



Department of
Administrative Services

Customer Focused, Performance Driven

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GOVERNOR

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The Georgia Department of Administrative Services, State Purchasing Division, has established a Statewide Contract **Administrative Vehicles** with the following suppliers: **Akin Ford-Dodge-Chrysler-Jeep, Allan Vigil Ford, Hardy Fleet Group, Kia Motors, and Wade Ford.**

This is a **MANDATORY CONTRACT** for all State of Georgia governmental entities subject to the State Purchasing Act. The statewide contract is also available on a convenience basis to other Governmental Entities such as state authorities, local government, municipalities, cities, townships, counties and other political subdivisions of the State of Georgia.

The purpose of this contract is to provide fuel efficient administrative vehicles and related products and services for the following classifications of automotive vehicles: sedans pickup trucks, sport utility vehicles, passenger/cargo vans, alternative fuel, *hybrid and flex fuel.*

Key benefits of the contract include:

- Super Competitive Pricing; vehicles ranged from 7% to 36% below dealer invoice (24% on average)
- Expanded selection of vehicles and suppliers; 5 classes of sedans, includes 1 hybrid; 4 classes of pickups; 3 classes of SUV and 7 classes of vans (passenger & cargo) available from 9 suppliers
- Nearly all suppliers offer prompt payment discounts; range 3.0% to 5.5%, 20 days / Net 30
- Best value vehicle/supplier selection; award criteria considered total "life cycle costs" (mileage, warranty, delivery)
- Competitive fixed pricing for popular options
- Custom delivery charges established by region
- Multiple suppliers available for several vehicle classifications; mitigates impact of current financial instability facing some major manufacturers