?	1 Year with up to 4 renewals
What is the Expiration Date?	03-15-2010
Does it Allow the Use of the P-Card?	Yes
Who is the Person to Contact with Questions:	Bernard Joy Bernard.joy@doas.ga.gov 404-463-5556

Key Benefits

State Purchasing Division – Statewide Contracts



Key Benefits:

- Ease of Ordering through e-Catalogs
- Extended Return Periods for large orders (up to 90 days)
- Discounts of 5%-80%
- Additional Discounts for high volume orders
- Availability of Window Shopper
- Easy process for adding new products

Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts



1. Visit the DOAS website at www.doas.ga.gov

Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts



2. Hover over the “State and Local” section

3. Click on “State Purchasing”

Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts



Georgia Department of Administrative Services

Mobile Sitemap Careers Contact

Search GO Font Size: A⁻ A⁺

Advanced Search

STATE PURCHASING

DOAS Home About Us State and Local Suppliers Public and Non-Profit

Home > State and Local > State Purchasing

EXPLORE STATE PURCHASING

Contracts

- » Knowledge Management
- » Services & Contacts
- » Process & Performance
- » Policies & Procedures
- » Procurement & Sourcing Tools
- » 7 Stages of Procurement

Contracts at the statewide and agency level offer state and local governments a variety of products and services at competitive prices. Access to Team Georgia Market Place and contract indexes.

Learn More...

Team Georgia Marketplace

Changing the way we do business!

Features

- » Team Georgia Marketplace
- » Official Forms & Documents
- » Purchasing & Travel Cards
- » Purchasing Training
- » How do I... ?
- » How's my Service?
- » State Purchasing Help Desk

Learn more...

Direct Links

- » Login to GPR for State & Local Entities
- » Bid Notices - GA Procurement Registry
- » Agency & University Procurement Officer List
- » eQuote
- » GA Vendor Manual
- » GA Procurement Manual
- » Statewide Contracts
- » State Use Procurement List
- » IKON Document Solutions

News

- » Jun 24: DOAS Tucker surplus office relocates to Sloppy Floyd state offices
- » Jun 17: Ways to Save! Purchase DOAS Surplus Property – 11 Alive Video.
- » Apr 21: Governor Perdue's Press Release on the Spend Management Project

More News...

Events

- » Jul 21: Supplier Seminar
- » Aug 06: Supplier Orientation
- » Aug 11: Supplier Webinar
- » Aug 20: Supplier Seminar

More Events...

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Bookmark

Direct Links

- » Login to GPR for State & Local Entities
- » Bid Notices - GA Procurement Registry
- » Agency & University Procurement Officer List
- » eQuote
- » GA Vendor Manual
- » GA Procurement Manual
- » Statewide Contracts
- » State Use Procurement List
- » IKON Document Solutions

4. In the “Direct Links” section, click on “Statewide Contracts”

Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts



200 Piedmont Avenue, SE, Suite 1308 West Tower
Atlanta, Georgia 30334-9010
Phone: 404-657-6000
Fax: 404-657-8444

STATEWIDE CONTRACTS

State Purchasing establishes competitive statewide contracts for a wide variety of products, services, and equipment. These contracts cover commonly used commodities such as office furniture, motor vehicles, natural gas, liquid petroleum, paint, ammunition, asphalt, and much more. In order to find the contract that best fits your needs, use the following menu of search options.

If you have questions pertaining to a specific contract, please contact the State Purchasing Buyer identified in the contract information, or contact the State Purchasing office at 404-657-6000.

MENU

Choose one of the methods below to access Statewide Contracts

- [list of Statewide Contracts \(Alpha order\)](#)
- [list of 5 Digit NIGP codes assigned to Statewide Contracts](#)
- [Search for Statewide Contracts by keyword](#)
- [Search for Statewide Contracts by Major NIGP Category](#)

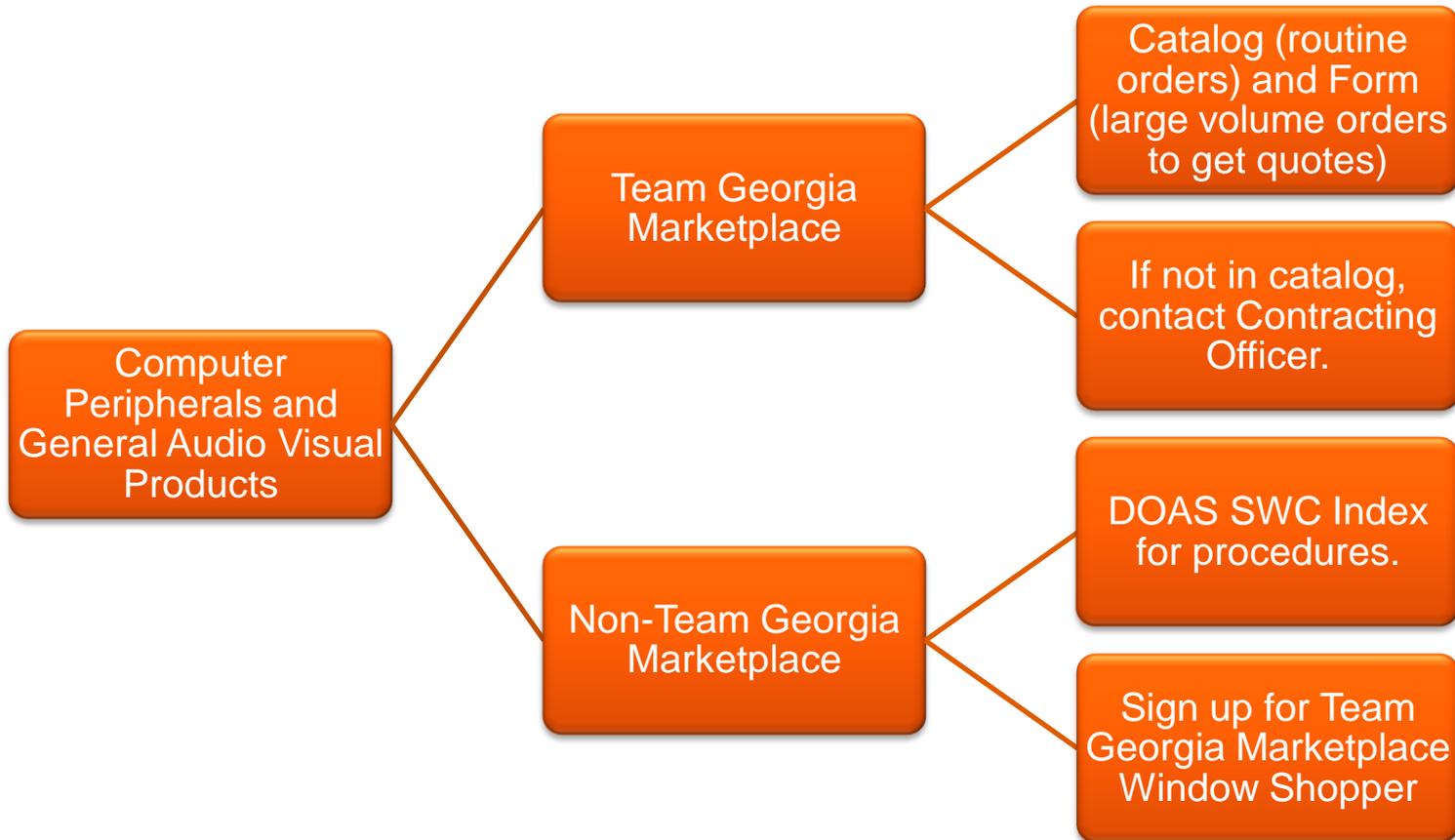
[RETURN](#)

PR_StateWide_contract_menu

Select a method to view the list of contracts and this contract will be:
“TITLE OF CONTRACT”

How to use this contract

State Purchasing Division – Statewide Contracts



Frequently Asked Questions

State Purchasing Division – Statewide Contracts



Question	Answer
<p>I am buying equipment for a new building, can I get a better deal with large quantities?</p>	<p>The contract price is a ceiling price. For large opportunities, our suppliers can get more aggressive costs from manufacturers and pass that on to you through a quote.</p>
<p>If we have to replace a modem or power supply do we have to go through this contract utilizing SWC even if it's a Dell part?</p>	<p>If you are replacing a part under warranty, you absolutely go through Dell. If you are replacing a DELL branded component, you will still go through Dell. If you are replacing a component that comes from a third party manufacturer (like a video card), you'll need to go through the Peripheral Contract.</p>
<p>I am looking for a specific model # and brand of projector. I don't see it in the award. How can I get it added?</p>	<p>Contact the Contracting Officer. For items in the Scope of the procurement, DOAS will expedite the addition of the product on either a temporary or permanent basis.</p>

Frequently Asked Questions

State Purchasing Division – Statewide Contracts



Question	Answer
<p>- I am not clear on NIGP Code list for SWC. It looks like they are a catch all regardless of manufacturer. E.g. Audio Visual Equipment & Supplies (Not Otherwise Classified).</p>	<p>The NIGP Code list is a catch all. If I miss the NIGP code that a user enters, the PO Blows up. So, I tried to think of every possibility. Under our new policy, I had to list every one of them. The list of awarded product lines is what is important. While the contract is now live, it has not gone live in Team Georgia Marketplace. In the meantime, it is best to get several quotes from the suppliers.</p>
<p>Please be aware that Colleges and Universities do not have the PeopleSoft version required for Team Georgia Marketplace. With our scenario and no access to the catalogs, how do we find pricing? Will we eventually have links to the vendor websites?</p>	<p>There are at least two solutions available to you. First, you have the “Window Shopper” option available in Team Georgia Marketplace (for more information including registration information go to: http://doas.ga.gov/tgm/Pages/WindowShopper.aspx). This will allow you to create shopping baskets, fill them and export them – all without having to be hooked into SAO PeopleSoft. Secondly, you will have the option of seeking a quote directly from the supplier.</p>

For more information

State Purchasing Division – Statewide Contracts



Submit Questions To:

Email Address:

Bernard.joy@doas.ga.gov

Person to Contact:

Bernard Joy

Phone Number:

404-463-5556

Vendor Contact Information:

Please see the following Supplier Profile Pages.

This Webinar

A copy of this webinar will be posted on the State Purchasing Division website.

Supplier Profile: OnePath, LLC



Onepath Systems, LLC
1765 West Oak Parkway, Suite 700
Marietta, GA. 30062
Toll Free – 1-877-ONE-SYS1
Attention: Debbie Cecil
STATEAVORDERS@ONEPATHSYSTEMS.COM



- **Return and Shipping**

Supplier Profile: Multi-Media Services



Keith Taylor

Custom Quotes: will be either processed live or within 24 hours depending on complexity. Call or email Amy Truitt at: 770-422-3748 or sales@mmsav.com



Returns & Shipping

Shipping: In-stock orders shipped within 48 hours

Returns: are easy. If defective or wrong unit, we pay for all shipping to make it right. Further details are within our information page.

Returns: are easy. If like new condition and within 30 days, 60 days for orders over \$15K. Further details are within our information page.

Supplier Profile: Audio Visual Innovation



Elaina Ryan

800-282-6733 extension 2026

elaina.ryan@avispl.com



Stock items usually ship within 24 hours and items shipped from the manufacturer to the end user will normally be in 5-7 days.

For returns, contact me first and I will submit an RMA request and then you will hear from our customer service department who will issue you an RMA number and shipping directions.. There is a 30 day return policy for regular orders and 60 days will be allowed for large orders.

Supplier Profile: Troxell Communications, Inc.



Wendy Wang

770-495-1544 or 800-578-8858 x 6201

wendy.wang@trox.com

Inside sales support: 800-352-7912

David Woolson x 1750

david.woolson@trox.com

Irving Lopez x 1752

Irving.lopez@trox.com



Shipping and Returns

In-stock product ship within 48 hours

Return Authorization: 800-352-7912 x 220

If product is defective or shipped incorrectly or recommended inappropriately by Troxell, call a tag will be issued

iOrders can be returned up to 30 days, 60 days for single order over 15K.

Same day turnaround for custom quotes

Supplier Profile: Southern Computer Warehouse



Wrenetta Williams

Director of Sales

Southern Computer Warehouse

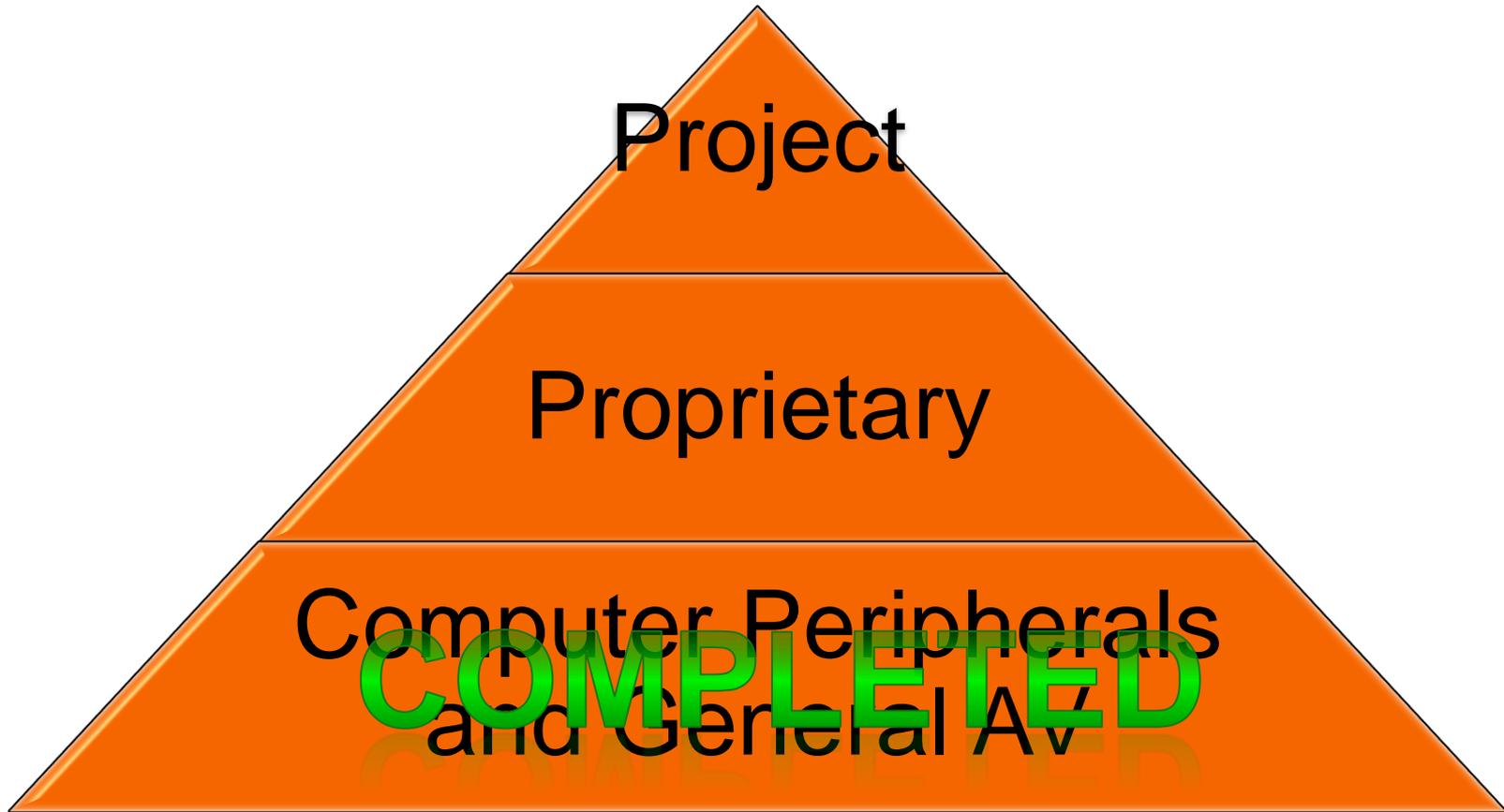
Office: 770-579-8927 | Cell: 678-428-2873

Wrenetta.Williams@scw.com

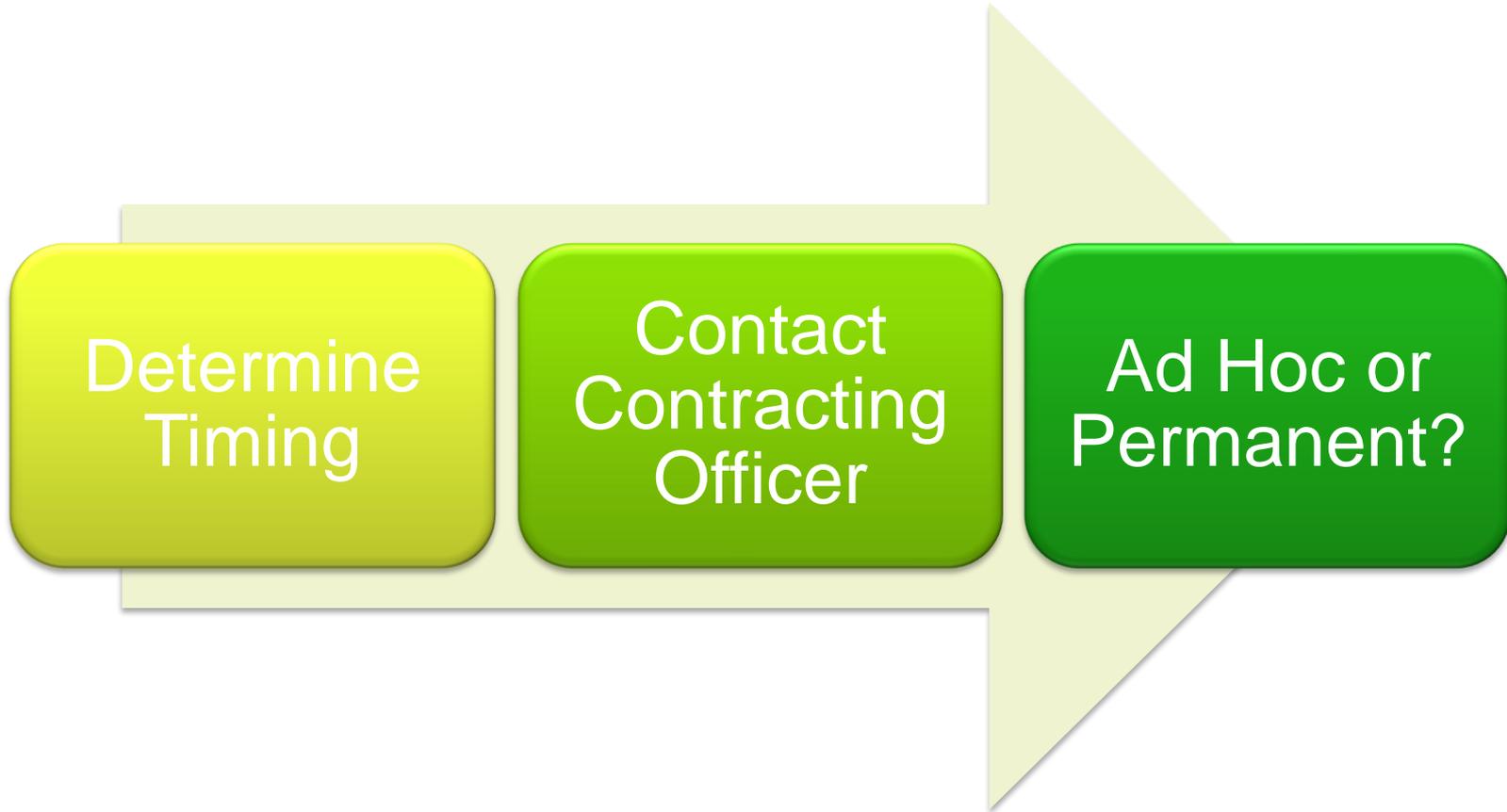


SCW has hassle free returns – keep your boxes and we have you covered for 30 days and over \$15,000 in one order ,the return policy is extended to 60 days.

The Three AV Solicitations



Process for Adding New Product Lines



Questions...





Georgia