

# Statewide Contract Information Sheet

<b>Statewide Contract Number</b>		<b>SWC90813</b>	
<b>Name of Contract</b>		<b>Servers/Storage</b>	
<b>Effective Date</b>		<b>September 1, 2009</b>	
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# Vendor Information Sheet

Vendor Name: Dell

Contract Information			
<b>Statewide Contract Number</b>	<b>SWC90813-01</b>		
<b>Contract Name</b>	<b>Servers/Storage</b>		
<b>PeopleSoft Vendor Number</b>	<b>0000015689</b>	<b>Location Code</b>	<b>001</b>
Vendor Name & Address			
<b>Dell Marketing L.P.</b> <b>One Dell Way, Round Rock, TX 78682</b> <b>800.981.3355</b>			
Contract Administrator			
<b>Name: Lauren McCosham</b> <b>Address: One Dell Way, MS RR8-07</b> <b>Telephone: 512-723-1325 Fax: 512-283-9092</b> <b>E-mail: <a href="mailto:lauren_mccosham@dell.com">lauren_mccosham@dell.com</a></b>			
Contract Details			
<b>1. Ordering Information</b>	<b>Deven Richter</b> <b>Phone: 800-981-3355, ext. 7289110</b> <b>Email: <a href="mailto:deven_richter@dell.com">deven_richter@dell.com</a></b>		
<b>2. Remitting Information</b>	<b>PO BOX 534118</b> <b>Atlanta, GA 30353-4118</b>		
<b>3. Delivery Days</b>	<b>To be defined by authorized purchaser at the moment of the purchase.</b>		
<b>4. Discounts</b>	<b>Additional order-size discounts are available for the State of Georgia Standard Configurations.</b>		
<b>5. Payment Terms</b>	<b>Net 30</b>		
<b>6. Bid offer includes</b>	<b>State and Local Government, Higher Education, K-12</b>		
<b>7. Acceptable payment method</b>	<b>Purchasing Card may be used for purchases under this contract and any cash discount will be applied the same as cash.</b>		
<b>8. Escalation Plan for Customer Service Quality Issues</b>	<b>1st Line Escalation Contact:</b> <b>Travis Quigley,</b> <b>Account Executive</b> <b>Phone: 404-345-7622</b> <b>Email: <a href="mailto:Travis_Quigley@Dell.com">Travis_Quigley@Dell.com</a></b>	<b>2nd Line Escalation Contact:</b> <b>Jeff Fleetwood, Regional Sales Manager</b> <b>Phone: 803-802-8809</b> <b>Email: <a href="mailto:jeff_fleetwood@dell.com">jeff_fleetwood@dell.com</a></b>	<b>3rd Line Escalation Contact:</b> <b>John Mullen, Vice President MPA Sales</b> <b>Phone: 512-728-5920</b> <b>Email: <a href="mailto:john_mullen@dell.com">john_mullen@dell.com</a></b>

**RESELLERS AUTHORIZED TO ACCEPT PURCHASE ORDERS ON BEHALF OF DELL**

**Cambridge Computers Corporate Office**

[www.cambridgecomputer.com](http://www.cambridgecomputer.com)

**Contact – Information and Quotes:**

Joe Heitmeyer

Client Relationship Manager

[jheimeyer@cambridgecomputer.com](mailto:jheimeyer@cambridgecomputer.com)

Office: 770-973-9665

Cell: 770-329-1102

**Remit Address:**

Cambridge Computers Corporate Office

271 Waverley Oaks Road #301

Waltham, MA 02452

**PO Instructions:**

Cambridge Computers is authorized to accept purchase orders on behalf of Dell for all items in this contract.

# Vendor Information Sheet

**Vendor Name: Hewlett Packard**

Contract Information			
<b>Statewide Contract Number</b>	<b>SWC90813-04</b>		
<b>Contract Name</b>	<b>Servers/Storage</b>		
<b>PeopleSoft Vendor Number</b>	<b>0000264929</b>	<b>Location Code</b>	<b>001</b>
Vendor Name & Address			
Hewlett-Packard Company 3000 Hanover St. Palo Alto, CA 94304			
Contract Administrator			
Erin Tank Contract Sales and Strategic Programs Telephone: 501-428-8287 / Fax: 866-220-7319 <b>E-mail: <a href="mailto:erin.e.tank@hp.com">erin.e.tank@hp.com</a></b>			
Contact Details			
<b>1. Ordering Information</b>	Bruce Glenn Phone: 800-277-8988, Option 1, ext. 7713559 <b>Email: <a href="mailto:bruce.glenn@hp.com">bruce.glenn@hp.com</a></b>		
<b>2. Remitting Information</b>	Hewlett-Packard Company PO 101149 <b>Atlanta, GA 30392-1149</b>		
<b>3. Delivery Days</b>	To be defined by authorized purchaser at the moment of the purchase.		
<b>4. Discounts</b>	Additional order-size discounts are available for the State of Georgia Standard Configurations.		
<b>5. Payment Terms</b>	Net 30 Days		
<b>6. Bid Offer includes</b>	<b>State and Local Government, Higher Education, K-12</b>		
<b>7. Acceptable payment method</b>	<b>Vendor will accept the Purchasing Card for purchases under this contract</b>		
<b>8. Escalation Plan for Customer Service Quality Issues</b>	1st Line Escalation Lauren Cromwell Phone: 888-277-8988 Opt. 1, Ext 7810544 Email: <a href="mailto:bruce.glenn@hp.com">bruce.glenn@hp.com</a>	2nd Line Escalation Nelson Munn Phone: 850-322-1535 Email: <a href="mailto:nelson.munn@hp.com">nelson.munn@hp.com</a>	3rd Line Escalation Tom Coleman Phone: 678-654-5750 Email: <a href="mailto:tom.coleman@hp.com">tom.coleman@hp.com</a>

**RESELLERS AUTHORIZED TO ACCEPT PURCHASE ORDERS ON BEHALF OF HP**

**Cnetics Technologies, LLC**

FEID 58-2360346

[www.cnetics.com](http://www.cnetics.com)

**Account Executive**

Bob Hannah

770-864-7240

Fax: 770-409-3112

[bhannah@cnetics.com](mailto:bhannah@cnetics.com)

**Reporting Contact:**

Melanie Bellavich

770-864-7210

[mbellavich@cnetics.com](mailto:mbellavich@cnetics.com)

**For Quotes Contact:**

Lisa Chambless

770-864-7232

[lichambless@cnetics.com](mailto:lichambless@cnetics.com)

**Remit Address:**

Cnetics Technologies, LLC  
7076 Peachtree Ind. Blvd. Suite 200  
Norcross, GA 30071

**MCPc, Inc.**

FEID 32-0012228

<http://www.mcpc.com/>

**Account Executive**

Lincoln L. Stupart

770-392-8901; ext. 5004

770-633-3228 mobile

[lincoln.stupart@mcpc.com](mailto:lincoln.stupart@mcpc.com)

**Reporting Contact:**

Matthew Curtis

440-268-4394

[matthew.curtis@mcpc.com](mailto:matthew.curtis@mcpc.com)

**For Quotes Contact:**

Scott Huse

770-392-8901; ext. 5012

[scott.huse@mcpc.com](mailto:scott.huse@mcpc.com)

**Remit Address:**

MCPc, Inc.  
PO Box 643283  
Pittsburgh, PA 15264-3283

**Systems Alliance, Inc.**

FEID 52-1811163

[www.systemsalliance.com](http://www.systemsalliance.com)

**Sr. Business Development Executive**

Charlie Pierce

Cell: 706-248-9556

Office: 410-343-7715

Fax: 410-584-0594

[cpierce@systemsalliance.com](mailto:cpierce@systemsalliance.com)

**For Quotes Contact:**

Charlie Pierce

Cell: 706-248-9556

[cpierce@systemsalliance.com](mailto:cpierce@systemsalliance.com)

**Remit Address:**

Systems Alliance, Inc.  
Executive Plaza III  
11350 McCormick Road, Suite 1203  
Hunt Valley, MD 21031

**Reporting Contact:**

Kristi Peyton, Controller

410-343-7720

[kpeyton@systemsalliance.com](mailto:kpeyton@systemsalliance.com)

**CDW-Government LLC**

FEID 36-4230110

<https://www.cdwg.com/>

**Deputy Program Manager**

John Johnsen

Office: 312-705-0909

Fax: 312-705-3709

[jjohnsen@cdw.com](mailto:jjohnsen@cdw.com)

**For Quotes Contact:**

John Johnsen

Phone: 312-705-0909

[jjohnsen@cdw.com](mailto:jjohnsen@cdw.com)

**Remit Address:**

CDW-Government

LLC

75 Remittance Dr. Suite 1515

Chicago, IL, 60675-1515

**Reporting Contact:**

John Johnsen

312-705-0909

[jjohnsen@cdw.com](mailto:jjohnsen@cdw.com)

# Vendor Information Sheet

**Vendor Name: International Business Machines Corporation**

Contract Information			
<b>Statewide Contract Number</b>	<b>SWC90813-02</b>		
<b>Contract Name</b>	<b>Servers/Storage</b>		
<b>PeopleSoft Vendor Number</b>	<b>0000004543</b>	<b>Location Code</b>	<b>001</b>
Vendor Name & Address			
<b>International Business Machines Corporation</b> <b>New Orchard Road</b> <b>Armonk, NY 10504</b>			
Contract Administrator			
<b>Russell Boles</b> <b>International Business Machines, Corp</b> <b>Client Systems Manager - East Region, Public Sector</b> <b>7100 Highlands Parkway, Smyrna GA 30082</b> <b>770-863-1823, t/l 753</b> <a href="mailto:rusboles@us.ibm.com">rusboles@us.ibm.com</a>			
Contact Details			
<b>1. Ordering Information</b>	<b>Russell Boles</b> <b>Phone: 770-863-1823, t/l 753</b> <a href="mailto:rusboles@us.ibm.com">rusboles@us.ibm.com</a>		
<b>2. Remitting Information</b>	<b>91222 Collections Center Dr</b> <b>Chicago, IL 60693-1222</b>		
<b>3. Delivery Days</b>	<b>To be defined by authorized purchaser at the moment of the purchase.</b>		
<b>4. Discounts</b>	<b>Additional order-size discounts are available for the State of Georgia Standard Configurations.</b>		
<b>5. Payment Terms</b>	<b>Net 30 Days</b>		
<b>6. Bid Offer includes</b>	<b>State and Local Government, Higher Education, K-12</b>		
<b>7. Acceptable payment method</b>	<b>Vendor will accept the Purchasing Card for purchases under this contract.</b>		
<b>8. Escalation Plan for Customer Service Quality Issues</b>	<b>Russell Boles</b> <b>Phone: 770-863-1823, t/l 753</b> <b>Email: <a href="mailto:rusboles@us.ibm.com">rusboles@us.ibm.com</a></b>		

**Quick Facts:**

**The contracts are administered by the Department of Administrative Services (DOAS).**

**The contracts are a mandatory source to all eligible State entities and for the convenience of political subdivisions.**

**Discounts were negotiated for the State of Georgia with Dell, HP, IBM, and Oracle for Configurations and Family Suite of Products.**

**Additional order-size discounts are available for the State of Georgia.**



## **Item Schedule**

### **Dell Products and Pricing:**

**See Team Georgia Marketplace for State products and pricing or contact supplier directly.**

### **HP Products and Pricing:**

**See Team Georgia Marketplace for State products and pricing or contact supplier directly.**

### **IBM Products and Pricing:**

**See Team Georgia Marketplace for State products and pricing or contact supplier directly.**

### **Oracle Products and Pricing:**

**Contact supplier directly for products and pricing.**