Statewide Contract Information Sheet

Statewide Contract Number		SWC90795			
Name of Contract	Vehicles, A				
Effective Date	February 13, 2009				
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^{*} See Team Georgia Marketplace for current contract owner.

Contract Information						
Statewide Contract Number	SWC90795					
PeopleSoft Vendor Number	0000011950 Location Code 003					
Vendor Name & Address						
Allan Vigil Ford Fleet & Government Sales 6790 Mt. Zion Blvd. Morrow, Georgia 30260 TIN: 58-1606549-001						
Contract Administrator						
Bob Burtner burtner@allanvigilford.com Telephone: 770-968-0680 Tool Free: 1-800-821-5151 Fax: 678-364-3910						
Contact Details						
Ordering Information	Government Sa 6790 Mt. Zion E Morrow, GA. 30 ATTN: Roger M	Blvd 0260				
Remitting Information	Government Sa 6790 Mt. Zion B Morrow, GA. 30 ATTN: Roger M	81vd 0260				
Delivery Days	Orders will be s receipt of Purch	hipped within 60-90 ase Order	0 days after			
Discounts	Bid Offer does i	nclude a cash Disco	ount			
Payment Terms	5% 20 Days / No	et 30				
Bid Offer includes	State and Local	Government				
Acceptable payment method	Vendor will acc purchases unde	ept the Purchasing r this contract	Card for			

Contract Information			
Statewide Contract Number	SWC90795		
PeopleSoft Vendor Number	0000066877	Location Code	000001
Vendor Name & Address			
Hardy Fleet Group 1249 Charles Hardy Pkwy Dallas, Georgia 30157 TIN: 20-001450214			
Contract Administrator			
Steve Canup scanup@bellsouth.net Telephone: 770-445-9411 Fax: 770-445-9659			
Contact Details			
Ordering Information	Hardy Fleet G 1249 Charles I Dallas, Georgi ATTN: Steve G	Hardy Pkwy a 30157	
Remitting Information	Hardy Fleet G 1249 Charles I Dallas, Georgi ATTN: Steve G	Hardy Pkwy a 30157	
Delivery Days	Orders will be receipt of Puro	shipped within 60-9 chase Order	00 days after
Discounts		include a cash Disc	ount
Payment Terms	3.5% 20 Days	/ Net 30	
Bid Offer includes	State and Loca	al Government	

Acceptable payment method

Vendor will accept the Purchasing Card for purchases under this contract

Contract Information	
Statewide Contract Number	SWC90795
PeopleSoft Vendor Number	Location Code
Vendor Name & Address	
Kia Motors America, Inc 111 Peters Canyon Road Irvine, CA 92602 TIN: 33-0539850	
Contract Administrator	
Irma Acuna IACUNA@kiausa.com Telephone: 949-468-4670 Fax: 949-468-4515	
Contact Details	
Ordering Information	Kia Motors America, Inc 111 Peters Canyon Road Irvine, CA 92602
Remitting Information	Kia Motors America, Inc 111 Peters Canyon Road Irvine, CA 92602
Delivery Days	Orders will be shipped within 60-90 days afte receipt of Purchase Order
Discounts	Bid Offer does include a cash Discount
Payment Terms	Net 30
Bid Offer includes	State and Local Government

Acceptable payment method

Vendor will accept the Purchasing Card for purchases under this contract

Contract Information						
Statewide Contract Number	SWC90795					
PeopleSoft Vendor Number	0000011786	Location Code				

Vendor Name & Address

Wade Ford 3680 South Cobb Drive Smyrna, Ga. 30080 TIN: 58-1544317

Contract Administrator

Jack Eastland
<u>JEASTLAND@wade.com</u>
Telephone: 770-436-1200 x 142

Fax: 770-433-2412

Contact Details

Ordering Information	Fleet and Government Sales 3680 South Cobb Drive Smyrna, Georgia 30080
Remitting Information	Fleet and Government Sales 3680 South Cobb Drive Smyrna, Georgia 30080
Delivery Days	Orders will be shipped within 60-90 days after receipt of Purchase Order
Discounts	Bid Offer does include a cash Discount
Payment Terms	3% 20 Days / Net 30
Bid Offer includes	State and Local Government
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract

First Renewal Period: July 1, 2010 – June 30, 2011

All renewals are for the model year 2011 at the same terms and conditions except as noted below.

Akin Ford

Ford Crown Victoria - model year 2010

Allan Vigil Ford

F-150 – model year 2010

Explorer – model year 2010

Expedition – model year 2010

34 Ton Cargo Van - model year 2010

1 Ton Cargo Van – model year 2010

12-15 Passenger Van - model year 2010

Family Ford

Hardy Fleet Group

Colorado Compact Pickup – model year 2010

Silverado ½ Ton Pickup – model year 2010

Express G1500 Cargo Van ½ Ton – model year 2010

Express G2500 Express Van F/S ¾ Ton – model year 2010

Express G3500 Express Van F/S 1 Ton – model year 2010

8 Passenger Van Express G1500 - model year 2010

12-15 Passenger Van Express 3500 – model year 2010

Harry Lewis Chrysler

Kia Sorrento LX FWD \$21,199- model year 2011

Wade Ford

Ford ½ Ton E Series Cargo Van – model year 2010

E150 Passenger Van – model year 2010

2nd Renewal Period for model year 2012:

Increases:

Allan Vigil

	Mid Size 4 Dr Sdn	Fusion-V-6	\$18,685.00
	F/S P/U ½ Ton	F-150 (V-6)	\$16,097.00
	F/S P/U ½ Ton	F-150 (V-8)	\$16,980.00
	F/S P/U ¾ Ton	F-250	\$18,992.00
	F/S P/U 1 Ton	F-350	\$19,647.00
	Mid Size SUV	Explorer	\$23,051.00
	Full Size SUV	Expedition	\$24,587.00
	Cargo Van FS 3/4 T	Econoline E250	\$17,044.00
	Cargo Van FS 1 T	Econoline E350	\$20,143.00
	12-15 Pass Van	E-31 Econoline	\$21,661.00
Hardy	Fleet:		
	Full Sz Sdn V6	Chevrolet Impala	\$17,160.00
	F/S PU ½ Ton	Silverado C1500	\$15,401.00
Kia Mo	otors:		
	Mid Size SUV	Kia Sorrento LX	\$21,702.00

Kia Sedona LX

\$20,740.00

Wade Ford:

Mid Size PassVan

8 pass Van E-150 Express \$20,705.00

The following Vehicles were not renewed for 2012:

Kia Motors Rio Ford Crown Victoria Ford Ranger R-10 Ford Escape LS Dodge Grand Caravan (Passenger and Cargo) Ford E Series Cargo Van ½ Ton

3rd Renewal Period with Extension:

The following price increases are approved for the 2013 Model Year:

Allan Vigil Ford:

MidSz 4 Dr Sdn	Fusion - V6	\$ 20,570.00
F/S P/U 1/2 Ton	F-150 (V6)	\$ 16,727.00
F/S P/U 1/2 Ton	F-150 (V8)	\$ 17,610.00
F/S P/U 3/4 Ton	F-250	\$ 19,502.00
F/S P/U 1 Ton	F-350	\$ 20,172.00
MidSize SUV	Ford Explore	\$ 23,051.00
Full Size SUV	Ford Expediti	\$ 25,174.00
CargoVan F/S 3/4	Econoline E2	\$ 17,687.00
CargoVan F/S 1	Econoline E3	\$ 20,610.00
12 Pass Van	E31 Econolin	\$ 22,121.00
15 Pass Van	E31 Econolin	\$ 25,493.00

Hardy Fleet:

Class	Model	Price
Full Sz Sdn V6	Chevrolet Impala	\$ 18,110.00
F/S P/U 1/2 Ton	Silverado C1500	\$ 16,051.00
CargoVan 1/2 Ton	Express G1500	\$ 16,916.00
CargoVan F/S 3/4	Express G2500	\$ 17,585.00
CargoVan F/S 1	Express G3500	\$ 19,573.00
8 Pass Van	Express G1500	\$ 19,431.00
12 Pass Van	Express G3500	\$ 22,035.00

Wade Ford: No Increase Kia: Sorrento LX 21,702\$



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NOTICE OF AWARD AMENDMENT

Sta	ite Entity.:	DOAS State Purchasing Division		Date	March 18, 2010
Vendor Name: Allan Vigil Ford				Vendor ID	0000060486
Contract Number: SWC 90795			Ori	ginal Award Date	February 13, 2010
Contract Title: Vehicles, Administrative				NIGP Code	07048
Buyer's L	ast Name:	White	Agenc	y Open/Statewide	: Open X Statewide
		Perfor	mance Period		
Effective Date:			Carry	piration Date:	
		State Entity		Ver	idor
Address:	200 Piedn	nont Ave. SE, Suite 1308	Address:	6790 Mt Zion B	lvd
City:	Atlanta	State: GA	City:	Morrow	State GA
Zip:	30334		Zip;	30260	
		A	endment		
CV CL VIII 1970	ndmont. V		ROSSIAN ACTOR STORM	ment Number: 1	
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Effection	ve Date: N	Follow Canceled X Amende March 18, 2010 Spe	v-On Actions Action: I Renewe Ex	d	une 30, 2010
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Effective Notes:	ve Date: M	Canceled X Amende March 18, 2010 Spe ord F-250 & F-350 trucks has been Apprement Officer (Name):	v-On Actions Action: I Renewe Ex cial Notes amended to \$18	d	une 30, 2010 2 respectively.
Effective Notes:	ve Date: M	Canceled X Amende March 18, 2010 Spe ord F-250 & F-350 trucks has been Apprement Officer (Name):	r-On Actions Action: Renewe Ex Cial Notes amended to \$18	d	une 30, 2010 2 respectively.

Revised: June 26, 2009 SPD-CP024

10 Gas MidSize SUV Ford Explorer Allan Vigil \$ 23,051.00		Administrative Vehicle List 2013 Model Year												
Fue Class Model Vendor Price Discount Price City Hwy Fue Contact Number														
			Georgia											
1		Fuel							Adjusted	MPG		Lifetime		
2 E85 Full Sz Sdn V6 Chevrolet Impala Hardy Fleet \$ 18,11000 3.50% \$17,476.15 18 29 \$19,646.57 Steve Canup 770-445-5 Gas Fis Piul 1/2 Ton F-150 (V8) Allan Vigil \$ 16,727.00 5.00% \$15,890.65 17 23 \$23,275.86 Bob Burtner 770-968-6 Gas Fis Piul 1/2 Ton F-150 (V8) Hardy Fleet \$ 16,051.00 3.50% \$16,729.50 15 20 \$26,619.72 Bob Burtner 770-968-6 Gas Fis Piul 1/2 Ton Silverado C1500 Hardy Fleet \$ 16,051.00 3.50% \$15,489.22 15 20 \$26,619.72 Bob Burtner 770-968-8 Gas Fis Piul 1/2 Ton F-250 Allan Vigil \$ 19,502.00 5.00% \$18,526.99 NC NC NA Bob Burtner 770-968-4 Gas Fis Piul 1/2 Ton F-350 Allan Vigil \$ 20,172.00 5.00% \$19,163.40 NC NA Bob Burtner 770-968-4 Gas MidSize SUV Ford Explorer Allan Vigil \$ 23,051.00 5.00% \$21,898.45 14 20 \$27,312.14 Bob Burtner 770-968-4 Gas MidSize SUV Ford Explorer Allan Vigil \$ 23,051.00 5.00% \$23,915.30 14 20 \$27,312.14 Bob Burtner 770-968-4 Gas CargoVan 1/2 Ton Express G1500 Hardy Fleet \$ 16,916.00 3.50% \$16,323.94 NC NC N/A Steve Canup 770-445-5 Gas CargoVan Fis 3/4 Econoline E250 Allan Vigil \$ 16,916.00 3.50% \$16,323.94 NC NC N/A Steve Canup 770-445-5 Gas CargoVan Fis 3/4 Econoline E250 Allan Vigil \$ 16,915.00 5.00% \$18,802.65 NC N/C N/A Bob Burtner 770-968-4 Gas CargoVan Fis 3/4 Econoline E250 Allan Vigil \$ 17,687.00 5.00% \$18,802.65 NC N/C N/A Bob Burtner 770-968-4 Gas CargoVan Fis 1 Express G3500 Hardy Fleet \$ 16,915.00 5.00% \$18,809.55 NC N/C N/A Bob Burtner 770-968-4 Gas CargoVan Fis 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,809.55 NC N/C N/A Bob Burtner 770-968-4 Gas CargoVan Fis 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,809.55 NC N/C N/A Bob Burtner 770-968-4 Gas CargoVan Fis 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,809.55 NC N/C N/A Bob Burtner 770-968-4 Gas CargoVan Fis 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,809.55 NC N/C N/A Bob Burtner 770-968-4 Gas CargoVan Fis 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,579.50 NC N/C N/A Bob Burtner 770-968-4 Gas CargoVan Fis 1 Express G3500 Hardy Fleet \$ 19,431.00 3.50% \$18,569.55 NC N/C N/A Bob Bur	Line	Туре	Class	Model	Vendor		Price	Discount	Price	City	Hwy	Fuel	Contact	Num ber
2 E85 Full Sz Sdn V6 Chevrolet Impala Hardy Fleet \$ 18,110.00 3.50% \$17,476.15 18 29 \$19,646.57 Steve Canup 770-445-5	1	E85	MidSz 4 Dr Sdn	Fusion - V6	Allan Vigil	\$	20,570.00	5.00%	\$19,541.50	18	26	\$21,093.75	Bob Burtner	770-968-0680
5 Gas FIS PIU 1/2 Ton F-150 (V8) Alian Vigil \$ 17,610.00 5.00% \$16,729.50 15 20 \$26,619.72 Bob Burtner 770-968-4 Gas FIS PIU 1/2 Ton Silverado C1500 Hardy Fleet \$ 16,051.00 3.50% \$15,489.22 15 20 \$26,619.72 Steve Canup 770-445-5 Gas FIS PIU 1/2 Ton F-250 Alian Vigil \$ 19,502.00 5.00% \$18,526.90 N/C N/C N/A Bob Burtner 770-968-4 Gas FIS PIU 1 Ton F-350 Alian Vigil \$ 20,172.00 5.00% \$19,163.40 N/C N/C N/A Bob Burtner 770-968-4 Gas FIS PIU 1 Ton F-350 Alian Vigil \$ 20,172.00 0.00% \$12,702.00 15 20 \$26,619.72 Lan Trinh 949-468-4 Gas MidSize SUV Ford Expedition Alian Vigil \$ 23,051.00 5.00% \$12,898.45 14 20 \$27,312.14 Bob Burtner 770-968-4 Gas CargoVan 1/2 Ton Express G1500 Hardy Fleet \$ 16,916.00 3.50% \$16,323.94 N/C N/C N/A Steve Canup 770-445-5 Gas CargoVan FIS 3/4 Express G2500 Hardy Fleet \$ 15,437.00 3.00% \$15,943.89 N/C N/C N/A Jack Eastlar 770-436-1 Gas CargoVan FIS 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 17,585.00 3.50% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,573.00 3.50% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,431.00 3.00% \$17,563.79 N/C N/C N/A Steve Canup 770-445-5 N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,431.00 3.50% \$18,875.99 N/C N/C N/A Steve Canup 770-445-5 N/C N/A Bob Burtner 770-968-4 Gas Bass Van E31 Econoline Alian Vigil \$ 22,035.00 5.00% \$24,248.35 N/C N/C N/A Bob Burtner 770-968-4 Gas Bass Van E31 Econoline S10 Hardy Fleet \$ 22,035.00 5.00% \$24,248.35 N/C N/C N/A Bob Burtner 770-968-4 Gas Gas Bass Van E31 Econoline S10 Hardy Fleet \$	2	E85	Full Sz Sdn V6	Chevrolet Impala	Hardy Reet	\$		3.50%	\$17,476.15	18	29	\$19,646.57	Steve Canup	770-445-9411
5 Gas FIS PIU 1/2 Ton F-150 (V8) Alian Vigil \$ 17,610.00 5.00% \$16,729.50 15 20 \$26,619.72 Bob Burtner 770-968-4 Gas FIS PIU 1/2 Ton Silverado C1500 Hardy Fleet \$ 16,051.00 3.50% \$15,489.22 15 20 \$26,619.72 Steve Canup 770-445-5 Gas FIS PIU 1/2 Ton F-250 Alian Vigil \$ 19,502.00 5.00% \$18,526.90 N/C N/C N/A Bob Burtner 770-968-4 Gas FIS PIU 1 Ton F-350 Alian Vigil \$ 20,172.00 5.00% \$19,163.40 N/C N/C N/A Bob Burtner 770-968-4 Gas FIS PIU 1 Ton F-350 Alian Vigil \$ 20,172.00 0.00% \$12,702.00 15 20 \$26,619.72 Lan Trinh 949-468-4 Gas MidSize SUV Ford Expedition Alian Vigil \$ 23,051.00 5.00% \$12,898.45 14 20 \$27,312.14 Bob Burtner 770-968-4 Gas CargoVan 1/2 Ton Express G1500 Hardy Fleet \$ 16,916.00 3.50% \$16,323.94 N/C N/C N/A Steve Canup 770-445-5 Gas CargoVan FIS 3/4 Express G2500 Hardy Fleet \$ 15,437.00 3.00% \$15,943.89 N/C N/C N/A Jack Eastlar 770-436-1 Gas CargoVan FIS 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 17,585.00 3.50% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,573.00 3.50% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,431.00 3.00% \$17,563.79 N/C N/C N/A Steve Canup 770-445-5 N/C N/A Bob Burtner 770-968-4 Gas CargoVan FIS 1 Express G1500 Hardy Fleet \$ 19,431.00 3.50% \$18,875.99 N/C N/C N/A Steve Canup 770-445-5 N/C N/A Bob Burtner 770-968-4 Gas Bass Van E31 Econoline Alian Vigil \$ 22,035.00 5.00% \$24,248.35 N/C N/C N/A Bob Burtner 770-968-4 Gas Bass Van E31 Econoline S10 Hardy Fleet \$ 22,035.00 5.00% \$24,248.35 N/C N/C N/A Bob Burtner 770-968-4 Gas Gas Bass Van E31 Econoline S10 Hardy Fleet \$														
6 Gas F/S P/U 1/2 Ton Silverado C1500 Hardy Fleet \$ 16,051.00 3.50% \$15,489.22 15 20 \$26,619.72 Steve Canup 770-445-5 7 Gas F/S P/U 3/4 Ton F-250 Allan Vigil \$ 19,592.00 5.00% \$18,526.90 N/C N/C N/A Bob Burtner 770-968-4 8 Gas F/S P/U 1 Ton F-350 Allan Vigil \$ 20,172.00 5.00% \$19,163.40 N/C N/C N/A Bob Burtner 770-968-4 9 Gas MidSize SUV Kia Sorrento LX Kia Motors \$ 21,702.00 0.00% \$21,702.00 15 20 \$26,619.72 Lan Trinh 949-468-4 10 Gas MidSize SUV Ford Explorer Allan Vigil \$ 23,051.00 5.00% \$21,838.45 14 20 \$27,312.14 Bob Burtner 770-968-4 11 E85 Full Size SUV Ford Expedition Allan Vigil \$ 25,174.00 5.00% \$23,915.30 14 20 \$27,312.14 Bob Burtner 770-968-4 11 E85 CargoVan 1/2 Ton Express G1500 Hardy Fleet \$ 16,916.00 3.50% \$16,323.94 N/C N/C N/A Steve Canup 770-445-4 12 Gas CargoVan 1/2 Ton Express G1500 Hardy Fleet \$ 16,916.00 3.50% \$16,962.65 N/C N/C N/A Bob Burtner 770-968-4 12 Gas CargoVan F/S 3/4 Econoline E250 Hardy Fleet \$ 16,916.00 3.50% \$16,962.65 N/C N/C N/A Bob Burtner 770-968-4 14 E85 CargoVan F/S 3/4 Econoline E250 Hardy Fleet \$ 17,585.00 3.50% \$16,963.53 N/C N/C N/A Steve Canup 770-445-5 16 Gas CargoVan F/S 1 Express G2500 Hardy Fleet \$ 19,573.00 3.50% \$18,987.95 N/C N/C N/A Steve Canup 770-445-5 16 Gas CargoVan F/S 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,987.95 N/C N/C N/A Steve Canup 770-445-5 17 E85 CargoVan F/S 1 Express G3500 Hardy Fleet \$ 19,431.00 3.00% \$17,563.79 N/C N/C N/A Bob Burtner 770-968-4 18 Gas MidSize PasVn Sedona LX Kia Motors \$ 20,610.00 5.00% \$19,579.50 N/C N/C N/A Bob Burtner 770-968-4 19 Gas Bass Van E150 Wagon Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Bob Burtner 770-968-4 19 Gas Bass Van E31 Econoline \$	4	Gas	F/S P/U 1/2 Ton	F-150 (V6)	Allan Vigil	\$	16,727.00	5.00%	\$15,890.65	17	23	\$23,275.86	Bob Burtner	770-968-0680
7 Gas FIS PIU 3/4 Ton F.250 Allan Vigil \$ 19,502.00 5.00% \$18,526.90 NC NC N/A Bob Burtner 770-968-4 8 Gas FIS PIU 1 Ton F-350 Allan Vigil \$ 20,172.00 5.00% \$19,163.40 N/C N/C N/A Bob Burtner 770-968-4 9 Gas MidSize SUV Kia Sorrento LX Kia Motors \$ 21,702.00 0.00% \$21,702.00 15 20 \$26,619.72 Lan Trinh 949-468-4 10 Gas MidSize SUV Ford Explorer Allan Vigil \$ 23,051.00 5.00% \$21,898.45 14 20 \$27,312.14 Bob Burtner 770-968-4 11 E85 Full Size SUV Ford Expedition Allan Vigil \$ 25,174.00 5.00% \$23,915.30 14 20 \$27,312.14 Bob Burtner 770-968-4 12 Gas CargoVan 1/2 Ton Express G1500 Hardy Fleet \$ 16,916.00 3.50% \$16,823.94 N/C N/C N/A Steve Canup 770-445-5 13 E85 CargoVan FIS 3/4 Econoline E250 Allan Vigil \$ 17,687.00 5.00% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 15 Gas CargoVan FIS 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$16,969.53 N/C N/C N/A Steve Canup 770-445-5 16 Gas CargoVan FIS 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Steve Canup 770-445-5 17 E85 CargoVan FIS 1 Express G3500 Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Bob Burtner 770-968-4 18 Gas MidSize PasVn Sedona LX Kia Motors \$ 20,740.00 5.00% \$17,563.79 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van E150 Wago Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van E150 Wago Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van E150 Wago Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van Express G1500 Hardy Fleet \$ 22,035.00 3.50% \$18,8750.92 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van Express G1500 Hardy Fleet \$ 22,035.00 3.50% \$18,600.740.00 N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van Express G1500 Hardy Fleet \$ 22,035.00 3.50% \$17,563.79 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$12,263.78 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$24,218.35 N/C N/C N/A B	5	Gas	F/S P/U 1/2 Ton	F-150 (V8)	Allan Vigil	\$	17,610.00	5.00%	\$16,729.50	15	20	\$26,619.72	Bob Burtner	770-968-0680
8 Gas FIS P/U 1 Ton F 350 Allan Vigil \$ 20,172.00 5.00% \$ 19,163.40 N/C N/C N/A Bob Burtner 770-968-4 9 Gas MidSize SUV Kia Sorrento LX Kia Motors \$ 21,702.00 0.00% \$ 21,702.00 15 20 \$ 26,619.72 Lan Trinh 949-468-4 10 Gas MidSize SUV Ford Explorer Allan Vigil \$ 23,051.00 5.00% \$ 21,898.45 14 20 \$ 27,312.14 Bob Burtner 770-968-4 11 E85 Full Size SUV Ford Expedition Allan Vigil \$ 25,174.00 5.00% \$ 23,915.30 14 20 \$ 27,312.14 Bob Burtner 770-968-4 12 Gas CargoVan 1/2 Ton Express G1500 Hardy Fleet \$ 16,916.00 3.50% \$ 16,323.94 N/C N/C N/A Steve Canup 770-445-5 13 E85 CargoVan 1/2 Ton Eseries Van Wade Ford \$ 16,437.00 3.00% \$ 15,943.89 N/C N/C N/A Bob Burtner 770-968-4 14 E85 CargoVan Fis 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$ 16,969.53 N/C N/C N/A Steve Canup 770-445-5 16 Gas CargoVan Fis 1 Express G3500 Hardy Fleet \$ 19,573.00 3.00% \$ 19,579.50 N/C N/C N/A Bob Burtner 770-968-4 17 E85 CargoVan Fis 1 Express G3500 Hardy Fleet \$ 19,573.00 3.00% \$ 19,579.50 N/C N/C N/A Bob Burtner 770-968-4 18 Gas MidSize PasV N Sedona LX Kia Motors \$ 20,740.00 5.00% \$ 19,579.50 N/C N/C N/A Bob Burtner 770-968-4 18 Gas MidSize PasV N Sedona LX Kia Motors \$ 20,740.00 5.00% \$ 19,579.50 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van E150 Wagon Wade Ford \$ 18,107.00 3.00% \$ 17,585.09 N/C N/C N/A Steve Canup 770-445-5 19,683.00 3.50% \$ 18,750.92 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Bass Van E150 Wagon Wade Ford \$ 19,431.00 3.50% \$ 18,750.92 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Ja Pass Van E31 Econoline Allan Vigil \$ 22,121.00 3.50% \$ 24,218.35 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Ja Pass Van E31 Econoline Allan Vigil \$ 22,235.00 3.50% \$ 24,218.35 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Ja Pass Van E31 Econoline Allan Vigil \$ 22,235.00 3.50% \$ 24,218.35 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Ja Pass Van E31 Econoline Allan Vigil \$ 22,235.00 3.50% \$ 24,218.35 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Ja Pass Van E31 Econoline Allan Vigil \$ 22,235.00 3.50% \$ 24,218.35 N/C N/C N/A Bob Burtner 770-968-4 18 Gas Ja Pa	6	Gas	F/S P/U 1/2 Ton	Silverado C1500	Hardy Fleet	\$	16,051.00	3.50%	\$15,489.22	15	20	\$26,619.72	Steve Canup	770-445-9411
9 Gas MidSize SUV Kia Sorrento LX Kia Motors \$ 21,702.00	7	Gas	F/S P/U 3/4 Ton	F-250	Allan Vigil	\$	19,502.00	5.00%	\$ 18,526.90	N/C	N/C	N/A	Bob Burtner	770-968-0680
10 Gas MidSize SUV Ford Explorer Allan Vigil \$ 23,051.00	8	Gas	F/S P/U 1 Ton	F-350	Allan Vigil	\$	20,172.00	5.00%	\$19,163.40	N/C	N/C	N/A	Bob Burtner	770-968-0680
10 Gas MidSize SUV Ford Explorer Allan Vigil \$ 23,051.00														
11 E85 Full Size SUV Ford Expedition Allan Vigil \$ 25,174.00	9	Gas	MidSize SUV	Kia Sorrento LX	Kia Motors	\$	21,702.00	0.00%	\$21,702.00	15	20	\$26,619.72	Lan Trinh	949-468-4952
12 Gas CargoVan 1/2 Ton Express G1500 Hardy Fleet \$ 16,916.00 3.50% \$16,323.94 N/C N/C N/A Steve Canup 770-445-5 13 E85 CargoVan 1/2 Ton E Series Van Wade Ford \$ 16,437.00 3.00% \$15,943.89 N/C N/C N/A Jack Eastlan 770-436-7 14 E85 CargoVan F/S 3/4 Econoline E250 Allan Vigil \$ 17,687.00 5.00% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-7 15 Gas CargoVan F/S 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$16,969.53 N/C N/C N/A Steve Canup 770-445-5 16 Gas CargoVan F/S 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Steve Canup 770-445-5 17 E85 CargoVan F/S 1 Econoline E350 Allan Vigil \$ 20,610.00 5.00% \$19,579.50 N/C N/C N/A Bob Burtner 770-968-7 18 Gas MidSize PasVn Sedona LX Kia Motors \$ 20,740.00 5.00% \$19,579.50 N/C N/C N/A Bob Burtner 770-968-7 18 Gas MidSize PasVn E150 Wagon Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Jack Eastlan 770-436-7 18 B Pass Van Express G1500 Hardy Fleet \$ 19,431.00 3.50% \$18,750.92 N/C N/C N/A Steve Canup 770-445-8 18 Pass Van E31 Econoline Allan Vigil \$ 22,121.00 5.00% \$21,014.95 N/C N/C N/A Bob Burtner 770-968-7 19 E85 15 Pass Van E31 Econoline Allan Vigil \$ 22,035.00 5.00% \$24,218.35 N/C N/C N/A Steve Canup 770-445-8 19 Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$21,263.78 N/C N/C N/A Steve Canup 770-445-8 10 Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$21,263.78 N/C N/C N/A Steve Canup 770-445-8 11 Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$21,263.78 N/C N/C N/A Steve Canup 770-445-8 11 Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$21,263.78 N/C N/C N/A Steve Canup 770-445-8 11 Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$21,263.78 N/C N/C N/A Steve Canup 770-445-8 12 E85 Hardy Fleet S Hard	10	Gas	MidSize SUV	Ford Explorer	Allan Vigil	\$	23,051.00	5.00%	\$21,898.45	14	20	\$27,312.14	Bob Burtner	770-968-0680
13 E85 CargoVan 1/2 Ton E Series Van Wade Ford \$ 16,437.00 3.00% \$15,943.89 N/C N/C N/A Jack Eastlan 770-436-4 14 E85 CargoVan F/S 3/4 Econoline E250 Allan Vigil \$ 17,687.00 5.00% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 15 Gas CargoVan F/S 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$16,969.53 N/C N/C N/A Steve Canup 770-445-5 16 Gas CargoVan F/S 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Steve Canup 770-445-5 17 E85 CargoVan F/S 1 Econoline E350 Allan Vigil \$ 20,610.00 5.00% \$19,579.50 N/C N/C N/A Bob Burtner 770-968-4 18 Gas MidSize PasVn Sedona LX Kia Motors \$ 20,740.00 0.00% \$20,740.00 16 23 \$23,803.53 Lan Trinh 949-468-4 20 E85 8 Pass Van E150 Wagon Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Jack Eastlan 770-445-5 12 E85 8 Pass Van Express G1500 Hardy Fleet \$ 19,431.00 3.50% \$18,750.92 N/C N/C N/A Steve Canup 770-445-5 12 E85 12 Pass Van E31 Econoline Allan Vigil \$ 22,121.00 5.00% \$21,014.95 N/C N/C N/A Bob Burtner 770-968-4 13 Gas 12-15 Pass Van Express G3500 Hardy Fleet \$ 22,035.00 5.00% \$21,263.78 N/C N/C N/A Steve Canup 770-445-5 14 E85 Legend Primary Line Item Additional Line	11	E85	Full Size SUV	Ford Expedition	Allan Vigil	\$	25,174.00	5.00%	\$23,915.30	14	20	\$27,312.14	Bob Burtner	770-968-0680
13 E85 CargoVan 1/2 Ton E Series Van Wade Ford \$ 16,437.00 3.00% \$15,943.89 N/C N/C N/A Jack Eastlan 770-436-4 14 E85 CargoVan F/S 3/4 Econoline E250 Allan Vigil \$ 17,687.00 5.00% \$16,802.65 N/C N/C N/A Bob Burtner 770-968-4 15 Gas CargoVan F/S 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$16,969.53 N/C N/C N/A Steve Canup 770-445-5 16 Gas CargoVan F/S 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$18,887.95 N/C N/C N/A Steve Canup 770-445-5 17 E85 CargoVan F/S 1 Econoline E350 Allan Vigil \$ 20,610.00 5.00% \$19,579.50 N/C N/C N/A Bob Burtner 770-968-4 18 Gas MidSize PasVn Sedona LX Kia Motors \$ 20,740.00 0.00% \$20,740.00 16 23 \$23,803.53 Lan Trinh 949-468-4 20 E85 8 Pass Van E150 Wagon Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Jack Eastlan 770-445-5 12 E85 8 Pass Van Express G1500 Hardy Fleet \$ 19,431.00 3.50% \$18,750.92 N/C N/C N/A Steve Canup 770-445-5 12 E85 12 Pass Van E31 Econoline Allan Vigil \$ 22,121.00 5.00% \$21,014.95 N/C N/C N/A Bob Burtner 770-968-4 13 Gas 12-15 Pass Van Express G3500 Hardy Fleet \$ 22,035.00 5.00% \$21,263.78 N/C N/C N/A Steve Canup 770-445-5 14 E85 Legend Primary Line Item Additional Line														
14 E85 CargoVan F/S 3/4 Econoline E250 Allan Vigil \$ 17,687.00 5.00% \$ 16,802.65 N/C N/A Bob Burtner 770-968-0 15 Gas CargoVan F/S 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$ 16,969.53 N/C N/C N/A Steve Canup 770-445-8 16 Gas CargoVan F/S 1 Express G3500 Hardy Fleet \$ 19,573.00 3.50% \$ 18,887.95 N/C N/C N/A Steve Canup 770-445-8 17 E85 CargoVan F/S 1 Econoline E350 Allan Vigil \$ 20,610.00 5.00% \$ 19,579.50 N/C N/C N/A Bob Burtner 770-968-0 18 Gas MidSize PasVn Sedona LX Kia Motors \$ 20,740.00 0.00% \$ 20,740.00 16 23 \$ 23,803.53 Lan Trinh 949-468-4 20 E85 8 Pass Van E150 Wagon Wade Ford \$ 18,107.00 3.00% \$ 17,563.79 N/C N/C N/A Steve Canup 770-445-3 22 E85 12 Pass Van E31 Econoline Allan Vigil \$ 22,121.00 5.00% \$ 21,014.95 N/C N/C N/A Bob Burtner 770-968-0	12	_		•	Hardy Fleet	\$	16,916.00	3.50%	\$ 16,323.94	N⊮C			Steve Canup	770-445-9411
15 Gas CargoVan F/S 3/4 Express G2500 Hardy Fleet \$ 17,585.00 3.50% \$16,969.53 N/C N/C N/A Steve Canup 770-445-54	13		CargoVan 1/2 Ton	E Series Van	Wade Ford	\$	16,437.00	3.00%	\$15,943.89	N/C			Jack Eastlan	770-436-1200
16 Gas CargoVan F/S 1 Express G3500 Hardy Reet \$ 19,573.00						\$	17,687.00			-			Bob Burtner	770-968-0680
17 E85 CargoVan F/S 1 Econoline E350 Allan Vigil \$ 20,610.00	15	Gas	CargoVan F/S 3/4	Express G2500	Hardy Fleet	\$	17,585.00	3.50%	\$ 16,969.53	-		N/A	Steve Canup	770-445-9411
18 Gas MidSize PasVn Sedona LX Kia Motors \$ 20,740.00	16			•		\$	19,573.00		,	$\overline{}$				
20 E85 8 Pass Van E150 Wagon Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Jack Eastlan 770-436-7 21 E85 8 Pass Van Express G1500 Hardy Fleet \$ 19,431.00 3.50% \$18,750.92 N/C N/C N/A Steve Canup 770-445-8 22 E85 12 Pass Van E31 Econoline Allan Vigil \$ 22,121.00 5.00% \$21,014.95 N/C N/C N/A Bob Burtner 770-968-7 22 E85 15 Pass Van E31 Econoline Allan Vigil \$ 25,493.00 5.00% \$24,218.35 N/C N/C N/A Bob Burtner 770-968-7 23 Gas 12-15 Pass Van Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$21,263.78 N/C N/C N/A Steve Canup 770-445-8 Legend Kia 0000414911 Prim ary Line Item Additional Line	17	E85	CargoVan F/S 1	Econoline E350	Allan Vigil	\$	20,610.00	5.00%	\$19,579.50	N/C	N/C	N/A	Bob Burtner	770-968-0680
20 E85 8 Pass Van E150 Wagon Wade Ford \$ 18,107.00 3.00% \$17,563.79 N/C N/C N/A Jack Eastlan 770-436-7 21 E85 8 Pass Van Express G1500 Hardy Fleet \$ 19,431.00 3.50% \$18,750.92 N/C N/C N/A Steve Canup 770-445-8 22 E85 12 Pass Van E31 Econoline Allan Vigil \$ 22,121.00 5.00% \$21,014.95 N/C N/C N/A Bob Burtner 770-968-7 22 E85 15 Pass Van E31 Econoline Allan Vigil \$ 25,493.00 5.00% \$24,218.35 N/C N/C N/A Bob Burtner 770-968-7 23 Gas 12-15 Pass Van Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$21,263.78 N/C N/C N/A Steve Canup 770-445-8 Legend Kia 0000414911 Prim ary Line Item Additional Line														
21 E85 8 Pass Van Express G1500 Hardy Fleet \$ 19,431.00 3.50% \$18,750.92 N/C N/C N/A Steve Canup 770-445-9 22 E85 12 Pass Van E31 Econoline Allan Vigil \$ 22,121.00 5.00% \$21,014.95 N/C N/C N/A Bob Burtner 770-968-0 22 E85 15 Pass Van E31 Econoline Allan Vigil \$ 25,493.00 5.00% \$24,218.35 N/C N/C N/A Bob Burtner 770-968-0 23 Gas 12-15 Pass Van Express G3500 Hardy Fleet \$ 22,035.00 3.50% \$21,263.78 N/C N/C N/A Steve Canup 770-445-9 Legend Kia 0000414911 Prim ary Line Item Additional Line	_					Y			,	-		,		949-468-4952
22 E85 12 Pass Van E31 Econoline Allan Vigil \$ 22,121.00	20								,	-				
22 E85 15 Pass Van E31 Econoline Allan Vigil \$ 25,493.00	21			•	-	\$	19,431.00		,				<u> </u>	
23 Gas 12-15 Pass Van Express G3500 Hardy Fleet \$ 22,035.00					_	\$	22,121.00		,	$\overline{}$				
Legend Kia 0000414911 Prim ary Line Item Additional Line						- T	-			$\overline{}$				
Prim ary Line Item Additional Line	23	Gas	12-15 Pass Van	Express G3500	Hardy Reet	\$	22,035.00	3.50%	\$21,263.78	N⊬C	N/C	N/A	Steve Canup	770-445-9411
Additional Line Additional Line			Legend			Kia 0	000414911							
				Primary Line Item										
Alternative Fuel/Hybrid Vehicle				Additional Line										
				Alternative Fuel/H	ybrid Vehick	9								

Notes: Discounts are net 20. Base price includes 3 year 36,000 mile warranty.Life time fuel cost is based on 135,00 miles @ \$3.50 per gal with a weighted MPG of 45% city and 55% highway.

DETAILED MINIMUM VEHICLE SPECIFICATIONS (BY MODEL)

CLASSIFICATION: Compact Four Door Sedan

Kia Rio LX

Required Factory Installed Equipment

Engine - I-4 Gasoline

Transmission - Automatic/Overdrive

Air Conditioning

Seats - Bench or Bucket, Front and Rear Bench

Cloth Interior; Color Keyed Floor Mats

Power Door Locks

Driver and Passenger Outside Mirrors

Intermittent Wipers

Power Steering

Power, Anti-Lock Brakes

Rear Window Defroster
Tilt Steering Wheel
Tires: All Sassan Steel Re

Tires: All Season Steel Belted Radial

Spare Tire and Rim

Radio: AM/FM Stereo, Clock, Seek-Scan

Front Impact Airbags

Spare Key Tinted Glass

Other standard equipment may be included

CLASSIFICATION: Mid Size Four Door Sedan						
Ford Fusion						
Required Factory Installed Equipment						
Engine: V6 E85 flex-fuel	Power, Anti-Lock Brakes					
Transmission - Automatic/Overdrive	Rear Window Defroster					
Air Conditioning	Tilt Steering Wheel					
Seats - Bench or Bucket, Front and Rear						
Bench	Tires: All Season Steel Belted Radial					
Cloth Interior; Color Keyed Floor Mats	Spare Tire and Rim					
	Radio: AM/FM Stereo, Clock, Seek-					
Cruise Control	Scan					
Power Door Locks	Front Impact Airbags					
Driver and Passenger Outside Mirrors	Side Impact Bars					
Intermittent Wipers	Spare Key					
Power Steering	Tinted Glass					
Other standard equipment may be						
included						

CLASSIFICATION: Full Size Sedan V8	
Crown Victoria	
Required Factory Installed Equipment	
Engine: E85 flex-fuel	Power, Anti-Lock Brakes
Transmission - Automatic/Overdrive	Rear Window Defroster
Air Conditioning	Tilt Steering Wheel
Seats - Bench or Bucket, Front and Rear	Tires: All Season Steel Belted
Bench	Radial
Cloth Interior; Color Keyed Floor Mats	Spare Tire and Rim, Full Size
	Radio: AM/FM Stereo, Clock, Seek-
Cruise Control	Scan
Power Door Locks	Front Impact Airbags
Driver and Passenger Outside Mirrors	Side Impact Bars
Intermittent Wipers	Spare Key
Power Steering	Tinted Glass
Other standard equipment may included	

CLASSIFICATION: Compact Pickup Truck		
Ranger R10		
Required Factory Installed Equipment		
Engine: I4 5 speed	Short Bed	
Regular Cab	Tires: All Season Steel Belted Radial	
Transmission - Automatic/Overdrive	Spare Tire and Rim	
Air Conditioning	Radio: AM/FM Stereo, Clock, Seek-Scan	
Seats - Vinyl Bench or Bucket	Front Impact Airbags	
Driver and Passenger Outside		
Mirrors	Side Impact Bars	
Intermittent Wipers	Spare Key	
Power Steering	Tinted Glass	
Power, Anti-Lock Brakes		

CLASSIFICATION: Compact Pickup Truck		
Colorado		
Required Factory Installed Equipment		
Engine: I4 / Gasoline or E85 flex-fuel	Short Bed	
Regular Cab	Tires: All Season Steel Belted Radial	
Transmission - Automatic/Overdrive	Spare Tire and Rim	
Air Conditioning	Radio: AM/FM Stereo, Clock, Seek- Scan	
Seats - Vinyl Bench or Bucket	Front Impact Airbags	
Driver and Passenger Outside Mirrors	Side Impact Bars	
Intermittent Wipers	Spare Key	
Power Steering	Tinted Glass	
Power, Anti-Lock Brakes		
other standard equipment may be included		

CLASSIFICATION: Full Size Pickup - 1/2 Ton			
Ford F150	Ford F150		
Required Factory Installed Equipment			
Engine: V8 / Gasoline	Tires: All Season Steel Belted Radial		
Transmission - Automatic/Overdrive	Spare Tire and Rim		
Air Conditioning	Radio: AM/FM Stereo, Clock, Seek-Scan		
Seats - Bench or Split, Vinyl	Front Impact Airbags		
Drtiver and Passenger Outside			
Mirrors	Spare Key		
Intermittent Wipers	Tinted Glass		
Power Steering			
Power, Anti Lock Brakes			
Black Rubber Flooring			
Other standard equipment may be included			

CLASSIFICATION: Full Size Pickup - 1/2 Ton		
Silverado C1500		
Required Factory Installed Equipment		
Engine: V6 Gasoline	Tires: All Season Steel Belted Radial	
Transmission - Automatic/Overdrive	Spare Tire and Rim	
Air Conditioning	Radio: AM/FM Stereo, Clock, Seek-Scan	
Seats - Bench or Split, Vinyl	Front Impact Airbags	
Drtiver and Passenger Outside		
Mirrors	Spare Key	
Intermittent Wipers	Tinted Glass	
Power Steering		
Power, Anti Lock Brakes		
Black Rubber Flooring		
Other standard equipment may be included		

CLASSIFICATION: Full Size Pickup - 3/4 Ton		
Ford F250		
Required Factory Installed Equipment		
Engine: V8 Gasoline	Tow Package	
Transmission - Automatic/Overdrive	Tires: All Season Steel Belted Radial	
Air Conditioning	Spare Tire and Rim	
Seats - Bench or Split, Vinyl	Radio: AM/FM Stereo, Clock, Seek-Scan	
Driver and Passenger Outside		
Mirrors	Front Impact Airbags	
Intermittent Wipers	Spare Key	
Power Steering	Tinted Glass	
Power, Anti Lock Brakes		
Black Rubber Flooring		

CLASSIFICATION: Full Size Pickup - 1 Ton Ford F350 **Required Factory Installed Equipment** Engine: V8 Gasoline **Tow Package**

Transmission - Automatic/Overdrive Tires: All Season Steel Belted Radial

Spare Tire and

Air Conditioning Rim

Radio: AM/FM Stereo, Clock, Seek-

Scan

Front Impact Airbags

Mirrors Intermittent

Spare Key Tinted Glass

Wipers **Power Steering**

Power, Anti Lock Brakes **Black Rubber Flooring**

Seats - Bench or Split, Vinyl

Driver and Passenger Outside

Other standard equipment may be included

CLASSIFICATION: Mid Size Sport Utility Vehicle			
Kia Sorrento LX 4x4			
Required Factory Installed Equipment	Required Factory Installed Equipment		
Engine: V6 Gasoline	Power, Anti-Lock Brakes		
Seats - Front Bench or Bucket; Rear			
Bench	Tires: All Season Steel Belted Radial		
Cloth Interior; Color Keyed Floor Mats	Spare Tire and Rim		
	Radio: AM/FM Stereo, Clock, Seek-		
Cruise Control	Scan		
Power Door Locks			
Driver and Passenger Outside Mirrors	Front Impact Airbags		
Intermittent Wipers	Spare Key		
Power Steering	Tinted Glass		
Other standard equipment may be			
included			

CLASSIFICATION: Mid Size Sport Utility Vehicle		
Ford Explorer U63		
Required Factory Installed Equipment		
Engine: V6 Gasoline	Power, Anti-Lock Brakes	
Seats - Front Bench or Bucket; Rear		
Bench	Tires: All Season Steel Belted Radial	
Cloth Interior; Color Keyed Floor Mats	Spare Tire and Rim	
	Radio: AM/FM Stereo, Clock, Seek-	
Cruise Control	Scan	
Power Door Locks		
Driver and Passenger Outside Mirrors	Front Impact Airbags	
Intermittent Wipers	Spare Key	
Power Steering	Tinted Glass	

CLASSIFICATION: Full Size Sport Utility Vehicle		
Ford Expedition U15		
Required Factory Installed Equipment		
Engine - V8 E85		
Transmission - Automatic/Overdrive	Rear Window Defroster	
Air Conditioning	Tilt Steering Wheel	
Seats - Bench or Bucket, Front and Rear		
Bench	Tires: All Season Steel Belted Radial	
Cloth Seats; Color Keyed Floor Mats	Spare Tire and Rim	
	Radio: AM/FM Stereo, Clock, Seek-	
Cruise Control	Scan	
Power Door Locks	Carpet or Rubber Floor	
Driver and Passenger Outside Mirrors	Front Impact Airbags	
Intermittent Wipers	Spare Key	
Power Steering	Tinted Glass	
Power, Anti-Lock Brakes	5-Passenger Seating	
Other standard equipment may be		
included		

CLASSIFICATION: Minivan - Cargo	
Dodge Grand Caravan	
Required Factory Installed Equipment	
Engine: V6 E85 flex-fuel	Tires: All Season Steel Belted Radial
Transmission - Automatic/Overdrive	Spare Tire and Rim
	Radio: AM/FM Stereo, Clock, Seek-
Air Conditioning	Scan
Seats - Bench or Bucket, Front	Front Impact Airbags
Cloth Interior; Color Keyed Floor Mats	Side Impact Bars
Driver and Passenger Outside Mirrors	Spare Key
Intermittent Wipers	Tinted Glass
Power Steering	
Power, Anti-Lock Brakes	
Other standard equipment may be	
included	

CLASSIFICATION: Cargo Van Full Size 1/2 Ton		
Chevrolet Express G1500		
Required Factory Installed Equipment		
Engine: V6 Gasoline	Tires: All Season Steel Belted Radial	
Transmission - Automatic/Overdrive	Spare Tire and Rim	
	Radio: AM/FM Stereo, Clock, Seek-	
Air Conditioning	Scan	
Seats - Front Bench or Bucket	Front Impact Airbags	
Driver and Passenger Outside Mirrors	Spare Key	
Intermittent Wipers	Tinted Glass	
Power Steering		
Power, Anti-Lock Brakes		

CLASSIFICATION: Cargo Van Full Size 1/2 Ton		
E150 Econoline		
Required Factory Installed Equipment		
Engine: V8 E85 flex-fuel	Tires: All Season Steel Belted Radial	
Transmission - Automatic/Overdrive	Spare Tire and Rim	
	Radio: AM/FM Stereo, Clock, Seek-	
Air Conditioning	Scan	
Seats - Front Bench or Bucket	Front Impact Airbags	
Driver and Passenger Outside Mirrors	Spare Key	
Intermittent Wipers	Tinted Glass	
Power Steering		
Power, Anti-Lock Brakes		
Other standard equipment may be		
included		
CLASSIFICATION: Cargo Van Full Size 3/4	<u>Fon</u>	
Chevrolet Express G2500		
Required Factory Installed Equipment		
Engine: V8 Gasoline	Tires: All Season Steel Belted Radial	
Transmission - Automatic/Overdrive	Spare Tire and Rim	
	Radio: AM/FM Stereo, Clock, Seek-	
Air Conditioning	Scan	
Seats - Front Bench or Bucket	Front Impact Airbags	
Driver and Passenger Outside Mirrors	Spare Key	
Intermittent Wipers	Tinted Glass	
Power Steering		
Power, Anti-Lock Brakes		
1		

CLASSIFICATION: Cargo Van Full Size 3/4	Con
Ford E250 Econoline	I OII
Required Factory Installed Equipment	
Engine: V8 Gasoline	Tires: All Season Steel Belted Radial
Transmission - Automatic/Overdrive	Spare Tire and Rim
	Radio: AM/FM Stereo, Clock, Seek-
Air Conditioning	Scan
Seats - Front Bench or Bucket	Front Impact Airbags
Driver and Passenger Outside Mirrors	Spare Key
Intermittent Wipers	Tinted Glass
Power Steering	
Power, Anti-Lock Brakes	
Other standard equipment may be	
included	

Other standard equipment may be included

CLASSIFICATION: Cargo Van Full Size 1 To	n				
Chevrolet Express 3500					
Required Factory Installed Equipment					
Engine: V8 Gasoline					
Transmission - Automatic/Overdrive	Tires: All Season Steel Belted Radial				
Air Conditioning	Spare Tire and Rim				
Seats - Fron Bench or Bucket	Radio: AM/FM Stereo, Clock, Seek- Scan				
Driver and Passenger Outside Mirrors	Front Impact Airbags				
Intermittent Wipers	Spare Key				
Power Steering	Tinted Glass				
Power, Anti-Lock Brakes					
Other standard equipment may be included					

CLASSIFICATION: Cargo Van Full Size 1 Ton				
Ford E350 Econoline				
Required Factory Installed Equipment				
Engine: V8 E85				
Transmission - Automatic/Overdrive	Tires: All Season Steel Belted Radial			
Air Conditioning	Spare Tire and Rim			
	Radio: AM/FM Stereo, Clock, Seek-			
Seats - Fron Bench or Bucket	Scan			
Driver and Passenger Outside Mirrors	Front Impact Airbags			
Intermittent Wipers	Spare Key			
Power Steering	Tinted Glass			
Power, Anti-Lock Brakes				
Other standard equipment may be				
included				

CLASSIFICATION: Mid Size Passenger Van	
Kia Sedona LX	
Required Factory Installed Equipment	
Engine: V6 Gasoline	Rear Window Defroster
Transmission - Automatic/Overdrive	Tilt Steering Wheel
Air Conditioning	Tires: All Season Steel Belted Radial
Seats - Bench or Bucket, Front and Rear	
Bench	Full Size Spare Tire & Rim
	Radio: AM/FM Stereo, Clock, Seek-
Cloth Interior; Color Keyed Floor Mats	Scan
Cruise Control	Front Impact Airbags
Power Door Locks	Side Impact Bars
Driver and Passenger Outside Mirrors	Spare Key
Intermittent Wipers	Tinted Glass
Power Steering	
Power, Anti-Lock Brakes	

CLASSIFICATION: Mid Size Passenger Van	
Dodge Caravan	
Required Factory Installed Equipment	
Engine: V6 Gasoline	Rear Window Defroster
Transmission - Automatic/Overdrive	Tilt Steering Wheel
Air Conditioning	Tires: All Season Steel Belted Radial
Seats - Bench or Bucket, Front and Rear	
Bench	Full Size Spare Tire & Rim
	Radio: AM/FM Stereo, Clock, Seek-
Cloth Interior; Color Keyed Floor Mats	Scan
Cruise Control	Front Impact Airbags
Power Door Locks	Side Impact Bars
Driver and Passenger Outside Mirrors	Spare Key
Intermittent Wipers	Tinted Glass
Power Steering	
Power, Anti-Lock Brakes	
Other standard equipment may be	
included	

CLASSIFICATION: Passenger Van Full Size 8	8 Passenger	
Ford E150 Wagon		
Required Factory Installed Equipment		
Engine: V8 E85 flex-fuel *	Rear Window Defroster	
Transmission - Automatic/Overdrive	Tilt Steering Wheel	
Air Conditioning	Tires: All Season Steel Belted Radial	
Seats - Front Bench or Bucket; Rear		
Bench	Spare Tire and Rim	
	Radio: AM/FM Stereo, Clock, Seek-	
Cruise Control	Scan	
Power Door Locks	Front Impact Airbags	
Driver and Passenger Outside Mirrors	Spare Key	
Intermittent Wipers	Tinted Glass	
Power Steering	8-Passenger Seating	
Power, Anti-Lock Brakes		
Other standard equipment may be		
included		

CLASSIFICATION: Passenger Van Full Size 8 Passenger					
Chevrolet Express G1500	Chevrolet Express G1500				
Required Factory Installed Equipment					
Engine: V8 E85 flex-fuel *	Rear Window Defroster				
Transmission - Automatic/Overdrive	Tilt Steering Wheel				
Air Conditioning	Tires: All Season Steel Belted Radial				
Seats - Front Bench or Bucket; Rear					
Bench	Spare Tire and Rim				
	Radio: AM/FM Stereo, Clock, Seek-				
Cruise Control	Scan				
Power Door Locks	Front Impact Airbags				
Driver and Passenger Outside Mirrors	Spare Key				
Intermittent Wipers	Tinted Glass				
Power Steering	8-Passenger Seating				
Power, Anti-Lock Brakes					

CLASSIFICATION: Passenger Van Full Size 12 - 15 Passenger					
Ford E350 Econoline					
Required Factory Installed Equipment	Required Factory Installed Equipment				
Engine: V8 E85	Rear Window Defroster				
Transmission - Automatic/Overdrive	Tires: All Season Steel Belted Radial				
Air Conditioning Spare Tire and Rim					
Seats - Front Bench or Bucket; Rear	Radio: AM/FM Stereo, Clock, Seek-				
Bench	Scan				
Driver and Passenger Outside Mirrors	Front Impact Airbags				
Intermittent Wipers	Spare Key				
Power Steering Tinted Glass					
Power, Anti-Lock Brakes 12-Passenger Seating					

CLASSIFICATION: Passenger Van Full Size	12 - 15 Passenger	
Chevrolet Express E3500		
Required Factory Installed Equipment		
Engine: V8 Gas	Rear Window Defroster	
Transmission - Automatic/Overdrive	Tires: All Season Steel Belted Radial	
Air Conditioning	Spare Tire and Rim	
Seats - Front Bench or Bucket; Rear	Radio: AM/FM Stereo, Clock, Seek-	
Bench	Scan	
Driver and Passenger Outside Mirrors	Front Impact Airbags	
Intermittent Wipers	Spare Key	
Power Steering	Tinted Glass	
Power, Anti-Lock Brakes	12-Passenger Seating	
Other standard equipment may be		
included		

Classification Compact SUV	
Ford Escape XLS	
Required Factory Installed Equipment	
Power Steering	
Engine: I4 or V6 / Gasoline or E85 Flex fuel	Power, Anti-Lock Brakes
Seats - Front Bench or Bucket; Rear Bench	Tires: All Season Steel Belted Radial
Cloth Interior; Color Keyed Floor Mats	Spare Tire and Rim
Cruise Control	Radio: AM/FM Stereo, Clock, Seek-Scan
Power Door Locks	Daytime Running Lights
Driver and Passenger Outside Mirrors	Front Impact Airbags
Intermittent Wipers	Spare Key

Detailed Pricing Schedule

	Vehic	les, Administrative				
Description:	Compact Four Door					
Specification No.	A22 (APWA Code)	·				
Model Name:	Rio LX					
Manufacturer:	Kia Motors America, Ir	nc				
Model No.:	31422/20					
Offerors Name:	David Carp					
Offerors Name:	David Carp					
Standard Specification f	for Base Vehicle /	Price*	Net 20 Discount	Adjusted Price		
Per Attached Veh		\$11,719.00	0.00%	\$ 11,719.00		
Regional Delivery Price	- FOB: (see attached Georg	gia Regional Map.)				
D : 4	7/2	<u> </u>		n /a		
Region 1	n/c	Region 7		n/c		
Region 2	n/c	Region 8		n/c		
Region 3	n/c n/c	Region 9		n/c		
Region 4	n/c	Region 10		n/c n/c		
Region 5	n/c	Region 11		n/c		
Region 6	TI/C	Region 12		II/C		
Options						
Warranty						
Bumper to Bumper						
5yr / 60k				n/c		
Drive Train						
1000,000 mil / 7yr				n/c		
* n/c means "No Charge						
* Discount applies to all	I products and services					

		Vehicles,	Administrative			
Description:	Mid Size Fou	Mid Size Four Door Sedan				
Specification No.	A32 (APWA (A32 (APWA Code)				
Model Name:	Fusion	Fusion				
Manufacturer:	Ford Motor C	Ford Motor Company				
Model No.:	Fusion	Fusion				
Offerors Name:	Allan Vigil Fo	rd - Lincoln - N	Mercury, Inc.			
Standard Specification	for Base Vehicle /	 	Price*	Net 20 Discount	Adii	usted Price
Per Attached Vel		+ +	\$17,553.00	5.00%	\$	16,675.35
			417,000.00	5.5070		. 0,010.00
		<u> </u>				
Regional Delivery Price	- FOB: (see attach	ed Georgia Re	gional Map.)			
,	<u> </u>					
Region 1	\$ 100.00		Region 7		\$	125.00
Region 2	\$ 100.00		Region 8		\$	150.00
Region 3	\$ 50.00		Region 9		\$	150.00
Region 4	\$ 100.00		Region 10		\$	200.00
Region 5	\$ 125.00		Region 11		\$	200.00
Region 6	\$ 100.00		Region 12		\$	250.00
Options						
Engine: I4 or V6 / Gas	oline or E85 Flex F	uel *			\$	(1,345.00)
Daytime running lights					\$	42.00
Service Manuals and B	Bulletins	\bot			\$	500.00
	+	+ +				
Warranty						
Bumper to Bumper						
5yr / 60k					\$	800.00
Drive Train		+			\vdash	
1000,000 mil / 7yr		+ + +			\$	880.00

	Vehicle	es, Administrative						
Description:	Full Size Sedan V6							
Specification No.	A42-2 (APWA Code)	A42-2 (APWA Code)						
Model Name:	Impala	Impala						
Manufacturer:	Chevrolet	Chevrolet						
Model No.:	1WB19							
Offerors Name:	Hardy Chevrolet Pontiac	Buick						
Standard Specification	for Base Vehicle /	Price*	Net 20 Discount	Adjusted Price				
Per Attached Vel		\$17,110.00	3.50%	\$ 16,511.15				
Regional Delivery Price	- FOB: (see attached Georgia	Regional Map.)						
Region 1	\$ 95.00	Region 7		\$ 125.00				
Region 2	\$ 95.00	Region 8		\$ 150.00				
Region 3	\$ 95.00	Region 9		\$ 150.00				
Region 4	\$ 95.00	Region 10		\$ 150.00				
Region 5	\$ 95.00	Region 11		\$ 150.00				
Region 6	\$ 125.00	Region 12		\$ 150.00				
Options								
144								
Warranty								
Bumper to Bumper				¢ 400.00				
5yr / 60k	+ +	+		\$ 460.00				
Drive Train	+ +	+						
1000,000 mil / 7yr	+ +			\$ 1,070.00				
1000,000 Hill / Tyl				Ψ 1,070.00				
	+ + +	- 						
	+ + +	+						
	 	+						
* Discount applies to al	I products and services							

		Vehicles, A	Administrative				
Description:	Full Size Sed	an V8					
Specification No.	A42-1 (APW	A42-1 (APWA Code)					
Model Name:	CROWN VICTORIA						
Manufacturer:	FORD						
Model No.:	P72						
Offerors Name:	AKIN FORD C	ORP					
01	Dana Wakiala /		Duit of	Net 00 Discount	A -1:-	anta d Daire	
Standard Specification for			Price*	Net 20 Discount		usted Price	
Per Attached Vehicl	e Specs		\$22,697.00	5.25%	\$	21,505.41	
Regional Delivery Price - Fo	OB: (see attache	d Georgia Reg	ional Map.)				
Region 1	\$ 100.00		Region 7		\$	150.00	
Region 2	\$ 100.00		Region 8		\$	200.00	
Region 3	\$ 60.00		Region 9		\$	200.00	
Region 4	\$ 105.00		Region 10		\$	250.00	
Region 5	\$ 50.00		Region 11		\$	250.00	
Region 6	\$ 125.00		Region 12		\$	250.00	
Options							
Engine: V6 or V8 / Gasoli	ne or E85 Flex F	uel *			\$	44.00	
Daytime Running Lights					\$	250.00	
Side Impact Air Bags					\$	150.00	
					<u> </u>		
Warranty							
Bumper to Bumper							
5yr / 60k					\$	620.00	
Drive Train							
1000,000 mil / 7yr					\$	730.00	

		V	ehicles, Adm	ninistrative				
Description:	Compa	ct Pickup T						
Specification No.		· · · · · · · · · · · · · · · · · · ·						
Model Name:	Ranger	Ranger Pickup						
Manufacturer:	Ford Mo	Ford Motor Company						
Model No.:	Ranger	R10						
Offerors Name:	Allan Vi	gil Ford - Lir	ncoln - Merc	ury, Inc.		T T		
Standard Specification for	r Base Vehi	cle /		Price*	Net 20 Discount	Adj	usted Price	
Per Attached Vehic	le Specs			\$12,275.00	5.00%	\$	11,661.25	
Regional Delivery Price - F	OB: (see a	attached Ge	orgia Region	al Map.)				
Region 1	-	00.00		Region 7		\$	125.00	
Region 2	-	00.00		Region 8		\$	150.00	
Region 3	-	50.00		Region 9		\$	150.00	
Region 4		00.00		Region 10		\$	200.00	
Region 5		25.00		Region 11		\$	200.00	
Region 6	\$ 1	00.00		Region 12		\$	250.00	
Options								
Engine: I4, V6, or V8 / G	acolina or l	E85 Floy Fu	ıol *			\$	2,341.00	
Extended Cab, 2, 3, or 4			iei			\$	1,370.00	
Four-wheel Drive	1					\$	3,843.00	
Limited Slip Differential				+		\$	265.00	
Skid Plates						\$	155.00	
Service Manuals, Shop M	lanuals and	d Bulletins				\$	500.00	
Manufacturers Extended						\$	1,110.00	
	- Tarrainty						1,110.00	
Warranty								
Bumper to Bumper								
5yr / 60k						\$	645.00	
,								
Drive Train								
1000,000 mil / 7yr						\$	710.00	

	1	ehicles, Administrative						
Description:	Compact Pickup							
Specification No.		<u> </u>						
Model Name:	Colorado	Colorado						
Manufacturer:	Chevrolet	Chevrolet						
Model No.:	CS15403							
Offerors Name:	Hardy Chevrolet Po	ntiac Buick						
Standard Specification fo	r Base Vehicle /	Price*	Net 20 Discount	Adjusted Price				
Per Attached Vehi		\$13,389.00	3.50%	\$ 12,920.39				
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Regional Delivery Price -	FOB: (see attached Ge	orgia Regional Map.)						
		<u> </u>						
Region 1	\$ 95.00	Region 7		\$ 125.00				
Region 2	\$ 95.00	Region 8		\$ 150.00				
Region 3	\$ 95.00	Region 9		\$ 150.00				
Region 4	\$ 95.00	Region 10		\$ 150.00				
Region 5	\$ 95.00	Region 11		\$ 150.00				
Region 6	\$ 125.00	Region 12		\$ 150.00				
	ψ	1.09.0		ψ				
Options								
Engine: I4, V6, or V8 / C	Sasoline or E85 Fley F	el * 5 cyl		\$ 849.00				
Extended Cab, 2, 3, or 4		ei S Gyi		\$ 1,216.00				
Crew Cab (4-door)	4001			\$ 3,573.00				
Four-wheel Drive				\$ 3,484.00				
Limited Slip Differential		+		\$ 244.00				
Tow/Mirror Package		+		\$ 224.00				
TownwiiTor Fackage				φ 224.00				
Warranty								
Bumper to Bumper								
5yr / 60k				\$ 440.00				
Drive Train		 						
1000,000 mil / 7yr				\$ 930.00				
* Discount applies to all	products and services							

Vehicles, Administrative								
Description:	Full Size Pick		on					
Specification No.		42 (APWA Code)						
Model Name:	F Series Picku	Series Pickup						
Manufacturer:	Ford Motor Co	Ford Motor Company						
Model No.:	F150 F12							
Offerors Name:	Allan Vigil For	d - Linclon	- Mercury	, Inc.				
Standard Specification for E	ase Vehicle /			Price*	Net 20 Discount		justed Price	
Per Attached Vehicle	Specs			\$14,935.00	5.00%	\$	14,188.25	
Regional Delivery Price - FO	R: (see attache	d Georgia	Regional	Man)				
regional Bonvery 1 noc 1 c	D. (666 dilaone		rtogionar					
Region 1	\$ 100.00			Region 7		\$	125.00	
Region 2	\$ 100.00			Region 8		\$	150.00	
Region 3	\$ 50.00			Region 9		\$	150.00	
Region 4	\$ 100.00			Region 10		\$	200.00	
Region 5	\$ 125.00			Region 11		\$	200.00	
Region 6	\$ 100.00			Region 12		\$	250.00	
Options								
Engine: V6 Gasoline or E8	5 *				E85	\$	1,636.00	
4 Wheel Drive						\$	4,653.00	
Extended Cab						\$	4,127.00	
Crew Cab						\$	7,411.00	
Long bed / wheelbase						\$	(255.00)	
Tow Package						\$	310.00	
Tires: All Terrain Steel Belto	ed Radial					\$	288.00	
Limited Slip Axle						\$	265.00	
Cloth Interior; Color Keyed	Floor Mats					\$	128.00	
Cruise Control						\$	199.00	
Rear Window Defroster						\$	1,012.00	
Power Windows and Locks		4:				\$	879.00	
Service Manuals, Shop Ma		tins				\$	500.00	
Manufacturers Extended W	arranty I					\$	1,280.00	
						-		
Warranty						1		
Bumper to Bumper								
5yr / 60k						\$	800.00	
-, ,						1	220.03	
Drive Train								
1000,000 mil / 7yr						\$	880.00	
* Discount applies to all pro	ducts and serv	ices						

		Vehicles, Admin	istrative					
Description:	Full Size Picku							
Specification No.	B42 (APWA Code)							
Model Name:	`	Silverado C1500						
Manufacturer:	Chevrolet							
Model No.:	CC10703							
Offerors Name:	Hardy Chevrole	t Pontiac Buick						
Standard Specification for E	Base Vehicle /		Price*	Net 20 Discount	Adju	sted Price		
Per Attached Vehicle			\$15,101.00	3.50%	\$	14,572.47		
						·		
Regional Delivery Price - FO	B: (see attached	 Georgia Regional	Map.)					
,								
Region 1	\$ 95.00		Region 7		\$	125.00		
Region 2	\$ 95.00		Region 8		\$	150.00		
Region 3	\$ 95.00		Region 9		\$	150.00		
Region 4	\$ 95.00		Region 10		\$	150.00		
Region 5	\$ 95.00		Region 11		\$	150.00		
Region 6	\$ 125.00		Region 12		\$	150.00		
					<u> </u>			
Ontions								
Options Engine: V6 or V8 / Gasolin	0 or E05 *			E0 <i>E</i>	¢	1,176.00		
4 Wheel Drive	e 01 E65			E85	\$	2,313.00		
Extended Cab					\$	2,231.00		
Crew Cab					\$	6,033.00		
Long bed / wheelbase					\$	369.00		
Tow Package					\$			
Tires: All Terrain Steel Belt	od Padial				\$	1,512.00 166.00		
Limited Slip Axle	eu itaulai				\$	269.00		
Cloth Interior; Color Keyed	Floor Mate				\$	83.00		
Cruise Control	1 1001 Wats				\$	200.00		
Rear Window Defroster					\$	140.00		
Power Windows and Locks					\$	736.00		
Remote Keyless Entry					\$	192.00		
Side Impact Air Bags					\$	327.00		
Oldo IIIIpaot 7 III Dago					Ψ	021.00		
Warranty								
Bumper to Bumper					Φ.	440.00		
5yr / 60k	 		 		\$	440.00		
Drive Train	 		+					
1000,000 mil / 7yr					\$	930.00		
* Discount applies to all pro	ducts and servic	es			1			

Vehicles, Administrative								
Description:	Full Size Pic		Ton					
Specification No.	B32 (APWA (Code)						
Model Name:	F Series Pick	Series Pickup						
Manufacturer:	Ford Motor Co	Ford Motor Company						
Model No.:	F250 Super D	uty F20						
Offerors Name:	Allan Vigil Fo	rd - Lincol	In - Mercui	ry, Inc.				
Standard Specification for	Base Vehicle /			Price*	Net 20 Discount	Adi	usted Price	
Per Attached Vehicle				\$18,210.00	5.00%	\$	17,300.00	
	T ·						·	
Regional Delivery Price - FO	DB: (see attach	ed Georgi	i <mark>a Regiona</mark>	Мар.)				
Danis 4	. 400.00			Davi =		¢.	405.00	
Region 1	\$ 100.00 \$ 100.00			Region 7		\$	125.00 150.00	
Region 2 Region 3	\$ 100.00	 	 	Region 8 Region 9		\$	150.00	
Region 4	\$ 100.00			Region 10		\$	200.00	
Region 5	\$ 125.00			Region 11		\$	200.00	
Region 6	\$ 100.00			Region 12		\$	250.00	
. rogion o	,			rteg.e :=		,		
Options								
Engine: V8 Diesel						\$	6,089.00	
4 Wheel Drive						\$	4,076.00	
Extended Cab						\$	3,311.00	
Crew Cab						\$	3,549.00	
Long bed / wheelbase	tod Dodial					\$	187.00 199.00	
Tires: All Terrain Steel Bel Seats - Bench or Split, Clo						\$	230.00	
Limited Slip Axle	Jui					\$	265.00	
Cruise Control						\$	206.00	
Tilt Steering Wheel						\$	133.00	
Power Windows and Lock	S					\$	878.00	
Service Manuals, Shop Ma	anuals and Bul	letins				\$	500.00	
Manufacturers Extended V						\$	1,565.00	
Warranty						-		
Bumper to Bumper	 					¢	000.00	
5yr / 60k						\$	900.00	
Drive Train								
1000,000 mil / 7yr		 	 			\$	1,165.00	
	<u> </u>					*	.,100.00	
						1		
						1		
						L		
* Discount applies to all pr	roducts and se	rvices						

		Valsiale	A alua ini	-44:					
Description	Eull Sizo Dio		es, Admini	strative					
Description: Specification No.	Full Size Pickup - 1 Ton B40 (APWA Code)								
Model Name:	Series Super Duty Pickup								
Manufacturer:	Ford Motor Co	Ford Motor Company							
Model No.:	F350 Super Duty F30								
Offerors Name:	Allan Vigil Fo	rd - Lincolr	n - Mercur	v. Inc.					
Chororo Hamo.	/a 11g	I I		<i>y</i> ,e.		1			
Otan dand On a life of an fami	D W-1:-1- /				N	A .13	ata d Baisa		
Standard Specification for Per Attached Vehicle				Price* \$18,872.00	Net 20 Discount 5.00%	\$	17,928.40		
Per Attached Vehicle	Specs			\$10,072.00	5.00%	Ф	17,920.40		
Regional Delivery Price - FC	B: (see attach	ed Georgia	a Regional	Map.)					
,				. ,					
Region 1	\$ 100.00			Region 7		\$	125.00		
Region 2	\$ 100.00			Region 8		\$	150.00		
Region 3	\$ 50.00			Region 9		\$	150.00		
Region 4	\$ 100.00			Region 10		\$	200.00		
Region 5	\$ 125.00			Region 11		\$	200.00		
Region 6	\$ 100.00			Region 12		\$	250.00		
Options									
Engine: V8 Gasoline						\$	530.00		
Engine: V8 Diesel						\$	6,089.00		
4 Wheel Drive						\$	3,009.00		
Extended Cab						\$	2,347.00		
Crew Cab						\$	3,529.00		
Long bed / wheelbase Tires: All Terrain Steel Bel	tod Dodiol					\$ \$	192.00 310.00		
Seats - Bench or Split, Clo						\$	230.00		
Limited Slip Axle) 					\$	265.00		
Cruise Control						\$	206.00		
Tilt Steering Wheel						\$	133.00		
Power Windows and Locks	 S					\$	878.00		
Service Manuals, Shop Ma		letins				\$	500.00		
Manufacturers Extended V						\$	1,565.00		
Warranty									
Bumper to Bumper									
5yr / 60k						\$	900.00		
Drive Train						Φ.	4.40= 0=		
1000,000 mil / 7yr						\$	1,165.00		
						}			
* Discount applies to all pr	oducts and sa	Nices							
* Discount applies to all pr	oducis and se	VICES							

	Ve	ehicles, Admin	istrative					
Description:	Mid Size Sport Ut	tility Vehicle						
Specification No.	A53 (APWA Code)							
Model Name:	Sorento LX 4x4							
Manufacturer:	Kia Motors Americ	a, Inc						
Model No.:	73422/10							
Offerors Name:	David Carp							
Standard Specification for	Rasa Vahisla /		Price*	Not 20 Discount	Adjusted Price			
Per Attached Vehicle				Net 20 Discount 0.00%	-			
Per Attached Verlich	Specs		\$21,199.00	0.00%	\$ 21,199.00			
			-					
Regional Delivery Price - FO	DP. (see attached Co	orgio Pogiona	l Mon)					
Regional Delivery Frice - Fo		Jan Kegiona	ii wap.)					
Region 1	n/c		Region 7		n/c			
Region 2	n/c		Region 8		n/c			
Region 3	n/c		Region 9		n/c			
Region 4	n/c		Region 10		n/c			
Region 5	n/c		Region 11		n/c			
Region 6	n/c		Region 12		n/c			
rtogion o	.,,0		rtogion 12		.,,0			
Options								
•								
Warranty								
Bumper to Bumper								
5yr / 60k					n/c			
Drive Train								
1000,000 mil / 7yr					n/c			
* n/c means "No Charge"								
* Discount applies to all pr	roducts and services							

	Vehicle	es, Administrative						
Description:	Mid Size Sport Utility Veh							
Specification No.	A53 (APWA Code)	A53 (APWA Code)						
Model Name:	Explorer	Explorer						
Manufacturer:	Ford Motor Company	Ford Motor Company						
Model No.:	Explorer 4 door U63							
Offerors Name:	Allan Vigil Ford - Lincoln	- Mercury		I				
Cton days Considiration	for Poss Vahiala /	Britant	Net 00 Discount	Adinated Dries				
Standard Specification		Price*	Net 20 Discount	Adjusted Price				
Per Attached Vel	nicie Specs	\$19,145.00	5.00%	\$ 18,187.75				
Regional Delivery Price	- FOB: (see attached Georgia	Regional Map.)						
Region 1	\$ 100.00	Region 7		\$ 125.00				
Region 2	\$ 100.00	Region 8		\$ 150.00				
Region 3	\$ 50.00	Region 9		\$ 150.00				
Region 4	\$ 100.00	Region 10		\$ 200.00				
Region 5	\$ 125.00	Region 11		\$ 200.00				
Region 6	\$ 100.00	Region 12		\$ 250.00				
Options								
Engine: V6 or V8 / Gas	soline or E85 Flex Fuel *			\$ 1,805.00				
Four-Wheel Drive				\$ 2,245.00				
Towing Package				\$ 249.00				
Skid Plate				\$ 318.00				
Service Manuals, Shop	Manuals and Bulletins			\$ 500.00				
Extended Warranty				\$ 1,280.00				
Warranty								
Bumper to Bumper								
5yr / 60k				\$ 800.00				
Drive Train								
1000,000 mil / 7yr				\$ 880.00				
* Discount applies to al	I products and services							

	Vehicles, Administrative							
Description:	Full Size Sport Utility Vehicle							
Specification No.	A54 (APWA Code)							
Model Name:	Expedition							
Manufacturer:	Ford Motor Company							
Model No.:	Expedition U15 - E85							
Offerors Name:	Allan Vigil Ford - Lincoln - Mercury							

Standard Specification for Base Vehicle /
Per Attached Vehicle Specs

Price*	Net 20 Discount	Ad	justed Price
\$22,418.00	5.00%	\$	21,297.10

Regional Delivery Price - FOB: (see attached Georgia Regional Map.)

Region 1	\$ 100.00	Region 7	\$ 125.00
Region 2	\$ 100.00	Region 8	\$ 150.00
Region 3	\$ 50.00	Region 9	\$ 150.00
Region 4	\$ 100.00	Region 10	\$ 200.00
Region 5	\$ 125.00	Region 11	\$ 200.00
Region 6	\$ 100.00	Region 12	\$ 250.00

Options			
Four-Wheel Drive		\$	2,777.00
Skid Plates		\$	91.00
Towing Package		\$	358.00
Third row seat		\$	791.00
Long Wheelbase/Extended	Body	\$	4,439.00
Service Manuals, Shop Man	nuals and Bulletins	\$	500.00
Extended Warranty		\$	1,215.00
Daytime Running Lights		\$	41.00

Warranty

 Bumper to Bumper

 5yr / 60k
 \$ 780.00

Drive Train

1000,000 mil / 7yr \$ 815.00

^{*} Discount applies to all products and services

			Administrative			
Description:	Minivan - Car	ao				
Specification No.	C20 (APWA C					
Model Name:	Dodge Grand		no			
model itame.	Dougo Orana					
Manufacturer:	Chrysler LLC					
Model No.:	RTKE53					
Offerors Name:	Harry Lewis C	hrysler Inc.				
Standard Specification for E	Base Vehicle /		Price*	Net 20 Discount	Adju	sted Price
Per Attached Vehicle	Specs		\$18,634.00	5.00%	\$	17,702.30
Regional Delivery Price - FO	B: (see attache	d Georgia Re	gional Map.)			
Region 1	\$ 170.00		Region 7		\$	140.00
Region 2	\$ 170.00		Region 8		\$	140.00
Region 3	\$ 55.00		Region 9		\$	160.00
Region 4	\$ 130.00		Region 10		\$	200.00
Region 5	\$ 120.00		Region 11		\$	200.00
Region 6	\$ 100.00		Region 12		\$	200.00
Options						
Side Impact Air Bags					\$	375.45
Service Manuals and Bullet	tins				\$	160.00
7yr/70,000mile Drivetrain E	xt Warranty				\$	489.00
Rear Window Defroster	,				\$	182.86
Sunscreen Glass					\$	140.34
Daytime Running Lights					\$	37.21
Power Seat Driver					\$	374.23
Cargo Com Floor Mat					\$	204.13
Molded Wall Liner					\$	356.16
Security Alarm					\$	182.86
Solid Window Inserts					\$	391.24
Cargo Divider					\$	385.93
HD Cooling					\$	163.73
Vinyl Window Shading					\$	274.29
157 Amp Alternator					\$	60.60
Warranty						
Bumper to Bumper						
5yr / 60k					\$	725.00
Drive Train						
1000,000 mil / 7yr					\$	589.00
* Discount applies to all pro	ducts and servi	ices				

			Vehicle	es, Adminis	strative					
Description:	Carg	ο Van Fι	ıll Size 1 T							
Specification No.	C40									
Model Name:	E Se	E Series Van								
Manufacturer:	Ford	Ford Motor Company								
Model No.:	E14									
Offerors Name:	Wad	le Ford Inc	 C							
							l			
Standard Specification for	Page	/ohiolo /			Price*	Net 20 Discount	Adi	usted Price		
Per Attached Vehic						3.00%	_	15,943.89		
rei Attached Venic	le Spec	, s			\$16,437.00	3.00%	\$	15,945.69		
Regional Delivery Price - F	OB: (s	ee attache	ed Georgia	Regional M	lap.)					
Danier 4	•	85.50			Di 7		.	125.00		
Region 1	\$				Region 7		\$			
Region 2	\$	90.00			Region 8		\$	125.00		
Region 3	\$	56.00			Region 9		\$	326.00		
Region 4	\$	90.00			Region 10		\$	238.00		
Region 5	\$	90.00			Region 11		\$	290.00		
Region 6	\$	120.00			Region 12		\$	325.00		
Options										
Extended Length							\$	1,893.00		
Cargo Package	_						\$	625.00		
Bin Package	_						\$	684.00		
Daytime Running Lights	_						\$	39.00		
Service Manuals, Shop M	lanuale	and Rulle	tins				\$	303.00		
Other options determined			, tiris				\$	833.00		
Warranty										
Bumper to Bumper										
5yr / 60k	#						\$	833.00		
Drive Train										
1000,000 mil / 7yr							\$	875.00		
* Discount applies to all p	roducts	and serv	ices							

Vehicles, Administrative						
Description:	Cargo Van Full Size 3/4 T					
Specification No.	C50					
Model Name:	Econoline Van					
Manufacturer:	Ford Motor Company					
Model No.:	E250 E24					
Offerors Name:	Allan Vigil Ford - Lincoln - Mercury					

Standard Specification for Base Vehicle / Per Attached Vehicle Specs

Price*	Net 20 Discount	Ac	ljusted Price
\$15,457.00	5.00%	\$	14,684.15

Regional Delivery Price - FOB:	(see attached Georgia Regional Map.)

Region 1	\$ 100.00	Region 7	\$ 125.00
Region 2	\$ 100.00	Region 8	\$ 150.00
Region 3	\$ 50.00	Region 9	\$ 150.00
Region 4	\$ 100.00	Region 10	\$ 200.00
Region 5	\$ 125.00	Region 11	\$ 200.00
Region 6	\$ 100.00	Region 12	\$ 250.00

Op	tion	S		
	_		 _	

Options	
Engine: V8 Gasoline	\$ 861.00
Extended Length	\$ 2,660.00
Cruise Control	\$ 212.00
Power Windows and Door Locks	\$ 654.00
Cargo package	\$ 481.00
Rack and Bin packages	\$ 481.00
Tow Package	\$ 349.00
All around Glass	\$ 336.00
Sliding Side Door	\$ 89.00
Daytime Running Lights	\$ 40.00
Service Manuals, Shop Manuals and Bulletins	\$ 500.00
Extended Warranty	\$ 1,565.00

Warranty

Bumper to Bumper

900.00 5yr / 60k

Drive Train

1000,000 mil / 7yr 1,165.00

^{*} Discount applies to all products and services

	,	Vehicles, Admir	nistrative					
Description:	Cargo Van Full Si	ize 3/4 Ton						
Specification No.	C40							
Model Name:	Express G2500							
Manufacturer:	Chevrolet							
Model No.:	CG23405							
Offerors Name:	Hardy Chevrolet P	ontiac Buick						
					<u> </u>			
Standard Specification for B			Price*	Net 20 Discount		sted Price		
Per Attached Vehicle	Specs		\$16,285.00	3.50%	\$	15,715.03		
Regional Delivery Price - FO	B: (see attached Ge	eorgia Regional	Map.)					
Region 1	\$ 95.00		Region 7		\$	125.00		
Region 2	\$ 95.00		Region 8		\$	150.00		
Region 3	\$ 95.00		Region 9		\$	150.00		
Region 4	\$ 95.00		Region 10		\$	150.00		
Region 5	\$ 95.00		Region 11		\$	150.00		
Region 6	\$ 125.00		Region 12		\$	150.00		
Options								
Engine: V8 Diesel					\$	6,915.00		
Extended Length					\$	1,860.00		
Cruise Control					\$	339.00		
Power Windows and Door I	ocks				\$	408.00		
Tilt Steering Wheel					\$	126.00		
Cargo package					\$	1,400.00		
Rack and Bin packages			 		\$	1,400.00		
Tow Package					\$	227.00		
All around Glass					\$	270.00		
Sliding Side Door			+		\$	129.00		
Side Impact Air Bags					\$	301.00		
Warranty								
Bumper to Bumper								
5yr / 60k					\$	900.00		
Drive Train								
1000,000 mil / 7yr					\$	1,165.00		
* Discount applies to all pro	L L L L L L L L L L L L L L L L L L L	+			+			
			1					

Net 20 Discount Adjusted Price Price Net 20 Discount Adjusted Price Per Attached Vehicle Specs \$18,823.00 3.50% \$18,164.20			Vehicles, Adı	ministrative			
Specification No. C50	Description:	Cargo Van Fu	III Size 1 Ton				
Manufacturer: Chevrolet							
Model No.: CG33405 CG33405	Model Name:	Express G350	0				
Standard Specification for Base Vehicle / Price* Net 20 Discount Adjusted Price Per Attached Vehicle Specs \$18,823.00 3.50% \$18,164.20	Manufacturer:	Chevrolet					
Standard Specification for Base Vehicle / Price* Net 20 Discount Adjusted Price Per Attached Vehicle Specs \$18,823.00 3.50% \$18,164.20	Model No.:	CG33405					
Per Attached Vehicle Specs \$18,823.00 3.50% \$18,164.20	Offerors Name:	Hardy Chevrol	et Pontiac Buick				
Per Attached Vehicle Specs \$18,823.00 3.50% \$18,164.20							
Regional Delivery Price - FOB: (see attached Georgia Regional Map.) Region 1 \$ 95.00 Region 7 \$ 125.00 Region 2 \$ 95.00 Region 8 \$ 150.00 Region 3 \$ 95.00 Region 9 \$ 150.00 Region 4 \$ 95.00 Region 10 \$ 150.00 Region 5 \$ 95.00 Region 11 \$ 150.00 Region 6 \$ 125.00 Region 12 \$ 150.00 Options Engine: V8 Diesel \$ 6,915.00 Cruise Control \$ 339.00 Cruise Control \$ 339.00 Cargo package \$ 140.00 Cargo package \$ 1,400.00 Tow Package \$ 1,400.00 Tow Package \$ 1,200.00 Regroup Hindows Pages \$ 1,200.00 Regroup Hindows H							
Region 1 \$ 95.00 Region 7 \$ 125.00 Region 2 \$ 95.00 Region 8 \$ 150.00 Region 3 \$ 95.00 Region 9 \$ 150.00 Region 4 \$ 95.00 Region 10 \$ 150.00 Region 5 \$ 95.00 Region 11 \$ 150.00 Region 6 \$ 125.00 Region 12 \$ 150.00 Options Engine: V8 Diesel \$ 6,915.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty Bumper to Bumper Syr / 60k \$ 1,070.00 Into Train \$ 1,000.00 Into Train \$	Per Attached Vehicle	Specs		\$18,823.00	3.50%	\$ 1	8,164.20
Region 1 \$ 95.00 Region 7 \$ 125.00 Region 2 \$ 95.00 Region 8 \$ 150.00 Region 3 \$ 95.00 Region 9 \$ 150.00 Region 4 \$ 95.00 Region 10 \$ 150.00 Region 5 \$ 95.00 Region 11 \$ 150.00 Region 6 \$ 125.00 Region 12 \$ 150.00 Options Engine: V8 Diesel \$ 6,915.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty Bumper to Bumper Syr / 60k \$ 1,070.00 Into Train \$ 1,000.00 Into Train \$	Regional Delivery Price - FO	B: (see attache	d Georgia Regio	nal Map.)			
Region 2 \$ 95.00 Region 8 \$ 150.00 Region 3 \$ 95.00 Region 9 \$ 150.00 Region 4 \$ 95.00 Region 10 \$ 150.00 Region 5 \$ 95.00 Region 11 \$ 150.00 Region 6 \$ 125.00 Region 12 \$ 150.00 Options Engine: V8 Diesel \$ 6,915.00 Extended Length \$ 885.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Titl Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 129.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 100.00 Drive Train \$ 1,070.00 1000,000 mil / 7yr \$ 1,070.00	g						
Region 2 \$ 95.00 Region 8 \$ 150.00 Region 3 \$ 95.00 Region 9 \$ 150.00 Region 4 \$ 95.00 Region 10 \$ 150.00 Region 5 \$ 95.00 Region 11 \$ 150.00 Region 6 \$ 125.00 Region 12 \$ 150.00 Options Engine: V8 Diesel \$ 6,915.00 Extended Length \$ 885.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Titl Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 129.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 100.00 Drive Train \$ 1,070.00 1000,000 mil / 7yr \$ 1,070.00	Region 1	\$ 95.00		Region 7		\$	125.00
Region 3 \$ 95.00 Region 9 \$ 150.00 Region 4 \$ 95.00 Region 10 \$ 150.00 Region 5 \$ 95.00 Region 11 \$ 150.00 Region 6 \$ 125.00 Region 12 \$ 150.00 Options Engine: V8 Diesel \$ 6,915.00 Extended Length \$ 885.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 1,400.00 All around Glass \$ 277.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 100.00 Bumper to Bumper \$ 460.00 Drive Train \$ 1,070.00 1000,000 mil / 7yr \$ 1,070.00							
Region 4 \$ 95.00 Region 10 \$ 150.00 Region 5 \$ 95.00 Region 11 \$ 150.00 Region 6 \$ 125.00 Region 12 \$ 150.00 Options Engine: V8 Diesel \$ 6,915.00 Extended Length \$ 885.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilk Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 460.00 Drive Train \$ 1,070.00 Drive Train \$ 1,070.00		·					150.00
Region 5 \$ 95.00 Region 11 \$ 150.00 Region 6 \$ 125.00 Region 12 \$ 150.00 Options Engine: V8 Diesel							
Region 6 \$ 125.00 Region 12 \$ 150.00 Options Serial Section of the processing of th	<u> </u>						
Options \$ 6,915.00 Engine: V8 Diesel \$ 6,915.00 Extended Length \$ 885.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 301.00 Warranty \$ 133.00 Warranty \$ 460.00 Drive Train \$ 1,070.00							
Engine: V8 Diesel \$ 6,915.00 Extended Length \$ 885.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty Bumper to Bumper 5yr / 60k \$ 460.00 Drive Train \$ 1,070.00		,					
Extended Length \$ 885.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 460.00 Drive Train \$ 1,070.00 1000,000 mil / 7yr \$ 1,070.00	Options						
Extended Length \$ 885.00 Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 460.00 Drive Train \$ 1,070.00 1000,000 mil / 7yr \$ 1,070.00	Engine: V8 Diesel					\$	6,915.00
Cruise Control \$ 339.00 Power Windows and Door Locks \$ 408.00 Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 460.00 Drive Train \$ 1,070.00						\$	885.00
Tilt Steering Wheel \$ 126.00 Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty Bumper to Bumper 5yr / 60k \$ 460.00 Drive Train \$ 1,070.00						\$	339.00
Cargo package \$ 1,400.00 Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 460.00 Drive Train \$ 1,070.00	Power Windows and Door I	Locks				\$	408.00
Rack and Bin packages \$ 1,400.00 Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 460.00 Drive Train \$ 1,070.00	Tilt Steering Wheel					\$	126.00
Tow Package \$ 227.00 All around Glass \$ 270.00 Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 133.00 Drive Train \$ 1,070.00	Cargo package					\$	1,400.00
Side	Rack and Bin packages					\$	1,400.00
Sliding Side Door \$ 129.00 Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 133.00 Bumper to Bumper \$ 460.00 5yr / 60k \$ 460.00 Drive Train \$ 1,070.00	Tow Package					\$	227.00
Side Impact Air Bags \$ 301.00 Rear Window Defroster \$ 133.00 Warranty \$ 190.00 Bumper to Bumper \$ 460.00 5yr / 60k \$ 460.00 Drive Train \$ 1,070.00	All around Glass					\$	270.00
Rear Window Defroster	Sliding Side Door					\$	129.00
Warranty Bumper to Bumper 5yr / 60k	Side Impact Air Bags					\$	301.00
Bumper to Bumper \$ 460.00 5yr / 60k \$ 460.00 Drive Train \$ 1,070.00	Rear Window Defroster					\$	133.00
Bumper to Bumper \$ 460.00 5yr / 60k \$ 460.00 Drive Train \$ 1,070.00	Warranty						
5yr / 60k \$ 460.00 Drive Train \$ 1,070.00 1000,000 mil / 7yr \$ 1,070.00							
Drive Train 1000,000 mil / 7yr \$ 1,070.00						\$	460.00
1000,000 mil / 7yr \$ 1,070.00	5, , 55k					*	100.00
1000,000 mil / 7yr \$ 1,070.00	Drive Train						
						\$	1.070.00
* Discount applies to all products and services	,					*	.,0. 5.05
	* Discount applies to all pro	ducts and servi	ces				

		Vehicles	, Administrative					
Description:	Cargo Van Fu							
Specification No.	C60							
Model Name:	Econoline Var	Conoline Van						
Manufacturer:	Ford Motor Co	mpany						
Model No.:	E350 E34							
Offerors Name:	Allan Vigil For	d - Lincoln - I	Mercury					
Standard Specification for E	Base Vehicle /		Price*	Net 20 Discount	Adi	usted Price		
Per Attached Vehicle			\$18,695.00	5.00%	\$	17,760.25		
			V 10,000.00	515570		,		
Regional Delivery Price - FC	B: (see attache	ed Georgia Re	egional Map.)					
,	l i							
Region 1	\$ 100.00		Region 7		\$	125.00		
Region 2	\$ 100.00		Region 8		\$	150.00		
Region 3	\$ 50.00		Region 9		\$	150.00		
Region 4	\$ 100.00		Region 10		\$	200.00		
Region 5	\$ 125.00		Region 11		\$	200.00		
Region 6	\$ 100.00		Region 12		\$	250.00		
Options VO Di					•	0.000.00		
Engine: V8 Diesel					\$	6,883.00		
Extended Length					\$	861.00		
Cruise Control	<u> </u>				\$	212.00		
Power Windows and Door	Locks				\$	654.00		
Cargo package					\$	481.00		
Rack and Bin packages					\$	481.00		
Tow Package					\$	349.00		
All around Glass					\$	336.00		
Sliding Side Door					\$	89.00		
Daytime Running Lights					\$	40.00		
Service Manuals, Shop Ma	nuals and Bulle	tins			\$	500.00		
Extended Warranty					\$	1,565.00		
Warranty								
Bumper to Bumper								
5yr / 60k					\$	900.00		
Drive Train					<u> </u>			
1000,000 mil / 7yr					\$	1,165.00		
* Discount applies to all are	ducte and com	icos			-			
* Discount applies to all pro	Judots and Serv	いせる						

		Vehicle	es, Admini	istrative				
Description:	Mid Size Pas	Mid Size Passenger Van						
Specification No.	C2D (APWA	C2D (APWA code)						
Model Name:	Sedona LX							
Manufacturer:	Kia Motors Ar	nerica, Inc						
Model No.:	64222/20							
Offerors Name:	David Carp							
Standard Specification for I	 Base Vehicle /			Price*	Net 20 Discount	Adjusted Price		
Per Attached Vehicle				\$18,616.00	0.00%	\$ 18,616.00		
Regional Delivery Price - FO	B: (see attache	ed Georgia	Regional I	Мар.)				
Region 1	n/c			Region 7		n/c		
Region 2	n/c			Region 8		n/c		
Region 3	n/c			Region 9		n/c		
Region 4	n/c			Region 10		n/c		
Region 5	n/c			Region 11		n/c		
Region 6	n/c			Region 12		n/c		
Options								
Warranty								
Bumper to Bumper								
5yr / 60k						n/c		
Drive Train								
1000,000 mil / 7yr						n/c		
* n/c means "No Charge"								
* Discount applies to all pro	oducts and serv	rices			-			
* Discount applies to all pro	oducts and serv	rices						

			Vehic	les, Admin	istrative			
Description:	Mid Si	ize Pas	senger V	an				
Specification No.	C2D (/	C2D (APWA code)						
Model Name:	Dodge	Oodge Grand Caravan						
Manufacturer:	Chrysle	er LLC						
Model No.:	RTKH5	53						
Offerors Name:	Harry L	ewis C	hrysler Pl	ymouth Ind	D.			
Standard Specification for B	Rasa Vat	nicle /			Price*	Net 20 Discount	Δdi	justed Price
Per Attached Vehicle		iicie /			\$20,684.00	5.00%	\$	19,649.80
Fer Attached Vernicle	Specs				φ20,004.00	3.00 /6	Ψ	19,049.00
Regional Delivery Price - FO	B: (see	attache	d Georgia	Regional	Мар.)			
Region 1	4	170.00			Region 7		\$	140.00
Region 2	\$	170.00			Region 8		\$	140.00
Region 3	\$	55.00			Region 9		\$	160.00
Region 4	\$	130.00			Region 10		\$	200.00
Region 5	\$	120.00			Region 11		\$	200.00
Region 6	\$	100.00			Region 12		\$	200.00
Options								
Daytime running lights							\$	37.21
Service Manuals and Bullet	ins						\$	160.00
7yr/70,000mile Drive Train	Service	Contra	ct				\$	489.00
Power Driver Seat							\$	374.23
Load Leveling							\$	271.11
H/Duty Cooling							\$	163.73
Security Alarm							\$	182.86
Manual Lumbar Driver Adj.							\$	32.96
Warranty								
Bumper to Bumper								
5yr / 60k							\$	725.00
Drive Train								
1000,000 mil / 7yr							\$	589.00
* Discount applies to all pro	ducts a	nd serv	ices					

			, Administrative				
Description:		an Full Size	8 Passenger				
Specification No.	C3E	D3E					
Model Name:	E Series Wag	Series Wagon E150					
Manufacturer:	Ford Motor C	0.					
Model No.:	E11						
Offerors Name:	Wade Ford Ir	nc.					
Standard Specification for	Base Vehicle /	+	Price*	Net 20 Discount	Adj	usted Price	
Per Attached Vehicle	e Specs		\$18,107.00	3.00%	\$	17,563.79	
	·					·	
Regional Delivery Price - FO	DB: (see attach	ed Georgia R	egional Map.)				
Region 1	\$ 85.00		Region 7		\$	125.00	
Region 2	\$ 90.00		Region 8		\$	125.00	
Region 3	\$ 56.00		Region 9		\$	326.00	
Region 4	\$ 90.00		Region 10		\$	238.00	
Region 5	\$ 90.00		Region 11		\$	290.00	
Region 6	\$ 120.00		Region 12		\$	325.00	
Options							
Cloth Interior; Color Keyed	Floor Mats				\$	986.00	
Daytime Running Lights					\$	39.00	
Service Manuals, Shop Ma	anuals and Bull	etins			\$	303.00	
Extended Warranty					\$	833.00	
Warranty							
Bumper to Bumper							
5yr / 60k					\$	833.00	
Drive Train							
1000,000 mil / 7yr					\$	875.00	
	1						
* Discount applies to all pro	oducts and ser	vices					

Description:	Passenger V		Administrative 2 - 15 Passenger				
Specification No.	C5						
Model Name:	Econoline Wagon						
Model Hame.	Leonomic vv agon						
Manufacturer:	Ford Motor Company						
Model No.:	Econoline E31						
Offerors Name:	Allan Vigil Ford - Lincoln - Mercury, Inc.						
					 		
Standard Specification for E	Base Vehicle /		Price*	Net 20 Discount	Adju	usted Price	
Per Attached Vehicle	Specs		\$20,161.00	5.00%	\$	19,152.95	
Pagional Polivent Price CO	P: /occ ettech	d Coorsia Bad	viewal Man				
Regional Delivery Price - FO	b. (see attache	eu Georgia Keg	уюнан шар.)				
Region 1	\$ 100.00		Region 7		\$	125.00	
Region 2	\$ 100.00		Region 8		\$	150.00	
Region 3	\$ 50.00		Region 9		\$	150.00	
Region 4	\$ 100.00		Region 10		\$	200.00	
Region 5	\$ 125.00		Region 11		\$	200.00	
Region 6	\$ 100.00		Region 12		\$	250.00	
Options							
15-Passenger seating					\$	2,212.00	
Extended Length					\$	2,066.00	
Cruise Control	<u> </u>				\$	212.00	
Power Windows and Door	Locks				\$	438.00	
Tilt Steering Wheel					\$	150.00	
Rear Step Bumper					\$	150.00	
Full length carpet with color	mats				\$	1,007.00	
Running Boards					\$	283.00	
Tow Package					\$	253.00	
Privacy Glass					\$	407.00	
Daytime Running Lights	<u> </u>				\$	40.00	
Service Manuals, Shop Ma	nuals and Bulle	etins			\$	500.00	
Extended Warranty	ļ				\$	1,565.00	
					1		
Warranty							
Bumper to Bumper							
5yr / 60k		 			\$	900.00	
Drive Train	 	 			+		
1000,000 mil / 7yr		 			\$	1,165.00	
1000,000 Hill / Tyl	 	 			Ψ	1,100.00	
		 			1		
	 	 	 		+		
	-	 	 		1		
		 			1		
1	I				1		

		Vehicle	es, Admini	strative				
Description:	Passenger	Van Full Siz						
Specification No.	C5							
Model Name:	Express G3	Express G3500 Pass Van						
Manufacturer:	Chevrolet							
Model No.:	CG33406							
Offerors Name:	Hardy Chev	rolet Pontiac	Buick					
Standard Specification for E	 Base Vehicle /	,		Price*	Net 20 Discount	Adjusted Price		
Per Attached Vehicle				\$21,885.00	3.50%	\$ 21,119.03		
	T							
Regional Delivery Price - FO	B: (see attac	hed Georgia	Regional I	Мар.)				
Region 1	\$ 95.0	00		Region 7		\$ 125.00		
Region 2	\$ 95.0	00		Region 8		\$ 150.00		
Region 3	\$ 95.0	00		Region 9		\$ 150.00		
Region 4	\$ 95.0	00		Region 10		\$ 150.00		
Region 5	\$ 95.0	00		Region 11		\$ 150.00		
Region 6	\$ 125.0	00		Region 12		\$ 150.00		
Options								
15-Passenger seating						\$ 2,187.00		
Extended Length						\$ 2,187.00		
Power Windows and Door	Locks					\$ 408.00		
Full length carpet with colo	r mats					\$ 159.00		
Tow Package						\$ 227.00		
Sliding Side Door						\$ 877.00		
Warranty								
Bumper to Bumper								
5yr / 60k						\$ 460.00		
Drive Train								
1000,000 mil / 7yr						¢ 4.070.00		
1000,000 mii / 7yr		_				\$ 1,070.00		
* Discount oralise to all and	duata and a	T diago						
* Discount applies to all pro	ouucis and se	ervices						

Specification No.	A51 (APWA Co	de)						
Model Name:	Escape XLS	Escape XLS						
Manufacturer:	Ford							
Model No.:	U02							
Offerors Name:	Family Ford, Inc).						
Standard Specification for			Price*	Net 20 Discount	Adjusted Price			
Per Attached Vehicle	e Specs		\$16,304.00	3.50%	\$15,733.00			
Regional Delivery Price - FO	DB: (see attached G	S <mark>eorgia Regiona</mark>	Map.)					
	T							
Region 1	\$80.00		Region 7		\$150.00			
Region 2	\$80.00		Region 8		\$150.00			
Region 3	\$80.00		Region 9		\$150.00			
Region 4	\$80.00		Region 10		\$175.00			
Region 5	\$80.00		Region 11		\$175.00			
Region 6	\$130.00		Region 12		\$180.00			
Options								
Engine: I4 or V6 / Gasolir	ne or E85 Flex Fue	el			\$2,497.00			
Four Wheel Drive					\$1,804.00			
Towing Package					\$2,804.00			
Side Impact Air Bags					Standard			
Service Manuals, Shop M	lanuals and Bullet	ins			\$190.00			
Extended Warranty					\$702.00			
Ford Sync					\$352.00			
Warranty								
Bumper to Bumper								
5yr / 60k	 				\$736.00			
D . T .								
Drive Train	1				• • • • • • • • • • • • • • • • • • • •			
1000,000 mil / 7yr	1				\$802.00			
	1							

Per Attached Vehicle Specs	-	Vehic	cles, Admin	istrative				
Specification No. C40 Model Name: Express G1500 Manufacturer: Chevrolet Model No.: CG13405 Offerors Name: Hardy Chevrolet Pontiac Buick Standard Specification for Base Vehicle / Price* Net 20 Discount Adjuster Per Attached Vehicle Specs \$16,316,00 3,50% \$15,7 Regional Delivery Price - FOB: (see attached Georgia Regional Map.) Region 1 \$95,00 Region 7 Region 2 \$95,00 Region 8 Region 3 \$95,00 Region 9 Region 4 \$95,00 Region 9 Region 6 \$125,00 Region 10 Region 6 \$125,00 Region 10 Region 6 \$125,00 Region 10 Price* Net 20 Discount Adjuster Adjuster Price* Net 20 Discount Adjuster Adjuster Price* Net 20 Discount Adjuster Price* Net 20 Dis	iption:	argo Van Full Size	1/2Ton					
Model Name: Express G1500 Manufacturer: Chevrolet Model No.: CG13405 Offerors Name: Hardy Chevrolet Pontiac Buick Standard Specification for Base Vehicle / Price* Net 20 Discount Adjusted Portiac Buick Per Attached Vehicle Specs \$16,316.00 3.50% \$15,7 Regional Delivery Price - FOB: (see attached Georgia Regional Map.) Region 1 \$95.00 Region 7 Region 8 Region 2 \$95.00 Region 8 Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 9 Region 5 \$95.00 Region 10 Region 6 \$125.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Bumper to Bumper Syr / 60k Drive Train		40						
Model No.: CG13405		Express G1500						
Offerors Name: Hardy Chevrolet Pontiac Buick Standard Specification for Base Vehicle / Price* Net 20 Discount Per Attached Vehicle Specs \$16,316.00 3.50% \$15,7 Regional Delivery Price - FOB: (see attached Georgia Regional Map.) Region 1 \$95.00 Region 7 Region 2 \$95.00 Region 8 Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 10 Region 6 \$125.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper Syr / 60k Drive Train	facturer: C	hevrolet						
Standard Specification for Base Vehicle / Price* Net 20 Discount Adjuster Per Attached Vehicle Specs \$16,316.00 3.50% \$15,7 Regional Delivery Price - FOB: (see attached Georgia Regional Map.) Region 1 \$95.00 Region 7 Region 2 \$95.00 Region 8 Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 10 Region 6 \$125.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train	l No.:	G13405						
Per Attached Vehicle Specs	ors Name:	ardy Chevrolet Pontia	ac Buick					
Per Attached Vehicle Specs								
Per Attached Vehicle Specs	 and Specification for Base	e Vehicle /		Price*	Net 20 Discount	Adjusted Price		
Regional Delivery Price - FOB: (see attached Georgia Regional Map.) Region 1 \$95.00 Region 7 Region 2 \$95.00 Region 8 Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train						\$15,744.94		
Region 1 \$95.00 Region 7 Region 2 \$95.00 Region 8 Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper Syr / 60k Drive Train				φ. ο,ο. ο.ο.ο	0.0070	ψ.ο,ι		
Region 1 \$95.00 Region 7 Region 2 \$95.00 Region 8 Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper Syr / 60k Drive Train	nal Delivery Price - FOB:	(see attached Georgia	a Regional M	lap.)				
Region 2 \$95.00 Region 8 Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper Syr / 60k				. ,				
Region 2 \$95.00 Region 8 Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper Syr / 60k Drive Train Drive Train	1	\$95.00		Region 7		\$125.00		
Region 3 \$95.00 Region 9 Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train		\$95.00				\$150.00		
Region 4 \$95.00 Region 10 Region 5 \$95.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length		\$95.00				\$150.00		
Region 5 \$95.00 Region 11 Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train		\$95.00				\$150.00		
Region 6 \$125.00 Region 12 Options Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train		\$95.00				\$150.00		
Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train		\$125.00				\$150.00		
Engine: V6 or V8 / Gasoline or E85 flex-fuel Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train								
Extended Length Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train	S							
Cargo Package Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train	e: V6 or V8 / Gasoline	or E85 flex-fuel						
Bin Package Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train	ded Length							
Side Impact Air Bags Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train	Package							
Daytime Running Lights Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train	ackage							
Service Manuals, Shop Manuals and Bulletins Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train	mpact Air Bags							
Extended Warranty Warranty Bumper to Bumper 5yr / 60k Drive Train	ne Running Lights							
Warranty Bumper to Bumper 5yr / 60k Drive Train	Manuals, Shop Manuals ar	nd Bulletins						
Bumper to Bumper 5yr / 60k Drive Train	ed Warranty							
5yr / 60k Drive Train	nty							
Drive Train	er to Bumper							
	ık					\$460.00		
1000,000 mil / 7yr	rain							
)0 mil / 7yr					\$1,070.00		

	Ve	ehicles, Admir	nistrative					
	Mid-Size Four Doo							
Specification No.	A32 (APWA Code)							
Model Name:	Optima LX 4cyl							
Manufacturer:	Kia Motors America	, Inc						
Model No.:	53222/10							
Offerors Name:	David Carp							
Standard Specification fo	r Base Vehicle /		Price*	Net 20 Discount	Adjusted Price			
Per Attached Vehi			\$14,400.00	Met 20 Discouill	\$14,400.00			
F EI ALLACHEU VEIII	ole Ohero		ψ14,400.00		ψ14,400.00			
Regional Delivery Price -	FOB: (see attached Geo	orgia Regional	Map.)					
Danian 4			Decise 7					
Region 1			Region 7					
Region 2			Region 8					
Region 3			Region 9					
Region 4			Region 10					
Region 5			Region 11					
Region 6			Region 12					
Options								
Engine: V6 or V8 / Gaso	line or E85 flex-fuel							
Extended Length								
Cargo Package								
Bin Package								
Side Impact Air Bags								
Daytime Running Lights								
Service Manuals, Shop Ma	nuals and Bulletins							
Extended Warranty								
Warranty								
Bumper to Bumper								
5yr / 60k								
Drive Train		-						
1000,000 mil / 7yr	 		1					
1000,000 mm / Tyl	+							
	+							

STATE OF GEORGIA GENERAL SPECIFICATIONS for AUTOMOBILES, SPORT UTILITY VEHICLES AND LIGHT DUTY TRUCKS

NOTE: Requirements specified herein shall apply to all automobiles and station wagons purchased by the State of Georgia. This specification is not complete without specific requirements in the detail specifications. In the event of conflict between this specification and the detail specifications, the detail specification shall apply.

APPLICABLE DOCUMENTS: Reference to publications in the detail specifications shall apply to those issues in effect on the date of the invitation to bid, unless otherwise specified.

DESIGN: New models in current production, complete with all necessary operating components and accessories customarily furnished, together with such modifications as may be necessary to enable the vehicle to function reliably and efficiently in sustained operation. Design to permit accessibility for maintenance purposes with minimal disturbance of other components or assemblies. The term "heavy duty" as used to describe an item, shall be defined to mean in excess of the usual performance, quantity, quality or capacity that is normally supplied with the standard production item.

COMPONENTS, ASSEMBLIES AND ACCESSORIES: The vehicle shall have all of its components, assemblies and accessories installed and shall be delivered to the State meeting or exceeding all applicable requirements of the Environmental Protection Agency Regulations, Federal Motor Vehicle Safety Standards, Federal Motor Carrier Safety Regulations and Industry Specifications, Standards and Regulation that are in effect on the date of manufacture. NOTE: All Components, assemblies, and accessories shall be Factory Installed unless otherwise noted. All pick up trucks shall have Fleetside type cargo boxes with step type bumpers. Standard size pick up trucks shall have a minimum of forty-nine (49) inches width between cargo box wheel housings. Bumpers may be factory or locally installed. In the event bumpers are locally installed, they shall meet or exceed factory standards, particularly with regard to tongue weight and tow weight.

STANDARD EQUIPMENT: The vehicle shall include all components, assemblies and accessories as offered by the vehicle manufacturer and referred to as "standard equipment or features".

EMISSION CONTROLS: All vehicles must be certified to the low emission vehicle (LEV), ultra-low emission vehicle (ULEV), or zero emission vehicle (ZEV) standards as defined by the United States Environmental Protection Agency in 40 CFR Part 88 Subpart A and qualify as a Clean Fueled Vehicle under Georgia Rules for Clean Fueled Fleets, Chapter 391-3-22.

INTERIOR & EXTERIOR SOUND LEVEL: Vehicles shall comply with Federal Interstate Noise Standards.

COOLING SYSTEMS: Liquid pressurized forced circulation type, consisting of the necessary components of such design and capacity to maintain the engine at optimum safe temperature under all operating conditions without any loss of coolant. Optimum engine temperatures shall be maintained with the vehicle loaded and continuously operating at all driveable altitudes and grades in ambient temperatures ranging from minus 30 to 120 degrees F. Thermostat controlled and suitable for operation with permanent type antifreeze solution. Easily accessible drain outlets shall be provided to allow complete cooling system drainage. Coolant recovery system to be furnished. WHEELS: Manufacturers recommended size and capacity for the vehicle offered. Rim contours and sizes shall conform to the current recommendations of the Tire and Rim Association, Inc.

TIRES: All tires furnished shall be blackwall, tubeless type, steel belted radial, with standard highway tread design. Capacity to the maximum load imposed by the evenly and fully loaded vehicle. Conform to the Tire and Rim Association, Inc. Spare tire and wheel, factory installed, shall be furnished.

TOOLS: Jack and Lug Wrench, Factory Installed, for each vehicle.

EXHAUST SYSTEM: Manufacturer's heaviest duty system available for engine furnished. Corrosion resistant and securely fastened and routed to protect components from hazards. System shall comply with Federal Motor Vehicle Safety Regulations.

CONTROLS, INSTRUMENTS AND OPERATING MECHANISMS: Located for left hand drive. Complete and conveniently accessible to driver. Instruments and controls clearly identified as to function.

HEATER AND DEFROSTER: Hot water heating systems with fresh air intakes. Discharge outlets to floor and defroster louvers shall be provided. Systems shall be equipped with variable temperature control and multiple speed blowers.

EXTERIOR FINISHES: Standard production colors.

MATERIALS: New and of quality conforming to current engineering and manufacturing practice. No defects and suitable for the intended service.

SERVICE AND REPAIR: The State of Georgia shall expect the manufacturer to have adequate stocks of replacement parts available to service State vehicles and to make delivery within a reasonable time of all normal replacement parts to their dealers who may service State vehicles. The State further expects that warranty service and repairs as well as non warranty service and repairs will be handled without prejudice by local dealerships throughout the United States.

WARRANTY: Vehicles shall be fully warranted against defective materials and workmanship by the manufacturer for the period stated in the "Instructions to Bidders from the date of delivery and acceptance. However, if additional warranty coverage on the whole or any components of the vehicle, in the form of time and/or mileage including any prorata arrangements, is normally extended to commercial customers, the state shall receive corresponding warranty benefits.

RESPONSIBILITY FOR INSPECTION: Unless otherwise specified in the contract or purchase order, the supplier shall be responsible for the performance of all inspection and test requirements necessary to ensure compliance with requirements of this and the applicable detail specifications. This action does not preclude subsequent inspection and testing by the State of Georgia to further determine conformance with specification requirements for performance, quality standards of workmanship, material and construction techniques.

PRE-DELIVERY SERVICING AND ADJUSTMENT: The dealer shall not attach any dealer identification, advertising or similar material to the vehicle. Prior to acceptance by the State inspector, the dealer shall service and adjust each vehicle for operational use, to include as a minimum, the following:

Focusing of lights

Tuning of engine

Adjustment of accessories

Checking of electrical, braking and suspension systems.

Charging of battery

Alignment of front end

Inflation of tires

Balancing of all wheels, including the spare

Complete servicing of engine, chassis and operating mechanisms with recommended grades of lubricants or fluids for the ambient air temperature at the point and time of delivery.

Servicing of cooling system with permanent type antifreeze and summer coolant for minus 20 degrees F. protection.

Servicing of windshield washer reservoir with water and appropriate additives.

A minimum of 1/4 tank of fuel.

DOCUMENTS: Each vehicle shall be delivered with complete certification of origin, tag application, warranty, owner's manual and any other necessary credentials.

SPECIAL CONTRACT TERMS AND CONDITIONS

1. CONTRACT PERIOD

The initial contract performance period is from date of award for a period of (2) model years (2009 and 2010). The Department has the option to renew the contract up to two (2) additional consecutive one (1) model year periods under the same terms and conditions with mutual consent from the vendor. Renewals for lease purchase agreements will occur annually and will be subject to appropriations and terms of the attached contract.

2. SPECIFICATIONS AND TECHNICAL SUPPORT

Awarded vendors will provide commercial bumper to bumper warranty for 36 months or 36,000 miles. Commercial power train warranty will be 5 years or 60,000 miles and rust through warranty shall cover 72 months or 100,000 miles. All other commercial warranties will apply.

3. INSURANCE AND BONDING

a. Offeror is required to maintain the following insurance coverage's during the term of the contract:

Workers Compensation Insurance (Occurrence) in the amounts of the statutory limits established by the General Assembly of the State of Georgia (A self-insurer must submit a certificate from the Georgia Board of Workers Compensation stating that the Awarded Offeror(s) qualifies to pay its own workers compensation claims.) In addition, the Offeror shall require all subcontractors occupying the premises or performing work under the contract to obtain an insurance certificate showing proof of Workers Compensation Coverage with the following minimum coverage's:

Bodily injury by accident—per employee \$100,000; Bodily injury by disease—per employee \$100,000; Policy limits \$500,000.

Commercial General Liability Policy per occurrence \$1,000,000.

Business Auto Policy to include but not be limited to liability coverage on any owned, non-owned and hired vehicle used by the Offeror's personnel in the performance of this contract. The Business Automobile Policy shall have a per occurrence limit of \$1,000,000.

b. The foregoing policies shall contain a provision that coverage afforded under the policies will not be canceled, or not renewed or allowed to lapse for any reason until at least thirty (30) days prior written notice has been given to the State Entity. Certificates of Insurance showing such coverage to be in force shall be filed with the State Entity prior to commencement of any work under the contract. The foregoing policies shall be obtained from insurance companies licensed to do business in Georgia and shall be with companies acceptable to the State Entity, which must have a minimum AM Best rating of A-.All such coverage shall remain in full force and effect during the term and any renewal or extension thereof.

4. PRICES

a. Optional Equipment Bidders must provide a price for optional equipment for each vehicle bid. These prices shall be at dealer's cost and will remain firm during the life of the contract. All optional equipment shall be factory installed unless otherwise noted.

b. FOB - Regional Delivery

Bidders must provide a fixed rate for delivery to Facilities and/or State Agencies within each region. Exceptions to this requirement will not be considered and will result in disqualification of bid.

5. ORDERS

a. Within five (5) days after the awarded vendor receives an order from a State Agency and the order has been placed with the manufacturer, the awarded vendor shall by fax or certified letter notify the agency with the date and time along with all other pertinent information confirming that the order has been placed.

b. State invoices will have the purchase order referenced.

6. VEHICLE EQUIPMENT DATA SHEET

This document shall be submitted with bid for every type of vehicle bidding on. Failure to provide information as required will result in rejection of the bid line item.

7. EMISSION CONTROL

Throughout model years of production during the term of this contract, all vehicles provided under this contract must be certified to the low emission vehicle (LEV), ultra-low emission vehicle (ULEV), or super ultra-low emission vehicle (SULEV); not California Phase II gasoline, and zero emission vehicle (ZEV) emission standards as defined by the United States Environmental Protection Agency. For additional information see the attached State of Georgia General Specifications titled Automobiles and Station Wagons.

8. PURCHASE ORDER APPROVALS

Purchase orders and lease agreements for motor vehicles submitted by any state of Georgia Executive branch agency require prior approval by the Department of Administrative Services (DOAS) Office of Fleet Management (OFM) before the purchase order or lease may be accepted by a vendor. Approval is indicated by an "APPROVED" datestamp and signature from DOAS OFM. Vehicle purchases or leases from statewide contracts by county and municipal government agencies, and by the state of Georgia Judicial Branch do not require this approval. Questions concerning validity of purchase orders or lease agreements received without a date-stamp indicating approval should be referred to the DOAS, OFM.



Region 1 consists of: Bartow, Catoosa, Chattooga, Dade, Fannin, Floyd, Gilmer, Gordon, Haralson, Murray, Paulding, Pickens, Polk, Walker, and Whitfield Counties; Region 2 consists of: Banks, Dawson, Forsyth, Franklin, Habersham, Hall, Hart, Lumpkin Rabun, Stephens, Towns, Union, and White counties; Region 3 consists of: Cherokee, Clayton, Cobb, DeKalb, Douglas, Fayette, Fulton, Gwinnett, Henry, and Rockdale counties; Region 4 consists of: Butts, Carroll, Coweta, Heard, Lamar, Meriwether, Pike, Spalding, Troup, and Upson counties; Region 5 consists of: Barrow, Clarke, Elbert, Greene, Jackson, Jasper, Madison, Morgan, Newton, Oconee, Oglethorpe, and Walton counties; Region 6 consists of: Baldwin, Bibb, Crawford, Houston, Jones, Monroe, Peach, Pulaski, Putnam, Twiggs, and Wilkinson counties; Region 7 consists of: Burke, Columbia, Glascock, Hancock, Jefferson, Jenkins, Lincoln, McDuffie, Richmond, Screven, Taliaferro, Warren, Washington, and Wilkes counties; Region 8 consists of: Chattahoochee, Clay, Crisp, Dooly, Harris, Macon, Marion, Muscogee, Quitman, Randolph, Schley, Stewart, Sumter, Talbot, Taylor, and Webster counties; Region 9 consists of: Appling, Bleckley, Candler, Dodge, Emanuel, Evans, Jeff Davis, Johnson, Laurens, Montgomery, Tattnall, Telfair, Toombs, Treutlen, Wayne, Wheeler, and Wilcox counties; Region 10 consists of: Baker Calhoun, Colquitt, Decatur, Dougherty, Early, Grady, Lee, Miller, Mitchell, Seminole, Terrell, Thomas, and Worth counties; Region 11 consists of: Atkinson, Bacon, Ben Hill, Berrien, Brantley, Brooks, Charlton, Clinch, Coffee, Cook, Echols, Irwin, Lowndes, Pierce, Tift, Turner, and Ware counties; Region 12 consists of: Bryan, Bulloch, Camden, Chatham, Effingham, Glynn, Liberty, Long, and McIntosh counties.

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