

## Statewide Information Sheet

Statewide Contract Number	SWC90804	NIGP Code	20853, 20854, 20860
Name of Contract	Electronic Medical Records System		
Effective Date	May 14, 2009	Expiration Date	June 30, 2012
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# Vendor Information Sheet

Vendor Name: Business Computer Applications

Contract Information			
Statewide Contract Number	SWC90804		
Contract Name	Electronic Medical Records System		
PeopleSoft Vendor Number	0000083077	Location Code	000001
Vendor Name & Address			
Business Computer Applications, Inc. 2002 Summit Blvd. , Suite 880 Atlanta, GA 30319			
Contract Administrator			
June Nuckolls, COO 1008 Professional Boulevard, Suite 3 Dalton, GA 30720  Phone: 706-279-4141 Email: <a href="mailto:jnuckolls@bca.us">jnuckolls@bca.us</a>			
Contact Details			
Ordering Information	Wendy Abdo Phone: 678-221-9007 Email: <a href="mailto:wabdo@bca.us">wabdo@bca.us</a>		
Remitting Information	2180 Satellite Boulevard Duluth, GA 30097		
Delivery Days	To be defined by authorized purchaser at the moment of the purchase.		
Discounts	Additional order-size discounts are available for the State of Georgia.		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government (Georgia and non-Georgia entites), Higher Education		
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract		
Escalation Plan for Customer Service Quality Issues	1st Line Escalation Contact: Help Desk Email: <a href="mailto:helpdesk@bca.us">helpdesk@bca.us</a>	2nd Line Escalation Contact: Ricky Cotton Email: <a href="mailto:rcotton@bca.us">rcotton@bca.us</a>	3rd Line Escalation Contact: Sherry Dietz Email: <a href="mailto:sdietz@bca.us">sdietz@bca.us</a>

## Overview

The Georgia Department of Administrative Services, State Purchasing Division, has established a new statewide Electronic Medical Records System contract with Business Computer Applications (BCA). The purpose of this contract is to provide Electronic Medical Records software (PEARL<sup>®</sup>) at a State negotiated rate structure to the State of Georgia governmental entities that deliver healthcare services, and are interested in shifting from paper-based medical records to electronic medical records, or simply upgrading existing systems to more robust technologies.

*Proven software:* The BCA PEARL<sup>®</sup> Electronic Health Record System is a leading-edge medical software application that integrates all components of a comprehensive, computerized medical record for physician group practices, institutions, hospitals, and other healthcare organizations. This feature rich web-based system securely tracks and houses medical documentation that is commonly paper-driven. From doctor appointments, hospital visits and charts, to X-rays, blood work, and medical prescriptions—all medical, dental or mental health related data is centrally stored within PEARL<sup>®</sup> to give clinicians easy-access to health information, effectively providing an integrated medical picture of patients. Moreover, PEARL<sup>®</sup> offers this medical snapshot with little to no technical difficulty because the program has a demonstrated capability to customize to the needs of the organization, while integrating a variety of database systems with its robust technology. Complete with high-end scheduling, reporting and tracking capabilities, PEARL<sup>®</sup> not only functions as a medical assistant by reducing paper work and process redundancies, but as a medical lifesaver, sending doctor reminders for needed prescriptions and medical alerts when there are allergic or lethal interactions with medicines. In summary, PEARL<sup>®</sup> is a comprehensive medical records system that leverages technology to reduce medical errors, streamline healthcare processes and overall enhance the quality of patient care.

## Item Schedule

The contract offers a tiered-pricing structure, where the per-day fees drop as more state entities participate. Affordability and accessibility are among the greatest benefits of this contract because as more Georgia state entities participate that normally could not afford EMR services; greater access to needed health services is being provided statewide.

Use of the statewide contract involves an enrollment process that begins when a state entity completes a diagnostic checklist designed to identify system requirements or customized needs. Once a personalized solution has been generated, BCA will conduct a demonstration of PEARL<sup>®</sup>, followed by a review of contract parameters and an implementation plan. Meanwhile, a DOAS review team will work behind the scenes on compliance matters to maintain the integrity of the statewide contract. As always, DOAS will serve as an advocate for state entities, making cost-effective recommendations to tailor PEARL<sup>®</sup> to each state entity's individualized needs, while ensuring that state entities enjoy all the benefits and cost avoidance offered through the statewide contract.

For Item Schedule/Pricing, please contact BCA directly. The final cost quote, along with the implementation plan developed for the state entity, will be incorporated into a contract either through the issuing of a Purchase Order by that state entity to BCA or through a written agreement by and between the state entity and BCA, which incorporates by reference the terms of the statewide contract.

*The Electronic Medical Records System Statewide contract is mandatory to all eligible state entities and is offered for the convenience of political subdivisions.*

State entities may implement Secure ASP services or opt for a Hybrid-ASP model whereby data and hardware rest at agency sites.

BCA Contact:

Wendy Abdo  
Phone: 678-221-9007

Email: [wabdo@bca.us](mailto:wabdo@bca.us)

DOAS Issuing Officer for the State

Buyer Name: Beverly Alexander

Phone: (404) 656-5345

Fax: (404) 657-8444

Email Address: [beverly.alexander@doas.ga.gov](mailto:beverly.alexander@doas.ga.gov)