Statewide Information Sheet

Statewide Contract Number SW		SWC80781	NIGP Code	96269	
Name of Contract	Temporar	Temporary Staffing – Clerical & Light Industrial			
Effective Date	May 01, 2011				
Contract Table of Co	ontents				
Vendors Awarded	6		Contract Information		60 Pages
Contract Information	ntract Information for Vendor		Page Numbe	Page Number	
Happy Faces Personnel Group, Inc.		2	2		
Dover Staffing, Inc.		<u>3</u>	3		
Eagle Resource Group, Inc.		4	4		
Shaga Consulting & Resource (SCR)		<u>5</u>	<u>5</u>		
Abacus Corporation		<u>6</u>	<u>6</u>		
Focus of Georgia, Inc.		<u>8</u>	8		
Additional Contract Information					
General Contract Information		9-38	9-38		
<u>Item Listing</u>		39-60	39-60		
Contract Renewals/Extensions/Changes		<u>61</u>	61		



Contract Information			
Statewide Contract Number SWC80781			
PeopleSoft Vendor Number	0000306386		

Vendor Name & Address

Happy Faces Personnel Group, Inc. 4333 Lynburn Drive Tucker, GA 30084

TIN: 58-2190514

Contract Administrator

Edwina Berry (Primary Contact) Secondary Contact
edwina@happyfaces.net Lenard Hairston

http://www.happyfaces.net/

Contact Details

Contact Details		
Ordering Information	E-mail, Fax or Phone to Contract Administrator or Local Representatives	
Remitting Information	4333 Lynburn Drive Tucker, GA 30084	
Delivery Days	N/A	
Discounts	N/A	
Payment Terms	Net 30 Days	
Bid Offer includes	State and Local Government	
Acceptable payment method	Vendor will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.	



Contract Information			
Statewide Contract Number	SWC80781		
PeopleSoft Vendor Number	0000143152		
Vendor Name & Address			
Dover Staffing, Inc. 2451 Cumberland Pkwy SE - Suite 3418 Atlanta, Georgia 30339 TIN: 58-2254612			
Contract Administrator			
Sanquita Dover (Primary Contact) sdover@doverstaffing.com Telephone: 404-259-9522 Fax: 770-434-3345 http://www.doverstaffing.com/	Secondary Contact Sharonda Brown sdbrown@doverstaffing.com Telephone: 770-434-3040 Fax: 770-434-3345		
Contact Details			
Ordering Information	Complete Client Job Order Form and Fax (770) 434-334 or email to sbrown@doverstaffing.com		
Remitting Information	2451 Cumberland Parkway Suite 3418 Atlanta, GA 30339		
Delivery Days	N/A		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.		



Contract Information			
Statewide Contract Number	SWC80781		
PeopleSoft Vendor Number	0000268990		
Vendor Name & Address			
Eagle Resource Group, Inc. 5775 B Glenridge Drive Suite 415 Atlanta, Georgia 30328 TIN: 16-1661947			
Contract Administrator			
Ganesh Persaud (Primary Contact) gpersaud@eagleresource.com Telephone: 404-705-7002 ext 21 Fax: 404-705-7003 http://eagleresource.com/	Secondary Contact Laurie Reece Ireece@eagleresource.com Phone: 404-705-7002 ext. 24 Fax: 404-705-7003		
Contact Details			
Ordering Information	E-mail, Fax or Phone to Contract Administrator or Local Reprasentatives		
Remitting Information Eagle Resource Group, Inc P.O Box 1192 Alpharetta, GA 30009-1192			
Delivery Days	N/A		
Discounts	N/A		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Vendor will accept Purchase Order the Purchasing Card under this contained as permitted by current policies governing the Purchasing Card program.			



Contract Information			
Statewide Contract Number	SWC80781		
PeopleSoft Vendor Number	0000279309		
Vendor Name & Address			
Shaga Consulting & Recruiting (SCR) 1807 Devon Street Albany, Georgia 31721 TIN: 58-2529577			
Contract Administrator			
scr@globalscr.com d Telephone: 229-434-9101 T Mobile: 229-291-3555 M Fax: 229-434-9101 F http://www.globalscr.com/ A	bullington@globalscr.com felephone: 229-420-0701 Mobile: 229-344-1814 Fax: 229-317-4757 Andrienne Orr (Atlanta Office Manager) Forr@globalscr.com Mod-304-3950		
Contact Details			
Ordering Information	E-mail, Fax or Phone to Contract Administrator or Local Representatives		
Remitting Information	515-C1 North Westover Blvd. Albany, GA 31707		
Delivery Days	N/A		
Discounts	<u>N/A</u>		
Payment Terms	Net 30 Days		
Bid Offer includes	State and Local Government		
Acceptable payment method	Vendor will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.		



Contract Information			
Statewide Contract Number SWC80781			
PeopleSoft Vendor Number	0000169020		

Vendor Name & Address

ABACUS CORPORATION -Corporate Headquarters

610 Gusryan Street Baltimore, MD 21224 TIN: 52-0554932

Contract Administrator

Drew L. D'Avanzo

dd@abacuscorporation.com

Telephone: 410-633-1900 ext 274

Fax: 410-633-1976 Mobile: 410-608-9654

http://www.abacuscorporation.com/

<u>Local Representatives</u>
Mable Lemna – 678-779-5693
<u>mlemna@abacuscorporation.com</u>

Brandi Walker – 678-914-8320 bwalker@abacuscorporation.com

Contact Details

Ordering Information	Submitted via telephone and/or email using the preferred list below: 1.Drew 800-230-0043 ext 274 2.Kim Turgeon – 678-432-3600 (o) 3.swc.orders@abacuscorporation.com	
Remitting Information	Abacus Corporation P.O. Box 64743 Baltimore, MD 21264-4743	
Delivery Days	N/A	
Discounts	N/A	
Payment Terms	Net 30 Days	

Bid Offer includes	State and Local Government
Acceptable payment method	Vendor will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information		
Statewide Contract Number SWC80781		
PeopleSoft Vendor Number	0000013437	

Vendor Name & Address

Focus of Georgia, Inc. 3625 Cumberland Blvd, Suite 230 Atlanta, Georgia 30339

TIN: 58-2113416

Contract Administrator

Terri Pavuk (Primary Contact)

terrip@focusGA.com

Telephone: 770-937-0410

Fax: 770-937-0677 http://focusga.com/

Contact Details

Ordering Information	Contact Lisa Stokes, Karine Etieve or Terri Pavuk at 770-937-0410
Remitting Information	3625 Cumberland Blvd, Suite 380 Atlanta, Georgia 30339
Delivery Days	N/A
Discounts	N/A
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Vendor will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



State of Georgia Statewide Standard Contract Form

Temp Staffing – Clerical & Light Indi	ıstrial	PTI-04022007-RFP-023	Contract Number
1. This Contract is entered into between	the Agency and the Cont	ractor named below:	
Agency's Name Department of Administrative Ser	vices		(hereafter called Agency)
Contractor's Name			(nerearter earrea rigency)
			(hereafter called Contractor)
2. Contract to Begin: Date this Contract is Fully Executed	Date of Completion: April 20, 2009	Renewals: Three (3) O	ne-Year Options to Renew
3. Performance Bond, if any: NONE		Other Bonds, if any: NONE	
4. Authorized Person to Receive Contract Mr. Wendell Carter wendell.carter@doas.ga.gov 404-657-8444	Notices for Agency:	Authorized Person to Receiv	e Contract Notices for Contractor:
5. The parties agree to comply with the ter Contract:	rms and conditions of the	following attachments which are	by this reference made a part of the Statewide
Attachment 1: Statewide Contract Te	rms and Conditions for	Goods and Ancillary Services	
Attachment 2: Solicitation (reference	d above)		
Attachment 3: Contractor's Final Re	sponse		
Exhibit A: Quarterly Sales Report			
Exhibit B: Team Georgia Marketplace			
IN WITNESS WHEREOF, this Contract	has been executed by the	e parties hereto.	
6.	(Contractor	
Contractor's Name (If other than an indivi			
By (Authorized Signature)		Date Signed	
Printed Name and Title of Person Signing	1		
Address			
7.		A	
Agency Name		Agency	
Department of Administrative Services			
By (Authorized Signature)		Date Signed	
Printed Name and Title of Person Signing			
Address			



STATEWIDE CONTRACT

Contract Terms and Conditions for Goods and Ancillary Services

A. DEFINITIONS AND GENERAL INFORMATION

- **1. Definitions.** The following words shall be defined as set forth below:
 - (i) "Agency" means the Department of Administrative Services of the State of Georgia.
 - (ii) "Awarded Item Schedule" means the summarizing document, if a ny, listing the goods and ancillary services as awarded and may also denote the Contractor providing such goods and services.
 - (iii) "Contract" or "Statewide Contract" means the agreement between the Agency and the Contractor as defined by the Statewide Contract Form and its incorporated documents.
 - (iv) "Contractor" means the provider(s) of the goods and services under the Contract.
 - (v) "Purchase Instrument" means the documentation issued by the Agency or User Agencies to the Contractor for a purchase of goods and services in accordance with the terms and conditions of the Statewide Contract. The Purchase Instrument should reference the Statewide Contract and may include an identification of the items to be purchased, the delivery date and location, the address where the Contractor should submit the invoices, and any other requirements deemed necessary by the Agency or User Agencies.
 - (vi) "Response" means the Contractor's submitted response to the RFX, including any modifications or clarifications accepted by the Agency.
 - (vii) "RFX" means the Request for Proposal, Request for Bid, or other solicitation document (and any amendments or addenda thereto) specifically identified in the Statewide Contract Form that was issued to solicit the goods and/or services that are subject to the Statewide Contract.
 - (viii) "State" means the State of Georgia, the Agency, User Agencies, and any other authorized state entities issuing Purchase Instruments against the Statewide Contract.
 - (ix) "Statewide Contract Form" means the document that contains basic information about the Statewide Contract and incorporates by reference the applicable Contract Terms and Conditions, the RFX, Contractor's Response to the RFX, the final pricing documentation for goods and services and any mutually agreed clarifications, modifications, additions and deletions resulting from final contract ne gotiations. No objection or amendment by a Contractor to the RFX requirements or the Statewide Contract shall be incorporated by reference into this Statewide Contract unless the Agency has accepted the Contractor's objection or amendment in writing. The Statewide Contract Form is defined separately and referred to separately throughout the Statewide Contract Terms and Conditions as a means of identifying the location of certain information. For example, the initial term of the Contract is defined by the dates in the Statewide Contract Form.
 - (x) "User Agency" or "User Agencies" means any offices, agencies, departments, boards, bureaus, commissions, institutions, or other entities of the State of Georgia entitled to or required to make purchases from this Statewide Contract.



- 2. Certified Source of Goods and Ancillary Services. Pursuant to Section 50-5-57 of the Official Code of Georgia Annotated (O.C.G.A.), the Agency hereby certifies the Contractor as a source of supply to the Agency and User Agencies of the goods and ancillary services identified in this Statewide Contract. Orders shall be placed individually and from time to time by the Agency and the User Agencies. The execution of this Statewide Contract only establishes the Contractor as an authorized source of supply by the Agency and creates no financial obligation on the part of the Agency.
- **3. Priority of Contract Provisions**. Any pre-printed contract terms and conditions included on Contractor's forms or invoices shall be null and void.
- **4. Reporting Requirements.** Contractor shall provide all reports required by the RFX. In addition, unless otherwise provided in the RFX, Contractor shall keep a record of the purchases made pursuant to the Statewide Contract and shall submit a quarterly written report to the Agency.

B. DURATION OF CONTRACT

- 1. Contract Term. The Statewide Contract shall begin and end on the dates specified in the Statewide Contract Form unless terminated earlier in accordance with the applicable terms and conditions.
- 2. Contract Renewal. The Agency shall have the option, in its sole discretion, to renew the Statewide Contract for additional terms on a year-to-year basis by giving the Contractor written notice of the renewal decision at least sixty (60) days prior to the expiration of the initial term or renewal term. Renewal will depend upon the best interests of the State, funding, and Contractor's performance. Renewal will be accomplished through the issuance of a Notice of Award Amendment. Upon the Agency's election, in its sole discretion, to renew any part of this Statewide Contract, Contractor shall remain obligated to perform in strict accordance with this Statewide Contract unless otherwise agreed by the Agency and the Contractor.
- **3. Contract Extension.** In the event that this Statewide Contract shall terminate or be likely to terminate prior to the making of an award for a new contract for the identified goods and ancillary services, the Agency may, with the written consent of Contractor, extend this Statewide Contract for such period as may be necessary to afford the State a continuous supply of the identified goods and ancillary services.

C. DESCRIPTION OF GOODS AND SERVICES

- 1. Specifications in Bidding Documents. The Contractor shall provide all goods, services, and other deliverables in compliance with the specifications contained in the RFX and the terms of the Statewide Contract.
- 2. **Product Shipment and Delivery.** All products shall be shipped F.O.B. destination. Destination shall be the location(s) specified in the RFX or any provided Purchase Instrument. All items shall be at the Contractor's risk until they have been delivered and accepted by the receiving entity. All items shall be subject to inspection on delivery. Hidden damage will remain the responsibility of the Contractor to remedy without cost to the Agency or the User Agencies, regardless of when the hidden damage is discovered.
- 3. Non-Exclusive Rights. The Statewide Contract is not exclusive. The Agency reserves the right to select other contractors to provide goods and services similar to goods and services described in the Statewide Contract during the term of the Statewide Contract. User Agencies may obtain similar goods and services



from other contractors upon prior approval of the Agency, which approval shall be made at the sole discretion of the Agency when it is deemed to be in the best interests of the State, and shall be conclusive.

- **4. No Minimums Guaranteed.** The Statewide Contract does not guarantee any minimum level of purchases.
- **5. eCATALOG COOPERATION.** Contractor agrees to cooperate with DOAS' Team Georgia Market Place Purchasing System as further described by Exhibit B, which is hereby incorporated by reference.

D. COMPENSATION

- 1. Pricing and Payment. The Contractor will be paid for the goods and services sold pursuant to the Statewide Contract in accordance with the RFX and final pricing documents as incorporated into the Statewide Contract Form and the terms of the Statewide Contract. Unless clearly stated otherwise in the Statewide Contract, all prices are firm and fixed and are not subject to variation. Prices include, but are not limited to freight, insurance, fuel surcharges and customs duties. The Agency and the User Agencies are solely and individually financially responsible for their respective purchases.
- **2. Billings.** If applicable, and unless the RFX provides otherwise, the Contractor shall submit, on a regular basis, an invoice for goods and services supplied to the Agency and the User Agencies under the Statewide Contract at the billing address specified in the Purchase Instrument or Statewide Contract. The invoice shall comply with all applicable rules concerning payment of such claims. The Agency and the User Agencies shall pay all approved invoices in arrears and in accordance with applicable provisions of State law.

Unless otherwise agreed in writing by the Agency and the Contractor, the Contractor shall not be entitled to receive any other payment or compensation from the Agency or the User Agencies for any goods or services provided by or on behalf of the Contractor under the Statewide Contract. The Contractor shall be solely responsible for paying all costs, expenses and charges it incurs in connection with its performance under the Statewide Contract.

- 3. Delay of Payment Due to Contractor's Failure. If the Agency or the User Agencies in good faith determine that the Contractor has failed to perform or deliver any service or product as required by the Statewide Contract, the Contractor shall not be entitled to any compensation under the Statewide Contract until such service or product is performed or delivered. In this event, the Agency or the User Agencies may withhold that portion of the Contractor's compensation which represents payment for services or products that were not performed or delivered. To the extent that the Contractor's failure to perform or deliver in a timely manner causes the Agency or the User Agencies to incur costs, the Agency and the User Agencies may deduct the amount of such incurred costs from any amounts payable to Contractor. The Agency and the User Agencies' authority to deduct such incurred costs shall not in any way affect the Agency's sole authority to terminate the Statewide Contract.
- **4. Set-Off Against Sums Owed by the Contractor.** In the event that the Contractor owes the Agency and/or User Agency any sum or the Agency and/or User Agency must obtain substitute performance, the Agency and/or the User Agency may set off the sum owed against any sum owed by the Agency and/or the User Agency to the Contractor.
- 5. Administrative Fee and Quarterly Sales Reporting. Pursuant to RFP Section 3.14 "Administrative Fee and Summary of Total Sales", the parties agree the Statewide Contract includes an administrative fee of one percent (1%) (hereinafter, the "Fee" or "Fees"), as further defined by the Statewide Contract. The parties agree the provisions applicable to the Fee shall be as follows:



a. Quarterly Payment and Sales Reporting Requirements. The parties agree that the collected Fees and the corresponding Quarterly Sales Report (attached hereto as Exhibit A), which identifies the total sales pursuant to this Statewide Contract for the corresponding fiscal quarter and the total amount of Fees collected on the total sales, shall be submitted by Contractor to DOAS on a quarterly basis as follows:

DOAS' Fiscal Quarters	Months	Contractor's Payment Due Date
Quarter 1	July 1 st – September 30 th	November 15 th
Quarter 2	October 1 st – December 31 st	February 15 th
Quarter 3	January 1 st – March 31 st	May 15 th
Quarter 4	April 1 st – June 30 th	August 15 th
		30 calendar days following the termination of this Statewide Contract for any reason

At the end of each state fiscal quarter as defined above, Contractor shall prepare the Quarterly Sales Report. The total sales reported in the Quarterly Sales Report should be limited to sales in which the Contractor has received payment from the User Agency. In the event no sales have occurred, the Contractor must complete and submit the Quarterly Sales Report, indicating no sales have occurred. No later than the date identified above as the "Contractor's Payment Due Date" for each fiscal quarter, Contractor shall remit a check payable to DOAS for the Fees, which check shall include the note "administrative fee" and the contract number. Contractor shall remit the check together with the Quarterly Sales Report to:

Department of Administrative Services
Finance & Administration Division
Finance and Administration Division Director
Sloppy Floyd Building
200 Piedmont Avenue, S.E.
Suite 1820, West Tower
Atlanta, Georgia 30334-9010

At the same time, Contractor shall also submit a <u>second copy</u> of the Quarterly Sales Report to the DOAS Issuing Officer. By submission of these reports and corresponding Contractor payments, C ontractor is certifying their correctness. DOAS, at its sole discretion, may also accept payment of Fees from the Contractor via electronic funds transfer (EFT).

b. <u>Auditing and Contract Close Out</u>. All sales reports and Fee payments shall be subject to audit by the State. Contractor shall maintain books, records and documents which sufficiently and properly document and calculate all charges billed to the State and all



Fees throughout the term of the Statewide Contract for a period of at least five (5) years following the date of final payment or completion of any required audit, whichever is later. Contractor shall permit the Auditor of the State of Georgia or any authorized representative of the State, and where federal funds are involved, the Comptroller General of the United States, or any other authorized representative of the United States government, to access and examine, audit, excerpt and transcribe any directly per tinent books, documents, papers, electronic or optically s tored and created records or other records of the Contractor relating to orders, invoices or payments or any other documentation or materials pertaining to the Statewide Contract, wherever such records may be located during normal business hours. Contractor shall not impose a charge for audit or examination of the Contractor's books and records. If an audit discloses incorrect billings or improprieties, the State reserves the right to charge the Contractor for the cost of the audit and appropriate reimbursement. Evidence of criminal conduct will be turned over to the proper authorities.

In no event shall Contractor retain any amount of money in excess of the compensation to which Contractor is entitled and all Fees owed DOAS shall be paid within thirty (30) calendar days of termination of this Statewide Contract for any reason.

- c. <u>Modifying or Canceling the Fee</u>. DOAS reserves the right to modify and/or cancel the Fee at any time. Contractor shall immediately amend the Statewide Contract pricing to reflect any modification or cancellation of the Fee by DOAS. In addition, DOAS reserves the right to revise collection and reporting requirements in conjunction with implementation of an on-line procurement system.
- d. <u>Late Payment Fee.</u> In the event DOAS does not receive the Contractor's payment of the Fees on or before the Contractor's Payment Due Date for the corresponding fiscal quarter or as otherwise required by this Statewide Contract, the parties agree the Contractor must pay DOAS interest on the overdue Fees at a rate of eighteen percent (18%) per annum. Interest will be calculated as follows:

(Administrative Fee Amount Due) x (18%) = X X / 365 (366 for leap years) = Y Y x (Number of Days Payment is Late) = Interest Owed

For the purposes of this provision, payment of the Fees shall be considered received by DOAS on (1) the date of DOAS' receipt of the EFT confirmation or (2) the date DOAS receives the envelope containing a check for the correct amount of the administrative fee. In the event the Contractor does not submit full payment of the Fees owed, interest shall only be applicable to the portion of the Fees which is outstanding. In the event the Contractor makes an error and overpays, the Contractor is responsible for alerting DOAS in writing of the Contractor's discovery of the overpayment. DOAS will confirm whether an overpayment has occurred and refund the overpayment amount to the Contractor no later than thirty (30) days' following DOAS' receipt of written notice of the overpayment. DOAS will have no responsibility for interest or any other fees with respect to Contractor's overpayment of Fees.

e. <u>Default</u>. THE PARTIES AGREE THE CONTRACTOR'S RESPONSIBILITY TO COLLECT AND REMIT THE ADMINISTRATIVE FEE ON BEHALF OF DOAS IS A SERIOUS RESPONSIBILITY AS THE CONTRACTOR IS HANDLING STATE FUNDS. Accordingly, failure to comply with these contractual requirements shall constitute grounds



for declaring Contractor in default and recovering reprocurement costs from Contractor in addition to all outstanding Fees and interest.

E. TERMINATION

- 1. Immediate Termination. Pursuant to O.C.G.A. Section 50-5-64, any purchase made pursuant to this Statewide Contract will terminate immediately and absolutely if the Agency or User Agency determines that adequate funds are not appropriated or granted or funds are de-appropriated such that the Agency or User Agency c annot fulfill its obligations under the Statewide Contract, which determination is at the Agency's or User Agency's sole discretion and shall be conclusive. Further, the Agency may terminate the Statewide Contract for any one or more of the following reasons effective immediately without advance notice:
 - (i) In the event the Contractor is required to be certified or licensed as a condition precedent to providing goods and services, the revocation or loss of such license or certification may result in immediate termination of the Statewide Contract effective as of the date on which the license or certification is no longer in effect;
 - (ii) The Agency determines that the actions, or failure to act, of the Contractor, its agents, employees or subcontractors have caused, or reasonably could cause, life, health or safety to be jeopardized;
 - (iii) The Contractor fails to comply with confidentiality laws or provisions; and/or
 - (iv) The Contractor furnished any statement, representation or certification in connection with the Statewide Contract or the bidding process which is materially f alse, deceptive, incorrect or incomplete.
- **Termination for Cause.** The occurrence of any one or more of the following events shall constitute cause for the Agency to declare the Contractor in default of its obligations under the Statewide Contract:
 - (i) The Contractor fails to deliver or has delivered nonconforming goods or services or fails to perform, to the Agency's satisfaction, any material requirement of the Statewide Contract or is in violation of a material provision of the Statewide Contract, including, but without limitation, the express warranties made by the Contractor;
 - (ii) The Agency determines that satisfactory performance of the Statewide Contract is substantially endangered or that a default is likely to occur;
 - (iii) The Contractor fails to make substantial and timely progress toward performance of the Statewide Contract;
 - (iv) The Contractor becomes subject to any bankruptcy or insolvency proceeding under federal or state law to the extent allowed by applicable federal or state law including bankruptcy laws; the Contractor terminates or suspends its business; or the Agency reasonably believes that the Contractor has become insolvent or unable to pay its obligations as they accrue consistent with applicable federal or state law;
 - (v) The Contractor has failed to comply with applicable federal, state and local laws, rules, ordinances, regulations and orders when performing within the scope of the Statewide Contract;



- (vi) The Contractor has engaged in conduct that has or may expose the Agency or the State to liability, as determined in the Agency's sole discretion; or
- (vii) The Contractor has infringed any patent, trademark, copyright, trade dress or any other intellectual property rights of the Agency, the State, or a third party.
- **3. Notice of Default.** If there is a default event caused by the Contractor, the Agency shall provide written notice to the Contractor requesting that the breach or noncompliance be remedied within the period of time specified in the Agency's written notice to the Contractor. If the breach or noncompliance is not remedied by the date of the written notice, the Agency may:
 - (i) Immediately terminate the Statewide Contract without additional written notice; and/or
 - (ii) Procure substitute goods or services from another source and charge the difference between the Statewide Contract and the substitute contract to the defaulting Contractor; and/or,
 - (iii) Enforce the terms and conditions of the Statewide Contract and seek any legal or equitable remedies
- **4. Termination Upon Notice.** Following thirty (30) days' written notice, the Agency may terminate the Statewide Contract in whole or in part without the payment of any penalty or incurring a ny further obligation to the Contractor. Following termination upon notice, the Contractor shall be entitled to compensation, upon submission of invoices and proper proof of claim, for goods and services provided under the Statewide Contract to the Agency and the User Agencies up to and including the date of termination.
- **5. Termination Due to Change in Law.** The Agency shall have the right to terminate this Statewide Contract without penalty by giving thirty (30) days' written notice to the Contractor as a result of any of the following:
 - (i) The Agency's authorization to operate is withdrawn or there is a material alteration in the programs administered by the Agency; and/or
 - (ii) The Agency's duties are substantially modified.
- 6. Payment Limitation in Event of Termination. In the event of termination of the Statewide Contract for any reason by the Agency, the Agency and the User Agencies shall pay only those amounts, if any, due and owing to the Contractor for goods and services actually rendered up to and including the date of termination of the Statewide Contract and for which the Agency and the User Agencies are obligated to pay pursuant to the Statewide Contract or Purchase Instrument. Payment will be made only upon submission of invoices and proper proof of the Contractor's claim. This provision in no way limits the remedies available to the Agency under the Statewide Contract in the event of termination. The State shall not be liable for any costs incurred by the Contractor in its performance of the Statewide Contract, including, but not limited to, startup costs, overhead or other costs associated with the performance of the Statewide Contract.
- **7. The Contractor's Termination Duties.** Upon receipt of notice of termination or upon request of the Agency, the Contractor shall:
 - (i) Cease work under the Statewide Contract and take all necessary or appropriate steps to limit disbursements and minimize costs, and furnish a report within thirty (30) days of the date of notice of termination, describing the status of all work under the Statewide Contract, including, without



limitation, results accomplished, conclusions resulting therefrom, and any other matters the Agency may require;

- (ii) Immediately cease using and return to the State, any personal property or materials, whether tangible or intangible, provided by the State to the Contractor;
- (iii) Comply with the State's instructions for the timely transfer of any active files and work product produced by the Contractor under the Statewide Contract;
- (iv) Cooperate in good faith with the Agency, the User Agencies, and their employees, agents and contractors during the transition period between the notification of termination and the substitution of any replacement contractor; and
- (v) Immediately return to the Agency and User Agencies any payments made by the Agency and the User Agencies for goods and services that were not delivered or rendered by the Contractor.

F. CONFIDENTIAL INFORMATION

- 1. Access to Confidential Data. The Contractor's employees, agents and subcontractors may have access to confidential data maintained by the State to the extent necessary to carry out the Contractor's responsibilities under the Statewide Contract. The Contractor shall presume that all information received pursuant to the Statewide Contract is confidential unless otherwise designated by the State. If it is reasonably likely the Contractor will have access to the State's confidential information, then:
 - (i) The Contractor shall provide to the State a written description of its policies and procedures to safeguard confidential information;
 - (ii) Policies of confidentiality shall address, as appropriate, information conveyed in verbal, written, and electronic formats;
 - (iii) The Contractor must designate one individual who shall remain the responsible authority in charge of all data collected, used, or disseminated by the Contractor in connection with the performance of the Statewide Contract; and
 - (iv) The Contractor shall provide adequate supervision and training to its agents, employees and subcontractors to ensure compliance with the terms of the Statewide Contract.

The private or confidential data shall remain the property of the State at all times. Some services performed for the Agency and/or User Agencies may require the Contractor to sign a nondisclosure agreement. Contractor understands and agrees that refusal or failure to sign such a nondisclosure agreement, if required, may result in termination of the Statewide Contract.

2. No Dissemination of Confidential Data. No confidential data collected, maintained, or used in the course of performance of the Statewide Contract shall be disseminated except as authorized by law and with the written consent of the State, either during the period of the Statewide Contract or thereafter. Any data supplied to or created by the Contractor shall be considered the property of the State. The Contractor must return any and all data collected, maintained, created or used in the course of the performance of the Statewide Contract, in whatever form it is maintained, promptly at the request of the State.



- **3. Subpoena.** In the event that a subpoena or other legal process is served upon the Contractor for records containing confidential information, the Contractor shall promptly notify the State and cooperate with the State in any lawful effort to protect the confidential information.
- **4. Reporting of Unauthorized Disclosure.** The Contractor shall immediately report to the State any unauthorized disclosure of confidential information.
- **5. Survives Termination.** The Contractor's confidentiality obligation under the Statewide Contract shall survive termination of the Statewide Contract.

G. INDEMNIFICATION

- 1. Contractor's Indemnification Obligation. The Contractor agrees to indemnify and hold harmless the State and State officers, employees, agents, and volunteers (collectively, "Indemnified Parties") from any and all costs, expenses, losses, claims, damages, liabilities, settlements and judgments, including reasonable value of the time spent by the Attorney General's Office, related to or arising from:
 - (i) Any breach of the Statewide Contract;
 - (ii) Any negligent, intentional or wrongful act or omission of the Contractor or any employee, agent or subcontractor utilized or employed by the Contractor;
 - (iii) Any failure of goods to comply with applicable specifications, warranties, and certifications under the Statewide Contract;
 - (iv) The negligence or fault of the contractor in design, testing, development, manufacture, or otherwise with respect to the goods or any parts thereof provided under the Statewide Contract;
 - (v) Claims, demands, or lawsuits that, with respect to the goods or any parts thereof, allege product liability, strict product liability, or any variation thereof;
 - (vi) The Contractor's performance or attempted performance of the Statewide Contract, including any employee, agent or subcontractor utilized or employed by the Contractor;
 - (vii) Any failure by the Contractor to comply with the "Compliance with the Law" provision of the Statewide Contract;
 - (viii) Any failure by the Contractor to make all reports, payments and withholdings required by federal and state law with respect to social security, employee income and other taxes, fees or costs required by the Contractor to conduct business in the State of Georgia or United States;
 - (ix) Any infringement of any copyright, trademark, patent, trade dress, or other intellectual property right; or
 - (x) Any failure by the Contractor to adhere to the confidentiality provisions of the Statewide Contract.
- 2. Duty to Reimburse State Tort Claims Fund. To the extent such damage or loss as covered by this indemnification is covered by the State of Georgia Tort Claims Fund ("the Fund"), the Contractor (and its insurers) agrees to reimburse the Fund. To the full extent permitted by the Constitution and the laws of the



State and the terms of the Fund, the Contractor and its insurers waive any right of subrogation against the State, the Indemnified Parties, and the Fund and insurers participating thereunder, to the full extent of this indemnification.

- 3. Litigation and Settlements. The Contractor shall, at its own expense, be entitled to and shall have the duty to participate in the defense of any suit against the Indemnified Parties. No settlement or compromise of any claim, loss or damage entered into by the Indemnified Parties shall be binding upon Contractor unless approved in writing by Contractor. No settlement or compromise of any claim, loss or damage entered into by Contractor shall be binding upon the Indemnified Parties unless approved in writing by the Indemnified Parties.
- 4. Patent/Copyright Infringement Indemnification. Contractor shall, at its expense, be entitled to and shall have the duty to participate in the defense of any suit instituted against the State and indemnify the State against any award of damages and costs made against the State by a final judgment of a court of last resort in such suit insofar as the same is based on any claim that any of the software constitutes an infringement of any United States Letters Patent or copyright, provided the State gives the Contractor immediate notice in writing of the institution of such suit, permits Contractor to fully participate in the defense of the same, and gives Contractor all available information, assistance and authority to enable Contractor to do so. Subject to approval of the Attorney General of the State of Georgia, the Agency shall tender defense of any such action to Contractor upon request by Contractor. Contractor shall not be liable for any award of judgment against the State reached by compromise or settlement unless Contractor accepts the compromise or settlement. Contractor shall have the right to enter into negotiations for and the right to effect settlement or compromise of any such action, but no such settlement shall be binding upon the State unless approved by the State.

In case any of the software is in any suit held to constitute infringement and its use is enjoined, Contractor shall, at its option and expense:

- (i) Procure for the Agency the right to continue using the software;
- (ii) Replace or modify the same so that it becomes non-infringing; or
- (iii) Remove the same and cancel any future charges pertaining thereto.

Contractor, however, shall have no liability to the State if any such patent, or copyright infringement or claim thereof is based upon or arises out of:

- (i) Compliance with designs, plans or specifications furnished by or on behalf of the Agency as to the software;
- (ii) Use of the software in combination with apparatus or devices not supplied by Contractor;
- (iii) Use of the software in a manner for which the same was neither designed nor contemplated; or
- (iv) The claimed infringement of any patent or copyright in which the Agency or any affiliate or subsidiary of the Agency has any direct interest by license or otherwise.
- **5. Survives Termination.** The indemnification obligation of the Contractor shall survive termination of the Statewide Contract.



H. INSURANCE

Contractor shall provide all insurance as required by the RFX.

I. BONDS

The Contractor shall provide all required bonds in accordance with the terms of the RFX and as stated in the Statewide Contract Form.

J. WARRANTIES

- 1. Construction of Warranties Expressed in the Contract with Warranties Implied by Law. All warranties made by the Contractor and/or subcontractors in all provisions of the Statewide Contract and the Contractor's Response, whether or not the Statewide Contract specifically denominates the Contractor's and/or subcontractors' promise as a warranty or whether the warranty is created only by the Contractor's affirmation or promise, or is created by a description of the materials, goods and services to be provided, or by provision of samples to the State shall not be construed as limiting or negating any warranty provided by law, including without limitation, warranties which arise through course of dealing or usage of trade, the warranty of merchantability, and the warranty of fitness for a particular purpose. The warranties expressed in the Statewide Contract are intended to modify the warranties implied by law only to the extent that they expand the warranties applicable to the goods and services provided by the Contractor. The provisions of this Section apply during the term of the Statewide Contract and any extensions or renewals thereof.
- 2. Warranty Nonconforming Goods. All goods delivered by Contractor to the Agency and the User Agencies shall be free from any defects in design, material, or workmanship. If any goods offered by the Contractor are found to be defective in material or workmanship, or do not conform to Contractor's warranty, the Agency and the User Agencies shall have the option of returning, repairing, or replacing the defective goods at Contractor's expense. Payment for goods shall not constitute acceptance. Acceptance by the Agency and/or the User Agencies shall not relieve the Contractor of its warranty or any other obligation under the Statewide Contract.
- 3. Compliance with Federal Safety Acts. Contractor warrants and guarantees to the State that the goods provided under the Statewide Contract are in compliance with Sections 5 and 12 of the Federal Trade Commission Act; the Fair Packaging and Labeling Act; the Federal Food, Drug, and Cosmetic Act; the Consumer Product Safety Act; the Federal Environmental Pesticide Control Act; the Federal Hazardous Substances Act; the Fair Labor Standards Act; the Wool Products Labeling Act; the Flammable Fabrics Act; the Occupational Safety and Health Act; the Office of Management and Budget A-110 Appendix A; and the Anti-Kickback Act of 1986.
- 4. Originality and Title to Concepts, Materials, and Goods Produced. Contractor represents and warrants that all the concepts, materials, goods and services produced, or provided to the State pursuant to the terms of the Statewide Contract shall be wholly original with the Contractor or that the Contractor has secured all applicable interests, rights, licenses, permits or other intellectual property rights in such concepts, materials and works. The Contractor represents and warrants that the concepts, materials, goods and services and the State's use of same and the exercise by the State of the rights granted by the Statewide Contract shall not infringe upon any other work, other than material provided by the Statewide Contract to the Contractor to be used as a basis for such materials, or violate the rights of publicity or privacy of, or constitute a libel or slander against, any person, firm or corporation and that the concepts, materials and works will not infringe upon the copyright, trademark, trade name, trade dress patent, literary, dramatic,



statutory, common law or any other rights of any person, firm or corporation or other entity. The Contractor represents and warrants that it is the owner of or otherwise has the right to use and distribute the goods and services contemplated by the Statewide Contract.

- 5. Conformity with Contractual Requirements. The Contractor represents and warrants that the goods and services provided in accordance with the Statewide Contract will appear and operate in conformance with the terms and conditions of the Statewide Contract.
- **6. Authority to Enter into Contract.** The Contractor represents and warrants that it has full authority to enter into the Statewide Contract and that it has not granted and will not grant any right or interest to any person or entity that might derogate, encumber or interfere with the rights granted to the State.
- 7. Obligations Owed to Third Parties. The Contractor represents and warrants that all obligations owed to third parties with respect to the activities contemplated to be undertaken by the Contractor pursuant to the Statewide Contract are or will be fully satisfied by the Contractor so that the State will not have any obligations with respect thereto.
- **8. Title to Property.** The Contractor represents and warrants that title to any property assigned, conveyed or licensed to the State is good and that transfer of title or license to the State is rightful and that all property shall be delivered free of any security interest or other lien or encumbrance. Title to any supplies, materials, or equipment shall remain in the Contractor until fully paid for by the Agency or User Agencies.
- **9. Industry Standards.** The Contractor represents and expressly warrants that all aspects of the goods and services provided or used by it shall at a minimum conform to the standards in the Contractor's industry. This requirement shall be in addition to any express warranties, representations, and specifications included in the Statewide Contract, which shall take precedence.
- 10. Contractor's Personnel and Staffing. Contractor warrants that all persons assigned to perform services under this Statewide Contract are either lawful employees of Contractor or lawful employees of a Subcontractor authorized by the Agency as specified in the RFX. All persons assigned to perform services under this Statewide Contract shall be qualified to perform such services. Personnel assigned by Contractor shall have all professional licenses required to perform the services.
- 11. Use of State Vehicles. Contractor warrants that no State vehicles will be used by Contractor for the performance of services under this Statewide C ontract. Contractor shall be responsible for providing transportation necessary to perform all services.

K. PRODUCT RECALL



In the event that any of the goods are found by the Contractor, the State, any governmental agency, or court having jurisdiction to contain a defect, serious quality or performance deficiency, or not to be in compliance with any standard or requirement so as to require or make advisable that such goods be reworked or recalled, the Contractor will promptly communicate all relevant facts to the Agency and undertake all corrective actions, including those required to meet all obligations imposed by laws, regulations, or orders, and shall file all necessary papers, corrective action programs, and other related documents, provided that nothing contained in this section shall preclude the Agency from taking such action as may be required of it under any such law or regulation. The Contractor shall perform all necessary repairs or modifications at its sole expense except to any extent that the Contractor and the State shall agree to the performance of such repairs by the State upon mutually acceptable terms.

L. CONTRACT ADMINISTRATION

- 1. Order of Preference. In the case of any inconsistency or conflict among the specific provisions of the Statewide Contract Terms and Conditions (including any amendments accepted by both the Agency and the Contractor attached hereto and the Awarded Item Schedule, if any), the RFX (including any subsequent addenda and written responses to bidders' questions), and the Contractor's Response, any inconsistency or conflict shall be resolved as follows:
 - (i) First, by giving preference to the Statewide Contract Terms and Conditions.
 - (ii) Second, by giving preference to the specific provisions of the RFX.
 - (iii) Third, by giving preference to the specific provisions of the Contractor's Response, except that objections or amendments by a Contractor that have not been explicitly accepted by the Agency in writing shall not be included in this Statewide Contract and shall be given no weight or consideration
- 2. Intent of References to Bid Documents. The references to the parties' obligations, which are contained in this document, are intended to supplement or clarify the obligations as stated in the RFX and the Contractor's Response. The failure of the parties to make reference to the terms of the RFX or the Contractor's Response in this document shall not be construed as creating a conflict and will not relieve the Contractor of the contractual obligations imposed by the terms of the RFX and the Contractor's Response. The contractual obligations of the Agency cannot be implied from the Contractor's Response.
- 3. Compliance with the Law. The Contractor, its employees, agents, and subcontractors shall comply with all applicable federal, state, and local laws, rules, ordinances, regulations and orders now or hereafter in effect when performing under the Statewide Contract, including without limitation, all laws applicable to the prevention of discrimination in employment and the use of targeted small businesses as subcontractors or contractors. The Contractor, its employees, agents and subcontractors shall also comply with all federal, state and local laws regarding business permits and licenses that may be required to carry out the work performed under the Statewide Contract. Contractor and Contractor's personnel shall also comply with all State, Agency, and User Agency policies and standards in effect during the performance of the Statewide Contract, including but not limited to the Agency and User Agencies' policies and standards relating to personnel conduct, security, safety, confidentiality, and ethics. Further, the provisions of O.C.G.A. Section 45-10-20 et seq. have not and must not be violated under the terms of this Statewide Contract.
- **4. Drug-free Workplace.** The Contractor hereby certifies as follows:



- (i) Contractor will not engage in the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana during the performance of this Statewide Contract; and
- (ii) If Contractor has more than one employee, including Contractor, Contractor shall provide for such employee(s) a drug-free workplace, in accordance with the Georgia Drug-free Workplace Act as provided in O.C.G.A. Section 50-24-1 et seq., throughout the duration of this Statewide Contract; and
- (iii) Contractor will secure from any subcontractor hired to work on any job assigned under this Statewide Contract the following written certification: "As part of the subcontracting agreement with (Contractor's Name), (Subcontractor's Name) certifies to the contractor that a drug-free workplace will be provided for the subcontractor's employees during the performance of this Contract pursuant to paragraph 7 of subsection (b) of Code Section 50-24-3."

Contractor may be suspended, terminated, or debarred if it is determined that:

- (i) Contractor has made false certification here in above; or
- (ii) Contractor has violated such certification by failure to carry out the requirements of O.C.G.A. Section 50-24-3(b).
- **5. Amendments.** The Statewide Contract may be amended in writing from time to time by mutual consent of the parties and upon approval by the Agency. All amendments to the Statewide Contract must be in writing and fully executed by duly authorized representatives of the Agency and the Contractor.
- **6. Third Party Beneficiaries.** There are no third-party beneficiaries to the Statewide Contract. The Contract is intended only to benefit the State and the Contractor.
- 7. Choice of Law and Forum. The laws of the State of Georgia shall govern and determine all matters arising out of or in connection with this Statewide Contract without regard to the choice of law provisions of State law. In the event any proceeding of a quasi-judicial or judicial nature is commended in connection with this Statewide Contract, such proceeding shall solely be brought in a court or other forum of competent jurisdiction within Fulton County, Georgia. This provision shall not be construed as waiving any immunity to suit or liability, including without limitation sovereign immunity, which may be available to the State.
- 8. Parties' Duty to Provide Notice of Intent to Litigate and Right to Demand Mediation. In addition to any dispute resolution procedures otherwise r equired under this Statewide Contract or any informal negotiations which may occur between the State and the Contractor, no civil action with respect to any dispute, claim or controversy arising out of or relating to this Statewide Contract may be commenced without first giving fourteen (14) calendar days written notice to the State of the claim and the intent to initiate a civil action. At any time prior to the commencement of a civil action, either the State or the Contractor may elect to submit the matter for mediation. Either the State or the Contractor may exercise the right to submit the matter for mediation by providing the other Party with a written demand for mediation setting forth the subject of the dispute. The Parties will cooperate with one another in selecting a mediator and in scheduling the mediation proceedings. Venue for the mediation will be in Atlanta, Georgia; provided, however, that any or all mediation proceedings may be conducted by teleconference with the consent of the mediator. The Parties covenant that they will participate in the mediation in good faith, and that they will share equally in its costs; provided, however that the cost to the State shall not exceed five thousand dollars (\$5,000.00).



All offers, promises, conduct and statements, whether oral or written, made in the course of the mediation by any of the Parties, their agents, employees, experts and attorneys, and by the mediator or employees of any mediation service, are inadmissible for any purpose (including but not limited to impeachment) in any litigation or other proceeding involving the Parties, provided that evidence that is otherwise admissible or discoverable shall not be rendered inadmissible or non-discoverable as a result of its use in the mediation. Inadmissibility notwithstanding, all written documents shall nevertheless be subject to the Georgia Open Records Act O.C.G.A. Section 50-18-70 et.seq.

No Party may commence a civil action with respect to the matters submitted to mediation until after the completion of the initial mediation session, forty-five (45) calendar days after the date of filing the written request for mediation with the mediator or mediation service, or sixty (60) calendar days after the delivery of the written demand for mediation, whichever occurs first. Mediation may c ontinue after the commencement of a civil action, if the Parties so desire.

- **9. Assignment and Delegation.** The Statewide Contract may not be assigned, transferred or conveyed in whole or in part without the prior written consent of the Agency. For the purpose of construing this clause, a transfer of a controlling interest in the Contractor shall be considered an assignment.
- 10. Use of Third Parties. Except as may be expressly agreed to in writing by the Agency, Contractor shall not subcontract, assign, delegate or otherwise permit anyone other than Contractor or Contractor's personnel to perform any of Contractor's obligations under this Statewide Contract or any of the work subsequently assigned under this Statewide Contract. No subcontract which Contractor enters into with respect to performance of obligations or work assigned under the Statewide Contract shall in any way relieve Contractor of any responsibility, obligation or liability under this Statewide Contract and for the acts and omissions of all subcontractors, agents, and employees. All restrictions, obligations and responsibilities of the Contractor under the Statewide Contract shall also apply to the subcontractors. Any contract with a subcontractor must also preserve the rights of the Agency. The Agency shall have the right to request the removal of a subcontractor from the Statewide Contract for good cause.
- **11. Integration.** The Statewide Contract represents the entire agreement between the parties. The parties shall not rely on any representation that may have been made which is not included in the Statewide Contract.
- **12. Headings or Captions.** The paragraph headings or captions used in the Statewide Contract are for identification purposes only and do not limit or construe the contents of the paragraphs.
- 13. Not a Joint Venture. Nothing in the Statewide Contract shall be construed as creating or constituting the relationship of a partnership, joint venture, (or other association of any kind or agent and principal relationship) between the parties thereto. Each party shall be deemed to be an independent contractor contracting for goods and services and acting toward the mutual benefits expected to be derived herefrom. Neither Contractor nor any of Contractor's agents, servants, employees, subcontractors or contractors shall become or be deemed to become agents, servants, or employees of the State. Contractor shall therefore be responsible f or compliance with all l aws, rules and r egulations i nvolving its employees and any subcontractors, including but not limited to employment of labor, hours of labor, health and safety, working conditions, workers' compensation insurance, and payment of wages. No party has the authority to enter into any contract or create an obligation or liability on behalf of, in the name of, or binding upon another party to the Statewide Contract.
- **14. Joint and Several Liability.** If the Contractor is a joint entity, consisting of more than one individual, partnership, corporation or other business organization, all such entities shall be jointly and severally liable



for carrying out the activities and obligations of the Statewide Contract, and for any default of activities and obligations.

- **15.** Supersedes Former Contracts or Agreements. Unless otherwise specified in the Statewide Contract, this Statewide Contract supersedes all prior contracts or agreements between the Agency and the Contractor for the goods and services provided in connection with the Statewide Contract.
- **16. Waiver.** Except as specifically provided for in a waiver signed by duly authorized representatives of the Agency and the Contractor, failure by either party at any time to require performance by the other party or to claim a breach of any provision of the Statewide Contract shall not be construed as affecting any subsequent right to require performance or to claim a breach.
- 17. Notice. Any and all notices, designations, consents, offers, acceptances or any other communication provided for herein shall be given in writing by registered or certified mail, return receipt requested, by receipted hand delivery, by Federal Express, courier or other similar and reliable carrier which shall be addressed to the person who signed the Statewide Contract on behalf of the party at the address identified in the Statewide Contract Form. Each such notice shall be deemed to have been provided:
 - (i) At the time it is actually received; or,
 - (ii) Within one day in the case of overnight hand delivery, courier or services such as Federal Express with guaranteed next day delivery; or,
 - (iii) Within five (5) days after it is deposited in the U.S. Mail in the case of registered U.S. Mail.

From time to time, the parties may change the name and address of a party designated to receive notice. Such change of the designated person shall be in writing to the other party and as provided herein.

- **18.** Cumulative Rights. The various rights, powers, options, elections and remedies of any party provided in the Statewide Contract shall be construed as cumulative and not one of them is exclusive of the others or exclusive of any rights, remedies or priorities allowed either party by law, and shall in no way affect or impair the right of any party to pursue any other equitable or legal remedy to which any party may be entitled as long as any default remains in any way unremedied, unsatisfied or undischarged.
- 19. Severability. If any provision of the Statewide Contract is determined by a court of competent jurisdiction to be invalid or unenforceable, such determination shall not affect the validity or enforceability of any other part or provision of the Statewide Contract. Further, if any provision of the Statewide Contract is determined to be unenforceable by virtue of its scope, but may be made enforceable by a limitation of the provision, the provision shall be deemed to be amended to the minimum extent necessary to render it enforceable under the applicable law. Any agreement of the Agency and the Contractor to amend, modify, eliminate, or otherwise change any part of this Statewide Contract shall not affect any other part of this Statewide Contract, and the remainder of this Statewide Contract shall continue to be of full force and effect.
- **20. Time is of the Essence.** Time is of the essence with respect to the performance of the terms of the Statewide Contract. Contractor shall ensure that all personnel providing goods and services to the State are responsive to the State's requirements and requests in all respects.
- **21. Authorization.** The persons signing this Statewide Contract represent and warrant to the other parties that:



- (i) It has the right, power and authority to enter into and perform its obligations under the Statewide Contract; and
- (ii) It has taken all requisite action (corporate, statutory or otherwise) to approve execution, delivery and performance of the Statewide Contract and the Contract constitutes a legal, valid and binding obligation upon itself in accordance with its terms.
- **22. Successors in Interest.** All the terms, provisions, and conditions of the Statewide Contract shall be binding upon and inure to the benefit of the parties hereto and their respective successors, assigns and legal representatives.
- 23. **Record Retention and Access.** The Contractor shall maintain books, records and documents which sufficiently and properly document and calculate all charges billed to the State throughout the term of the Statewide Contract for a period of at least five (5) years following the date of final payment or completion of any required audit, whichever is later. The Contractor should maintain separate accounts and records for the Agency and the User Agencies. Records to be maintained include both financial records and service records. The Contractor shall permit the Auditor of the State of Georgia or any authorized representative of the State, and where federal funds are involved, the Comptroller General of the United States, or any other authorized representative of the United States government, to access and examine, audit, excerpt and transcribe any directly pertinent books, documents, papers, electronic or optically stored and created records or other records of the Contractor relating to orders, invoices or payments or any other documentation or materials pertaining to the Statewide Contract, wherever such records may be located during normal business hours. The Contractor shall not impose a charge for audit or examination of the Contractor's books and records. If an audit discloses incorrect billings or improprieties, the State reserves the right to charge the Contractor for the cost of the audit and appropriate reimbursement. Evidence of criminal conduct will be turned over to the proper authorities.
- **24. Solicitation.** The Contractor warrants that no person or selling agency (except bona fide employees or selling agents maintained for the purpose of securing business) has been employed or retained to solicit and secure the Statewide Contract upon an agreement or understanding for commission, percentage, brokerage or contingency.
- **25. Immunity from Liability.** Every person who is a party to the Statewide Contract is hereby notified and agrees that the State is immune from liability and suit for or from Contractor's and/or subcontractors' activities involving third parties and arising from the Statewide Contract.
- **26. Public Records.** The laws of the State of Georgia, including the Georgia Open Records Act, as provided in O.C.G.A. Section 50-18-70 et seq., require procurement records and other records to be made public unless otherwise provided by law.
- 27. Clean Air and Water Certification. Contractor certifies that none of the facilities it uses to produce goods provided under the Statewide Contract are on the Environmental Protection Agency (EPA) List of Violating Facilities. Contractor will immediately notify the Agency of the receipt of any communication indicating that any of Contractor's facilities are under consideration to be listed on the EPA List of Violating Facilities.
- **28. Debarred, Suspended, and Ineligible Status.** Contractor certifies that the Contractor and/or any of its subcontractors have not been debarred, suspended, or declared ineligible by any agency of the State of Georgia or as defined in the Federal Acquisition Regulation (FAR) 48 C.F.R. Ch.1 Subpart 9.4. Contractor will immediately notify the Agency if Contractor is debarred by the State or placed on the Consolidated List of Debarred, Suspended, and Ineligible Contractors by a federal entity.



- **29. Use of Name or Intellectual Property**. Contractor agrees it will not use the name or any intellectual property, including but not limited to, State trademarks or logos in any manner, including commercial advertising or as a business reference, without the expressed prior written consent of the State.
- 30. Most Favored Customer. The selected Contractor represents that the terms, conditions and prices offered in accordance with the Contract are equal to or better than those offered to other state governments, institutions, c omparable universities, teaching hospitals, colleges, and/or community c olleges. If during the term of the Contract, the selected Contractor offers more favorable terms, conditions or prices to another state government, institution, comparable universities, teaching hospitals, colleges and/or community colleges, the selected Contractor agrees to notify the Agency. The Contract shall be amended to reflect the more favorable terms, conditions or prices.
- 31. Taxes. The Agency and the User Agencies are exempt from Federal Excise Taxes, and no payment will be made for any taxes levied on Contractor's employee's wages. The Agency and the User Agencies are exempt from State and Local Sales and Use Taxes on the services. Tax Exemption Certificates will be furnished upon request. Contractor or an authorized subcontractor has provided the Agency with a sworn verification regarding the filing of unemployment taxes or persons assigned by Contractor to perform services required in this contract, which verification is incorporated herein by reference.
- 32. Certification Regarding Sales and Use Tax. By executing the Contract the Contractor certifies it is either (a) registered with the State Department of Revenue, collects, and remits State sales and use taxes as required by Georgia law, including Chapter 8 of Title 48 of the O.C.G.A.; or (b) not a "retailer" as defined in O.C.G.A. Section 48-8-2. The Contractor also acknowledges that the State may declare the Statewide Contract void if the above certification is false. The Contractor also understands that fraudulent certification may result in the Agency or its representative filing for damages for breach of contract.
- **33. Delay or Impossibility of Performance.** Neither party shall be in default under the Statewide Contract if performance is delayed or made impossible by an act of God. In each such case, the delay or impossibility must be beyond the control and without the fault or negligence of the Contractor. If delay results from a subcontractor's conduct, ne gligence or failure to perform, the Contractor shall not be excused from compliance with the terms and obligations of the Statewide Contract.
- **34. Limitation of Contractor's Liability to the State.** Except as otherwise provided in this Statewide Contract, Contractor's liability to the State for any claim of damages arising out of this Statewide Contract shall be limited to direct damages and shall not exceed the total amount paid to Contractor f or the performance under this Statewide Contract.

No limitation of Contractor's liability shall apply to Contractor's liability for loss or damage to State equipment or other property while such equipment or other property is in the sole care, custody, and control of Contractor's personnel. Contractor hereby expressly agrees to assume all risk of loss or damage to any such State equipment or other property in the care, custody, and control of Contractor's personnel. Contractor further agrees that equipment transported by Contractor personnel in a vehicle belonging to Contractor (including any vehicle rented or leased by Contractor or Contractor's personnel) shall be deemed to be in the sole care, custody, and control of Contractor's personnel while being transported.

Nothing in this section shall limit or affect Contractor's liability arising from claims brought by any third party.



- **35. Obligations Beyond Contract Term.** The Statewide Contract shall remain in full force and effect to the end of the specified term or until terminated or canceled pursuant to the Statewide Contract. All obligations of the Contractor incurred or existing under the Statewide Contract as of the date of expiration, termination or cancellation will survive the termination, expiration or conclusion of the Statewide Contract.
- **36.** Counterparts. The Agency and the Contractor agree that the Statewide Contract has been or may be executed in several counterparts, each of which shall be deemed an original and all such counterparts shall together constitute one and the same instrument.
- **37. Further Assurances and Corrective Instruments.** The Agency and the Contractor agree that they will, from time to time, execute, acknowledge and deliver, or cause to be executed, acknowledged and delivered, such supplements hereto and such further instruments as may reasonably be required for carrying out the expressed intention of the Statewide Contract.
- **38.** Transition Cooperation and Cooperation with other Contractors. Contractor agrees that upon termination of this Statewide Contract for any reason, it shall provide sufficient efforts and cooperation to ensure an orderly and efficient transition of services to the State or another contractor. The Contractor shall provide full disclosure to the State of the equipment, software and third-party contractor about the services required to perform services for the State. The Contractor shall transfer licenses or assign agreements for any software or third-party services used to provide the services to the State or to another contractor.

Further, in the event that the State has entered into or enters into agreements with other contractors for additional work related to services rendered under the Statewide Contract, Contractor agrees to cooperate fully with such other contractors. Contractor shall not commit any act, which will interfere with the performance of work by any other contractor.



Service Level Agreement (SLA)

Continuation of Contract

Supplier will be responsible for receiving and processing all resumes, checking references, interviewing or scheduling interviews, testing and screening of all potential temporary employees.

Upon receipt of a request for a temporary employee, Supplier shall advertise for the position openings and be responsible for the advertising expenses associated with selecting temporary personnel for position openings.

Supplier must perform at least three reference checks on each applicant prior to referring them to the State.

Supplier will be responsible for completing weekly time sheets for each contingent worker. All time sheets must be approved by the authorized supervisor before invoicing.

All contingent workers shall be terminated upon completion of the particular job or project for which they were hired or when funds are expended, whichever comes first.

The State shall not be responsible for reimbursing any contingent workers for travel expenses to and from work.

Order response time will be six hours or less.

Supplier will submit 2 to 3 resumes to customer in response to each requisition.

Resumes submitted to the customer should be of a quality so that 80% or more of the submitted resumes are granted an interview.

Time to fill shall be one Business day for Administrative & Clerical and one business day for Light Industrial.

Assignment completion rates: 85%. Invoicing/Accounting accuracy: 98%.

Rates will not be higher than current supply base: 100%.

Percent of on-time employee time sheets: 98%.

Background Check

Supplier agrees to perform a basic background check on all contingent workers before placement. The State of Georgia will not pay any additional fee for this standard background check. The Standard background check will include the following items:

- 5 Year Statewide criminal search for every state in which the worker has lived in the past 5 years.
- 3 Year motor vehicle report
- Social security verification
- Copy of current drivers' license
- Immigration paperwork if applicable
- A detailed explanation of disposition is required if any records or violations appear on Criminal or MVR search.

Supplier will perform background checks and drug screens according to each State Agency's specification. If the background check or drug screen is outside of the scope of what's required and what the supplier proposed (see suppliers response below), the State Agency will incur those additional costs without markup.

See Suppliers individual SLA's below.



HAPPY FACES PERSONNEL GROUP

Continuation of Contract

Candidate Screening

We do 2 or more interviews, check references(personal & business). We also conduct 1 or more company related orientations. Happy Faces Personnel gp. Inc. conducts testing in the areas of typing, data entry, accounting, and various software programs. Proof of certification is required for anyone claiming to be certified or proficient in the claimed field. National Backgrounds checks and up to 9 panel drug test screening.

Candidate Placement

Happy Faces personnel gp. Inc. believes in placing individuals with the "DOAS" whom first and foremost have had prior work history with government or similar entities and are advanced in skill level in order to exceed the expectations of each job description provided by the "DOAS".

Skill Testina

What aptitude tests are administered to your company's prospective candidates?

Aptitude Test	Clerical (Yes or No) Light Industrial (Yes or No)		
10 Key	YES	NO	
Analytic / Logic	YES	YES	
Filing	YES	YES	
Presentation Skills (i.e. PowerPoint)	YES	YES	
Shorthand	NO	NO	
Spreadsheet Skills	YES	NO	
English Proficiency	YES	YES	
Typing	YES	NO	
Verbal Communication	YES	YES	
Written Communication	YES	YES	

Additional Testing

Supplier will administer specific skill tests to candidates at the State's request at no additional cost to the State?

Testina Process

General testing consist of basic math, writing, filing and customer service. The employee must obtain a score of 80% or greater to qualify as being proficent in the tested skill. All employees placed on assignment with the "DOAS" will be required to test utilizing the testing tools appropriate for the job description for which they will be placed.

Drua Testina

Name the type of drug testing that your firm administers and describe the type of test using a few words including the number of panels tested. Indicate the percentage of candidates tested for each type of test.

Test Type	Test Description	% of Clerical	% of Light Industrial
Basic Drug Screen	5-panel drug test	100	100
Advanced Drug Screen	9-panel with MD review	100	100



DOVERSTAFFING

Continuation of Contract

Candidate Screening

We recruit through the Department of Labor, internet, industry contacts, community organizations, colleges, business schools, and job fairs. Candidates' skills are measured against our customers' needs. Testing is conducted to evaluate skill levels, interests, and aptitudes. Personality profiling is performed. Three references are contacted. We conduct background checks; drug screening; and preliminary, team,

Candidate Placement

To reduce turnover, considerable time is spent on the front end to match the "right" applicant to the "right" assignment at the "right" location. Candidates are sought whose skills match the job descriptions. Mandatory considerations in our vetting process include specific skills, customer suitability, location, work style, availability, salary requirements, and length of assignment. Detailed job descriptions are provided to applicants. Team and individuals interviews are conducted with qualified candidates. Top three candidates are submitted for approval. Employees complete orientation prior to reporting to work.

Skill Testing

What aptitude tests are administered to your company's prospective candidates?

Aptitude Test	Clerical (Yes or No)	Light Industrial (Yes or No)
10 Key	yes	no
Analytic / Logic	yes	no
Filing	yes	no
Presentation Skills (i.e. PowerPoint)	yes	no
Shorthand	yes	no
Spreadsheet Skills	yes	no
English Proficiency	yes	yes
Typing	yes	no
Verbal Communication	yes	yes
Written Communication	yes	yes
Other (type over to specify)		
Other (type over to specify)		

Additional Testing

Supplier will administer specific skill tests to candidates at the State's request at no additional cost to the State?

Testina Process

Once candidates have been identified, their skills are thoroughly measured against our customers' needs. Testing is conducted to evaluate skill levels, interests, and aptitudes. DoverStaffing utilizes the ProveIt! Testing System. This state-of-the-art web-based testing system provides a comprehensive employee assessment and evaluation service designed to lower the cost of staffing by reducing poor hiring choices and turnover. Our staff and clients are pleased with this program because it provides fast and comprehensive reports from a full-range of very specific quality assessments.

Drua Testina

Name the type of drug testing that your firm administers and describe the type of test using a few words including the number of panels tested. Indicate the percentage of candidates tested for each type of test.

Test Type	Test Description	% of Clerical	% of Light Industrial
Basic Drug Screen	5 panel, integrated E-Z split key cup	50	80
Advanced Drug Screen	10 panel, nonregulated preplacement substance abuse testing	50	20



EAGLE RESOURCE

Continuation of Contract

Candidate Screening

ERG has implemented a strict Quality Assurance program for the screening and qualification evaluation of candidates. All candidates are required to provide a Candidate Profile sheet (a synopsis of the candidate's skills that refer directly to the skills required for the job order), a resume, and at least three professional references. The following outlines the skills verification process:

Step One: **Initial Screening**: Phone Inquiry; Purpose: Initial qualification of required skills, related work history, objectives and compensation requirements.

Step Two: Registration and Assessment: Applicants are required to complete a registration packet, which consists of:

Application: General information obtained which includes ducation, business references and work history (permanent and flexible) and a functionally oriented skills inventory.

Skills Inventory: Details an applicant's specific technical experience by functional specialty.

Applicants are administered various assessments to measure their understanding of basic and specific principals and proficiency utilizing various technologies.

Step Three: Interview

A key component of the skill verification process is the candidate interview. ERG personnel are professionals who are qualified to probe into the candidate's background. Recruiters closely follow a 12-step interview format. Each candidate is screened, interviewed, assessed and a determination is made as to his or her suitability for each assignment. The interview process used by ERG consultant is among the most comprehensive used by a specialty-staffing firm. ERG management strongly believes that the interview is a critical step in the skills verification process.

Step Four: Background check

Once a candidate has been identified as a potential applicant for the client, a complete background check will be preformed which will include the following:

- * Background investigation
- * Criminal history
- * Education verification
- * Motor Vehicle Report
- * Consumer Credit Report
- * Employment Verification (previous 5 years)

- * Company/contact
- * Dates of employment
- * Position held
- * Salary
- * Eligibility for rehire
- * Pre-employment drug screen

Step Five: Referral of the best candidates for the position:

Once all required information is obtained on the candidate, the resume and a narrative summary will be emailed to the appropriate representative at the Client's office. ERG Associate will be available to discuss the candidates' background and answer questions about the candidate's experience and employment history.

Candidate Placement

The Method of approach that ERG uses in providing temporary staffing services is to create a partnership with our client's. The primary goal of Eagle Resource Group is to present our client with the most qualified applicants for each open position.

To accomplish this goal, the ERG associate will work to gain a comprehensive understanding of the Company's structure, objectives, challenges, and areas where staff improvements need to be made.

ERG believes one of the most important factors in successfully working with a client, is to have one point of contact. This helps to establish intimacy and to promote a better understanding of the unique needs of each of our clients.

John Janowski or I will be the primary point of contact for this Program Identifying, Screening and Referring Applicants.

Following is the organization and classification of recruiting task that will be performed once ERG has a complete understanding of the open position(s) and needs that exists at the Client's location. Once information about the open position is gathered by an ERG Associate, it will then be shared with the members of the staff who will be responsible for recruiting candidates for the position.



Once the recruiting team has completed the initial recruiting process, the ERG Associate will review all of the prospective candidates' information.

The Associate will further narrow the field of potential candidates by eliminating the individuals that do not fit the criteria set forth in accordance with the Client's Guideline. At this point, personal interviews will be scheduled with the remaining candidates. Once this is completed, the candidates that have been successfully screened to posses the required skills and experience for the position will continue on in the process.

Skill Testina

What aptitude tests are administered to your company's prospective candidates?

Aptitude Test	Clerical (Yes or No) Light Industrial (Yes or No)	
10 Key	Yes	Yes
Analytic / Logic	Yes	Yes
Filing	Yes	Yes
Presentation Skills (i.e. PowerPoint)	Yes	No
Shorthand	Yes	No
Spreadsheet Skills	Yes	No
English Proficiency	Yes	Yes
Typing	Yes	No
Verbal Communication	Yes	Yes
Written Communication	Yes	Yes

Additional Testing

Supplier will administer specific skill tests to candidates at the State's request at no additional cost to the State?

Testing Process

ERG outsources the pre- employment testing of candidates to a company that specializes in this area. PreVisor is located in Roswell,GA and has a vast library of tests that measures the candidates skills, knowledge and abilities through a variety of methods including simulations and real life judgment, an example is listed below:

For Administrative and Clerical- PreVisor will perform the following test:

- ~Audio Transcription
- ~Business Communication
- ~Business Letter and Composition
- ~Data Entry

For Light Industrial:

- ~ Count and Stack
- ~ Forklift Operator
- ~ Matching
- ~ Rought Carpentry
- ~ MIG Welding
- ~Ruler Measurement
- ~Shop Math
- ~Fraction and Decimals

- ~General Clerical- Grammar and Spelling
- ~Reading Comprehension
- ~Typing



Drug Testing

Name the type of drug testing that your firm administers and describe the type of test using a few words including the number of panels tested. Indicate the percentage of candidates tested for each type of test.

Test Type	Test Description	% of Clerical % of Light Industr	
Basic Drug Screen	type over to describe	0	0
Advanced Drug Screen	10 Panel FDA approved	100	100



SHAGA CONSULTING & RECRUITING

Continuation of Contract

Candidate Screening

- Technical interviews
- Phone evaluations and reviews
- Unique testing and evaluation criteria for each skill
- In-depth discussions on previous experience, roles and approach

Candidate Placement

- Employ recruiting experts with in-depth technical expertise
- Maintain a database of hundreds of qualified candidates
- Use state-of-the-art recruiting technology
- Prescreen to evaluate technical skills
- Perform extensive reference checks, testing, and meetings
- Confirm candidates fit client's needs, expectations, and company culture
- Follow up to make sure both parties are satisfied

Skill Testina

What aptitude tests are administered to your company's prospective candidates?

Aptitude Test	Clerical (Yes or No)	Light Industrial (Yes or No)
10 Key	Yes	Yes
Analytic / Logic	Yes	Yes
Filing	Yes	Yes
Presentation Skills (i.e. PowerPoint)	Yes	Yes
Shorthand	Yes	Yes
Spreadsheet Skills	Yes	Yes
English Proficiency	Yes	Yes
Typing	Yes	Yes
Verbal Communication	Yes	Yes
Written Communication	Yes	Yes

Additional Testing

Supplier will administer specific skill tests to candidates at the State's request at no additional cost to the State?

Testing Process

- Full Range of Quality Assessments: Hundreds of tests for clerical, software, industrial and technical job classifications.
- Available via the Internet anytime, anywhere: Fully interactive Desktop Application tests available via the Internet without plug-ins or firewall issues.
- Short Cut Keys: Desktop Application tests allow the test taker to use a vast majority of short cut keys, so that applicants will not be adversely scored for using the most efficient means possible to answer questions.
- Most Advanced Testing Engine: Randomization of questions, test and group customization capabilities, and enhanced reporting capability.
- Instant Test Results: Available via email and/or the Internet upon completion of each test.

Drua Testina

Indicate the percentage of candidates tested for each type of test.



Test Type	Test Description	% of Clerical	% of Light Industrial
8 Panel	Amphetamines, Barbiturates, Benzodiazepines, Cannabinoids (marijuana), Cocaine metabolites, Opiates (Codeine, Morphine, Oxycodine, Hydromophone, Hydrocodone), Methadone	100	100
10 panel	Amphetamines, Barbiturates, Benzodiazepines, Cannabinoids (marijuana), Cocaine metabolites, Opiates (Codeine, Morphine, Oxycodine, Hydromophone, Hydrocodone), Methadone, Phencyclidine (PCP), Propoxyphene	100	100

ABACUS

Continuation of Contract

Candidate Screening

After a candidate has been identified through one of the many avenues Abacus Corporation utilizes for candidate identification (newspaper, job fair, job postings, etc.), initial interviews are completed including resume review, application completion, and job direction. Each candidate will now undergo reference check and employment verification. Before the screening process is complete candidates will be skill tested (ie, typing, 10key, data entry) and a thorough State background check will be conducted.

Candidate Placement

After a candidate successfully completes the screening process; they are directed to a specific area of expertise based on his/her skill set/test results. At this point we review job assignments available with candidate who will guide in the selection of the assignment accepted. Candidates are always made available for client/end user the opportunity for a meet and greet or an additional interview, should it be desired. Once an assignment has been verified our candidates will arrive for work on the date/time previously set.

Skill Testina

What aptitude tests are administered to your company's prospective candidates?

Aptitude Test	Clerical (Yes or No)	Light Industrial (Yes or No)
10 Key	yes	no
Analytic / Logic	no	no
Filing	yes	no
Presentation Skills (i.e. PowerPoint)	no	no
Shorthand	no	no
Spreadsheet Skills	yes	no
English Proficiency	yes	yes
Typing	yes	no
Verbal Communication	yes	yes
Written Communication	yes	yes
Other (type over to specify)	yes	yes
Other (type over to specify)	MS	yes

Additional Testing

Supplier will administer specific skill tests to candidates at the State's request at no additional cost to the State?

Testing Process

Candidates are offered two options for testing. First, our candidates have the ability to come to our local office for skills testing where are able to test in a tranquil environment. In the event that is not possible due to time restrictions or geographic limitations our candidates can test using web based software from their own computers. After test scores are gathered they are analyzed and candidates are interviewed further to complete the testing and placement process.

Drug Testing

Name the type of drug testing that your firm administers and describe the type of test using a

few words including the number of panels tested. Indicate the percentage of candidates tested for each type of test.

Test Type	Test Description	% of Clerical	% of Light Industrial
Basic Drug Screen	Basic 5 panel inst-check is administered by oral swab to all employment candidates	100	100
Advanced Drug Screen	Additional testing at medical facility for candidates who do not pass 5 panel insta check, candidates operating specific types of machinery or equipment, those working in sensitive areas, or those employees who are involved in a work place accident	100	100

FOCUS OF GEORGIA

Continuation of Contract

Candidate Screening

During the initial screening process, Focus completes both a behavioral interview & a screening interview to determine eligibility for employment with Focus. After the interview with a Recruiter, the candidate is tested on a number of skills, depending on their background, ranging from data entry and MS Office to written communication and call center abilities. We also complete a minimum of 3 professional references and verify the candidate's education.

Candidate Placement

Once the initial screening process is completed, Focus immediately begins the placement screening process in which we complete a number of verifications in order to determine if the candidate is qualified for the position that we are considering them for. We complete a national misdemeanor and felony criminal background search, a drug screening analysis and a credit check. Once these screening processes are completed, the candidate is submitted to the client for the position.

Skill Testina

What aptitude tests are administered to your company's prospective candidates?

Aptitude Test	Clerical (Yes or No)	Light Industrial (Yes or No)
10 Key	YES	NO
Analytic / Logic	YES	NO
Filing	YES	NO
Presentation Skills (i.e. PowerPoint)	YES	NO
Shorthand	YES	NO
Spreadsheet Skills	YES	NO
English Proficiency	YES	YES
Typing	YES	NO
Verbal Communication	YES	YES
Written Communication	YES	YES
Other (type over to specify)		YES
Other (type over to specify)		YES

Additional Testing

Supplier will administer specific skill tests to candidates at the State's request at no additional cost to the State?

Testing Process

Focus utilizes QWIZ & SkillCheck to test our applicants on a variety of skill levels. QWIZ & SkillCheck provide more than 800 skills & behavioral assessments in an effort to help effectively measure job knowledge, skills and abilities. The assessments range from Microsoft Office and computer literacy to IT, call center, accounting, 10 key, typing & a variety of other specific skills. Applicants are required to complete the assessments before they will be considered for any position with Focus.

Drua Testina

Name the type of drug testing that your firm administers and describe the type of test using a few words including the number of panels tested. Indicate the percentage of candidates tested for each type of test.



Test Type	Test Description	% of Clerical % of Light Indust			
Basic Drug Screen	5 Panel - urinalysis	15	15		
Advanced Drug Screen	10 Panel - urinalysis	85	85		



Item Listing/ Regional Awards

- -Awarded Regions based on "Best Value"— A combination of technical capability, cost and references.
- -All suppliers on this contract may be used for any region in the state. Suppliers Markups are not allowed to exceed contract percentage.
- -The regional map is on the next page.

<u>Supplier</u> <u>Award Region</u>

Happy Faces Personnel Group Inc. 3

Dover Staffing 11 & 12

Eagle Resource Group 1, 2, 4, 5, 6, 7, 8, 9, 10, 11 & 12

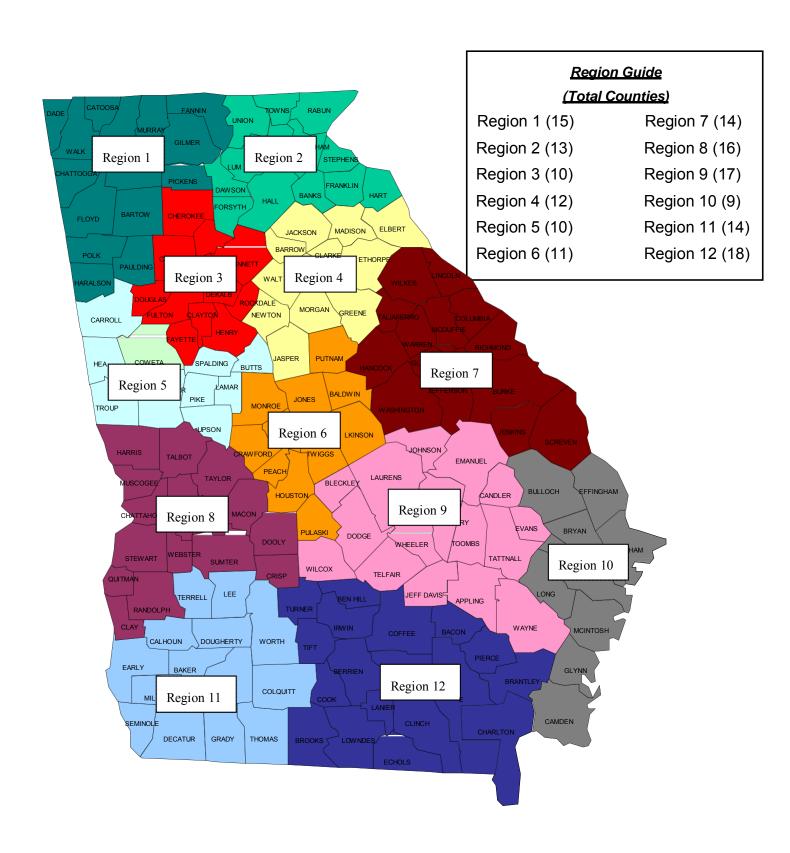
Shaga Consulting & Recruiting 3 & 12

Abacus 3, 4 & 5

Focus of Georgia All Regions

On the pages to follow, there are 2 schedules displayed for each supplier. There is the **Hourly Rate Range Paid to Workers**—without the markup and the second schedule is the **Hourly Rate Range Paid by the State**—includes the markup.

NOTE: For the extension in 2012, please add 2.5% to the markup rate.



Company Name	Happy Faces Personnel Group						
Straight Time Markup Percent	24.8%						
Overtime Markup Percentage	Overtime Markup Percentage						
Payroll Markup Percentage	21.0%						

r ayron markup r ercentage		21.070				
Job Title	Hourly Wage Rate Ranges Paid to				Worker for Straight Ti	me and Overtime for Various Georgia Regions
	Regi	ion 3	Regi	ion 3	Number of	Required Qualifications of Candidates
	Straigh	nt Time	Overtii	me Pay	Candidates Available	
	Pay R	Range	Rai	nge		
	Min	Max	Min	Max	(Subject to Change)	
Accounting II	10.00	12.00	15.00	18.00	NA	NA
Accounting Clerk	9.00	10.00	13.50	15.00	NA	NA
Administrative Assistant	9.00	10.00	13.50	15.00	NA	NA
Analyst	10.00	13.00	15.00	19.50	NA	NA
Custodian	9.00	10.00	13.50	15.00		NA
Customer Service	8.50	10.00	12.75		NA	NA
Data Entry	8.50	9.00	12.75	13.50	NA	NA
Data Entry 1	8.50	9.50	12.75		NA	NA
Data Entry 2	8.50	10.00	12.75	15.00	NA	NA
File Clerk	8.50	9.00	12.75	13.50		NA
General Office Clerk	8.50	9.50	12.75	14.25	NA	NA
HR Generalist	9.00	10.00	13.50	15.00	NA	NA
Light Industrial	8.50	10.00	12.75	15.00		NA
Mailroom Clerk	8.50	9.00	12.75	13.50	NA	NA
Procurement Assistant	9.00	11.00	13.50			NA
Program Assistant	9.00	12.00	13.50	18.00		NA
Receptionist	9.00	11.00	13.50			NA
Reprographics	10.00	12.00	15.00	18.00	NA	NA
Secretary	9.00	12.00	13.50	18.00	NA	NA
Tax Examiner	9.00	11.00	13.50	16.50	NA	NA
Training Coordinator	11.00	13.00	16.50	19.50	NA	NA
Accounting/Finance Manager	25.00	40.00			NA	Salary
Procurement Specialist	38.00	52.00			NA	Salary
Program Supervisor/Manager	17.00	22.00			NA	Salary

Company Name	Happy Faces Personnel Group			
Straight Time Markup Percenta	24.8%			
Overtime Markup Percentage		20.0%		
Payroll Markup Percentage	21.0%			

Job Title	Hourly Bill Rate Ranges Paid by the State for Straight Time and Overtime for Various Georgia Regions									
	Regi	Region 3 Region 3		Number of	Required Qualifications of Candidates					
	Straigh	t Time	Over	time	Candidates Available					
	Min	Max	Min	Max	(Subject to Change)					
Accounting II	12.48	14.97	18.00	21.60	NA	NA				
Accounting Clerk	11.23	12.48	16.20	18.00	NA	NA				
Administrative Assistant	11.23	12.48	16.20	18.00	NA	NA				
Analyst	12.48	16.22	18.00	23.40	NA	NA				
Custodian	11.23	12.48	16.20	18.00	NA	NA				
Customer Service	10.60	12.48	15.30	18.00	NA	NA				
Data Entry	10.60	11.23	15.30	16.20	NA	NA				
Data Entry 1	10.60	11.85	15.30	17.10	NA	NA				
Data Entry 2	10.60	12.48	15.30	18.00	NA	NA				
File Clerk	10.60	11.23	15.30	16.20	NA	NA				
General Office Clerk	10.60	11.85	15.30	17.10		NA				
HR Generalist	11.23	12.48	16.20	18.00	NA	NA				
Light Industrial	10.60	12.48	15.30	18.00	NA	NA				
Mailroom Clerk	10.60	11.23	15.30	16.20	NA	NA				
Procurement Assistant	11.23	13.72	16.20	19.80	NA	NA				
Program Assistant	11.23	14.97	16.20	21.60	NA	NA				
Receptionist	11.23	13.72	16.20	19.80	NA	NA				
Reprographics	12.48	14.97	18.00	21.60	NA	NA				
Secretary	11.23	14.97	16.20	21.60	NA	NA				
Tax Examiner	11.23	13.72	16.20	19.80	NA	NA				
Training Coordinator	13.72	16.22	19.80	23.40	NA	NA				

Company Name	DoverSt	affing, Inc	С.
Straight Time Markup Percent	age	28.0%	
Overtime Markup Percentage		28.0%	
Payroll Markup Percentage		28.0%	

Payroll Markup Percentage		28.0%										
Job Title	Wage Rate Ranges Paid to Worker for Straight Time and Overtime for Various Georgia Regions on 11 Region 12 Region 12 Number of Required Qualifications of Candidates											
		on 11							Number of	Required Qualifications of Candidates		
		nt Time Range		me Pay nge		nt Time Range		me Pay nge	Candidates			
	Min	Max	Min	Max	Min	Max	Min	Max	Available (Subject to Change)			
	IVIIII	IVIAX	IVIIII	IVIAX	IVIIII	IVIAX	IVIIII	IVIAX	(casjoot to onlinge)			
										Work generally requires three years of experience in an accounting setting to become		
										familiar with the accepted accounting practices involved in maintaining financial records,		
										reconciling accounting information and preparing financial statements, or an equivalent combination of relevant education and/or experience. OR AN EQUIVALENT		
Accounting II	21.00	22.17	31.50	33.28	21.52	22.69	32.28	34.04	52	COMBINATION OF RELEVANT EDUCATION AND/OR EXPERIENCE.		
A Ol I-	40.04	40.04	40.00	40.00	40.40	40.40	40.40	40.00	440	Knowledge of Excel, Quickbooks, basic bookeeping procedures, well organized, attentive		
Accounting Clerk	12.61	12.81	18.92	19.22	12.12	12.13	18.18	18.20	142	to detail, accurate andgood interpersonal and communications skills.		
										Have completed formal training in a secretarial field or gained equivalent work experience,		
Administrative Assistant	12.00	10.60	17.10	10.00	10.51	11 55	45.77	47.00	400	exceptional computer proficiency, strong organizational skills, superior clerical aptitude, and		
Administrative Assistant	12.00	12.60	17.18	19.02	10.51	11.55	15.77	17.33	409	well-developed communication, English and grammar skills. Bachelor's degree in finance or accounting, 3+ years of related field experience,		
Analyst	28.58	29.13	42.87	43.70	23.04	23.98	34.56	35.97	29	experience working with external auditors, excellent organizational skills.		
Custodian												
										High School Diploma, Basic to intermediate computer knowledge, great communication		
Customer Service	10.39	11.17	15.59	16.76	9.85	10.81	14.78	16.22	145	skills, interpersonal and listening skills. Also good typing, spelling and email ettiquette are necessary.		
Data Entry	10.21	10.94	15.32	16.41	10.73	11.28	16.10	16.92		Basic computer and typing skills; 10 key; data entry qualified.		
										extremely accurate keyboarding skills, minimum 50wpm; extreme attention to detail a		
Data Entry 1	11.21	11.94	16.82	17.91	11.73	12.28	17.60	18.42	219	must; HS diploma required, some college preferred.		
										1.5 years of experience, Knowledge of the methods of opearting an alphanumeric data		
Data Entry 2	12.21	12.94	18.32	19.41	12.73	13.28	19.10	19.92	117	entry machine rapidly and accurately typing 50 + words per minute.		
File Clerk	8.50	9.00	13.05	13.50	8.33	9.17	12.50	13.76	367	one year clerical office work, ability to spell.		
General Office Clerk	9.89	10.34	14.84	15.51	8.70	8.96	13.05	13.44	414	Must be cooperative and able to work as part of a team, must be detail oriented, able to perform a variety of office tasks, have good communication skills.		
General Ginee Glenk	0.00	10.04	14.04	10.01	0.70	0.00	10.00	10.44	414	4 year degree in HR or business related field, minimum 3-5 year Human Resource		
LID Comments	00.00	24.41	34.02	00.00	40.00	00.44	00.00	20.00	92	experience, outstanding written, verbal and communication skills. Excellent computer skills		
HR Generalist Light Industrial	22.68	24.41	34.02	36.62	19.26	20.41	28.89	30.62	92	(microsift Ofc & Patrolling).		
Light industrial										High school diploma, GED certification or equivalent. Experience equivalent to one year of		
										full-time clerical work preferred. A valid driver's license required. Minimum Age		
Mailroom Clerk Procurement Assistant	11.67 15.94	11.88 16.61	17.54 23.91	17.82 24.92	11.67 13.85	11.88 13.97	11.51 20.78	17.82 20.96		Requirement: Must be at least 21. AA degree in business related field and one full year of purchasing experience.		
Frocurement Assistant	13.54	10.01	23.91	24.52	13.03	13.91	20.70	20.90	109	High School Diploma coursework in related field preferred, knowledge of office		
Program Assistant	12.16	12.25	18.24	18.38	12.28	12.31	18.42	18.47	212			
Receptionist	9.42	9.56	14.13	14.34	10.11	10.24	15.17	15.36	415	Basic computer experience, great communication skills and at least one year of recption or customer service experience.		
тесерионы	5.42	3.50	14.15	14.04	10.11	10.24	13.17	10.00	713	Section of the experience.		
Reprographics	13.81	16.08	20.72	24.12	13.81	16.08	20.72	24.12	27	Minimum two years experience in reprographics and in working with photoshop of adobe.		
										High School graduate or GED, Minimum 2 years secraetarial experience, Proficiency in		
Secretary	10.82	10.94	16.25	16.41	10.82	11.00	16.23	16.50	327	MS Office Suite, Ability to mulittask and communicate verabally and written.		
										Must be trustworthy as it relates to handling confidential information, AA degree in a related		
Tax Examiner	13.63	24.14	32.01	36.40	13.63	18.44	20.45	27.66	212	field, with a combination of work related experience, must have strong analytical, organizational, and time msangement skills.		
Tax Examinor	10.00		02.01	00.10	10.00	10.11	20.10	27.00		- G		
										Completion of a bachelor's degree from an accredited college or university in English,		
										Education, Instructional System Design, Human Resources Development, Engineering, Business, or a closely related field *and* two (2) years of experience planning, delivering,		
										developing and/or evaluating training/staff development programs or activities, or in a direct		
Training Coordinator	22.76	23.25	33.29	34.88	18.46	18.56	27.69	27.84	27	academic classroom instructional capacity.		
										Undergraduate Degree in Accounting or related field, 3 or more years of professional		
										management experience in finance, Strong analytical skills, Ability to prioritize, multi-task and take initiative Excellent interpersonal and organizational skills needed as well as strong		
										attention to detail Proficiency with Microsoft Office Suite w/advanced Excel spreadsheet		
Accounting/Finance Manager	26.45	28.85	39.66	43.28	26.45	28.85	39.66	43.28	13	capability.		
	_55		23.00	3.23			22.03		10	An undergraduate degree in any field from a recognized university -and- twenty-four (24)		
Droguroment Consistint	22.64	25.50	22.00	20.25	20.70	25.60	24.00	20.42	07	months of demonstrated experience in procurement activities within the last sixty (60)		
Procurement Specialist	22.61	25.50	33.92	38.25	22.72	25.62	34.08	38.43	27	months excellent communication (written and verbal), interpersonal, organizational and		

Company Name	DoverSt	taffing, Inc.			
Straight Time Markup Percent	age	28.0%			
Overtime Markup Percentage		28.0%			
Payroll Markup Percentage		28.0%			

Job Title	Hourly	Bill Rat	e Rang	es Paid	l by the	State f	or Strai	aht Tim	e and Overtime	for Various Georgia Regions		
000 10	Regi- Straigh	on 11 nt Time	Regio Over	on 11 rtime	Regio Straigh	on 12 nt Time	Region 12 Number of Candidates Available		Number of Candidates	Required Qualifications of Candidates		
	Min	Max	Min	Max	Min	Max	Min	Max				
Accounting II	26.88	28.38	40.32	42.60	27.55	29.04	41.32	43.57	52	Work generally requires three years of experience in an accounting setting to become familiar with the accepted accounting practices involved in maintaining financial records, reconciling accounting information and preparing financial statements, or an equivalent combination of relevant education and/or experience. OR AN EQUIVALENT COMBINATION OF RELEVANT EDUCATION AND/OR EXPERIENCE.		
Accounting Clerk	16.14	16.40	24.22	24.60	15.51	15.53	23.27	23.30	142	Knowledge of Excel, Quickbooks, basic bookeeping procedures, well organized, attentive to detail, accurate andgood interpersonal and communications skills.		
Administrative Assistant	15.36	16.13	21.99	24.35	13.45	14.78	20.19	22.18	489			
Analyst	36.58	37.29	54.87	55.94	29.49	30.69	44.24	46.04	29	Bachelor's degree in finance or accounting, 3+ years of related field experience, experience working with external auditors, excellent organizational skills.		
Custodian	-	-	-	-	-	-	-	-	-			
Customer Service	13.30	14.30	19.96	21.45	12.61	13.84	18.92	20.76	145	High School Diploma, Basic to intermediate computer knowledge, great communication skills, interpersonal and listening skills. Also good typing, spelling and email ettiquette are necessary.		
Data Entry	13.07	14.00	19.61	21.00	13.73	14.44	20.61	21.66		Basic computer and typing skills; 10 key; data entry qualified.		
										extremely accurate keyboarding skills, minimum 50wpm; extreme attention to detail a		
Data Entry 1	14.35	15.28	21.53	22.92	15.01	15.72	22.53	23.58	219	must; HS diploma required, some college preferred.		
Data Entry 2	15.63	16.56	23.45	24.84	16.29	17.00	24.45	25.50	117	1.5 years of experience, Knowledge of the methods of opearting an alphanumeric data entry machine rapidly and accurately typing 50 + words per minute.		
File Clerk	10.88	11.52	16.70	17.28	10.66	11.74	16.00	17.61	367	one year clerical office work, ability to spell.		
O	40.00	40.04	40.00	40.05	44.44	44.47	40.70	47.00	444	Must be cooperative and able to work as part of a team, must be detail oriented, able to		
General Office Clerk	12.66	13.24	19.00	19.85	11.14	11.47	16.70	17.20	414	perform a variety of office tasks, have good communication skills. 4 year degree in HR or business related field, minimum 3-5 year Human Resource experience, outstanding written, verbal and communication skills. Excellent computer skills		
HR Generalist	29.03	31.24	43.55	46.87	24.65	26.12	36.98	39.19	92			
Light Industrial	-	-	-	-	-	-	-	-	-			
Mailroom Clerk	14.94	15.21	22.45	22.81	14.94	15.21	14.73	22.81	112	High school diploma, GED certification or equivalent. Experience equivalent to one year of full-time clerical work preferred. A valid driver's license required. Minimum Age Requirement: Must be at least 21.		
Procurement Assistant	20.40	21.26	30.60	31.90	17.73	17.88	26.60	26.83		AA degree in business related field and one full year of purchasing experience.		
Program Assistant	15.56	15.68	23.35	23.53	15.72	15.76	23.58	23.64		High School Diploma coursework in related field preferred, knowledge of office procedures, public relation/communication skills, strong computer skills.		
Desentionist	12.00	10.04	10.00	10.00	12.04	10 11	10.40	10.66	415	Basic computer experience, great communication skills and at least one year of recption or		
Receptionist Reprographics	12.06	12.24 20.58	18.09	18.36 30.87	12.94	20.58	19.42	19.66 30.87	415	customer service experience. Minimum two years experience in reprographics and in working with photoshop of adobe.		
Secretary	13.85	14.00	20.80	21.00	13.85	14.08	20.77	21.12	327	High School graduate or GED, Minimum 2 years secraetarial experience, Proficiency in		
Tax Examiner	17.45	30.90	40.97	46.59	17.45	23.60	26.18	35.40	212	Must be trustworthy as it relates to handling confidential information. AA degree in a related field, with a combination of work related experience, must have strong analytical, organizational, and time msangement skills.		
Training Coordinator	29.13	29.76	42.61	44.65	23.63	23.76	35.44	35.64	27	* *		
										An undergraduate degree in any field from a recognized university -and- twenty-four (24) months of demonstrated experience in procurement activities within the last sixty (60)		
Accounting/Finance Manager	33.86	36.93	50.76	55.40	33.86	36.93	50.76	55.40	13	months		
Procurement Specialist	28.94	32.64	43.42	48.96	29.08	32.79	43.62	49.19	27	#REF!		
Program Supervisor/Manager	38.14	43.69	57.22	65.54	37.50	42.46	56.26	63.69	21	Must have a minimum of 2 years experience providing supervision services. Must have excellent communication (written and verbal), interpersonal, organizational and administrative skills. Ability to prioritize responsibilities and function well under pressure. Knowledge of the needs of the specific program. Organized and skilled at maintaining good files for auditing purposes. Proven ability to manage all aspects of a program including budgeting, planning and staff supervision		

Company Name	Eagle R	lesource	Group, Inc
Straight Time Markup Percentage		29.0%	
Overtime Markup Percentage		20.0%	
Payroll Markup Percentage		11.0%	

	_												gia Regi		_		_			_	_							
Job Title	Regi		Reg		_	ion 2	Regi		_	ion 4	Reg			ion 5	Regi		_	ion 6	Regi		_	ion 7	Reg		_	ion 8		ion 8
	Straigh		Overti		_	ht Time	Overtin		_	ht Time		me Pay	_	ht Time		me Pay			Overtin		-	ht Time		me Pay	_	ht Time	Overti	•
	Pay R	ange	Rai	nge	Pay F	Range	Rar	nge	Pay F	Range	Ra	nge	Pay F	Range	Rai	nge	Pay R	lange	Rar	nge	Pay F	Range	Ra	nge	Pay F	Range	Ra	nge
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Accounting II	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50
Accounting Clerk	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00
Administrative Assistant	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50
Analyst	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50
Custodian	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00
Customer Service	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00
Data Entry	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00
Data Entry 1	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50
Data Entry 2	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00
File Clerk	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00
General Office Clerk	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00
HR Generalist	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50
Light Industrial	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00
Mailroom Clerk	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00
Procurement Assistant	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00
Program Assistant	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00
Receptionist	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00
Reprographics	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00
Secretary	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50
Tax Examiner	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50
Training Coordinator	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50
Accounting/Finance Manager	13.00	20.00	19.50	30.00	13.00	22.00	19.50	33.00	13.00	25.00	19.50	37.50	13.00	25.00	19.50	37.50	13.00	20.00	19.50	30.00	13.00	20.00	19.50	30.00	13.00	20.00	19.50	30.00
Procurement Specialist	13.00	18.00	19.50	27.00	13.00	20.00	19.50	30.00	13.00	25.00	19.50	37.50	13.00	25.00	19.50	37.50	13.00	20.00	19.50	30.00	13.00	20.00	19.50	30.00	13.00	18.00	19.50	27.00
Program Supervisor/Manager	13.00	20.00	19.50	30.00	13.00	20.00	19.50	30.00	13.00	25.00	19.50	37.50	13.00	25.00	19.50	37.50	13.00	20.00	19.50	30.00	13.00	20.00	19.50	30.00	13.00	18.00	19.50	27.00

	Hourly	Wage R	ate Ran	ges Pai	id to Wo	rker for	Straigh	t Time a	and Ove	rtime fo	r Vario	ıs Geor	gia Regi	ons				
Job Title	Reg	ion 9	Reg	ion 9	Regi	on 10	Regi	on 10	Regi	on 11	Regi	on 11	Regi	on 12	Regi	ion 12	Number of	Required Qualifications of Candidates
	Straig	ht Time	Overti	me Pay	Straig	ht Time	Overti	me Pay	Straig	ht Time	Overti	me Pay	Straigl	nt Time	Overti	me Pay	Candidates	
	Pay F	Range	Ra	nge	Pay F	Range	Ra	nge	Pay F	Range	Ra	nge	Pay F	lange	Ra	inge	Available	
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	(Subject to Change)	
Accounting II	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	153	College Degree with 3 years acctg Experience
Accounting Clerk	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	130	College Degree with 2 years acctg Experience
Administrative Assistant	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	300	H/S grad with at least 1 yr exp w/ computer skill
Analyst	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	12.00	15.00	18.00	22.50	63	College Grad with 2 yrs experience
Custodian	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	275	I year experience
Customer Service	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	375	H/S grad with at least 1 yr experience
Data Entry	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	60	H/S grad with at least 1 yr experience
Data Entry 1	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50	7.00	11.00	10.50	16.50	55	H/S grad with at least 1 yr experience
Data Entry 2	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	40	H/S grad with at least 1 yr experience
File Clerk	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	463	H/S grad with at least 1 yr experience
General Office Clerk	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	6.55	9.00	9.83	12.00	375	H/S grad with at least 1 yr experience
HR Generalist	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	30	College Degree w/ 2 yrs experience
Light Industrial	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	175	At least I year experience
Mailroom Clerk	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	92	H/S Graduate experience preferred
Procurement Assistant	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	7.00	10.00	10.00	15.00	52	College Degree with 2 yrs experience
Program Assistant	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00	10.00	16.00	15.00	24.00	15	College Degree w/ 3 yrs exp/ and computer skills
Receptionist	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	6.55	10.00	9.83	15.00	32	H/S with at least 6 mths experience
Reprographics	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	7.00	10.00	10.50	15.00	10	2yrs exp w/ computer skills- adobe, X/L.digital exp
Secretary	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	99	H/S 2yrs exp in office envir. Typing 50 wpm comp skill
Tax Examiner	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	27	College Degree 2yrs accounting experience
Fraining Coordinator	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	13	College Degree with 2 yrs experience
Accounting/Finance Manager	13.00	18.00	19.50	27.00	10.00	18.00	15.00	27.00	10.00	18.00	15.00	27.00	10.00	15.00	15.00	22.50	13	Degree in Accounting/Finance with at least 2 years expereince
Procurement Specialist	13.00	18.00	19.50	27.00	10.00	18.00	15.00	27.00	10.00	18.00	15.00	27.00	10.00	15.00	15.00	22.50	8	College Degree with 2 years experience
Program Supervisor/Manager	13.00	20.00	19.50	30.00	10.00	18.00	15.00	27.00	10.00	18.00	15.00	27.00	10.00	15.00	15.00	22.50		College Degree with 2 years experience

Company Name	Eagle R	esource	Group, Inc
Straight Time Markup Percentage		29.0%	
Overtime Markup Percentage		20.0%	
Payroll Markup Percentage		11.0%	

Job Title	Hourly	Bill Rat	e Range	s Paid I	bv the S	tate for	Straigh	t Time a	and Ove	rtime fo	r Variou	s Georg	aia Regi	ons														
	Regi Straigh	ion 1	Reg		Reg	ion 2 ht Time	Regi Over	on 2	Reg	ion 4 ht Time	Reg	on 4	Reg	ion 5 nt Time	_	ion 5 rtime	Reg Straigl	ion 6 ht Time	Regi Over		Regi Straigh	ion 7 nt Time	Regi Ovei			ion 8 ht Time	Regi Over	ion 8 rtime
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Accounting II	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00
Accounting Clerk	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00
Administrative Assistant	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80
Analyst	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00
Custodian	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00
Customer Service	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40
Data Entry	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00
Data Entry 1	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80
Data Entry 2	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60
File Clerk	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40
General Office Clerk	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40
HR Generalist	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00
Light Industrial	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00
Mailroom Clerk	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00
Procurement Assistant	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00
Program Assistant	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80
Receptionist	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00
Reprographics	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00
Secretary	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80
Tax Examiner	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00
Training Coordinator	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00
Accounting/Finance Manager	16.77	25.80	23.40	36.00	16.77	28.38	23.40	39.60	16.77	32.25	23.40	45.00	16.77	32.25	23.40	45.00	16.77	25.80	23.40	36.00	16.77	25.80	23.40	36.00	16.77	25.80	23.40	36.00
Procurement Specialist	16.77	23.22	23.40	32.40	16.77	25.80	23.40	36.00	16.77	32.25	23.40	45.00	16.77	32.25	23.40	45.00	16.77	25.80	23.40	36.00	16.77	25.80	23.40	36.00	16.77	23.22	23.40	32.40
Program Supervisor/Manager	16.77	25.80	23.40	36.00	16.77	25.80	23.40	36.00	16.77	32.25	23.40	45.00	16.77	32.25	23.40	45.00	16.77	25.80	23.40	36.00	16.77	25.80	23.40	36.00	16.77	23.22	23.40	32.40

	Hourly	Bill Rat	e Range	s Paid	by the S	tate for	Straigh	t Time a	nd Ove	rtime fo	r Variou	ıs Geor	gia Regi	ons				
Job Title	Reg	ion 9	Regi	ion 9	Regi	on 10	Regio	on 10	Regi	on 11	Regi	on 11	Regi	on 12	Regi	on 12	Number of	Required Qualifications of Candidates
	Straig	nt Time	Ove	rtime	Straig	ht Time	Over	time	Straig	ht Time	Ove	rtime	Straig	nt Time	Ove	rtime	Candidates	
																	Available	
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	(Subject to Change)	
Accounting II	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	153	College Degree with 3 years acctg Experience
Accounting Clerk	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	130	College Degree with 2 years acctg Experience
Administrative Assistant	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	300	H/S grad with at least 1 yr exp w/ computer skill
Analyst	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	15.48	19.35	21.60	27.00	63	College Grad with 2 yrs experience
Custodian	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	275	I year experience
Customer Service	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	375	H/S grad with at least 1 yr experience
Data Entry	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	60	H/S grad with at least 1 yr experience
Data Entry 1	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80	9.03	14.19	12.60	19.80	55	H/S grad with at least 1 yr experience
Data Entry 2	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60	10.32	15.48	14.40	21.60		H/S grad with at least 1 yr experience
File Clerk	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	463	H/S grad with at least 1 yr experience
General Office Clerk	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	8.45	11.61	11.80	14.40	375	H/S grad with at least 1 yr experience
HR Generalist	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	30	College Degree w/ 2 yrs experience
Light Industrial	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	175	At least I year experience
Mailroom Clerk	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	92	H/S Graduate experience preferred
Procurement Assistant	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	9.03	12.90	12.00	18.00	52	College Degree with 2 yrs experience
Program Assistant	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80	12.90	20.64	18.00	28.80		College Degree w/ 3 yrs exp/ and computer skills
Receptionist	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	8.45	12.90	11.80	18.00	32	H/S with at least 6 mths experience
Reprographics	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	9.03	12.90	12.60	18.00	10	2yrs exp w/ computer skills- adobe, X/L.digital exp
Secretary	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	10.32	14.19	14.40	19.80	99	H/S 2yrs exp in office envir. Typing 50 wpm comp skill
Tax Examiner	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	27	College Degree 2yrs accounting experience
Training Coordinator	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00	12.90	19.35	18.00	27.00		College Degree with 2 yrs experience
Accounting/Finance Manager	16.77	23.22	23.40	32.40	12.90	23.22	18.00	32.40	12.90	23.22	18.00	32.40	12.90	19.35	18.00	27.00	13	Degree in Accounting/Finance with at least 2 years expereince
Procurement Specialist	16.77	23.22	23.40	32.40	12.90	23.22	18.00	32.40	12.90	23.22	18.00	32.40	12.90	19.35	18.00	27.00		College Degree with 2 years experience
Program Supervisor/Manager	16.77	25.80	23.40	36.00	12.90	23.22	18.00	32.40	12.90	23.22	18.00	32.40	12.90	19.35	18.00	27.00	18	College Degree with 2 years experience

Company Name	Shaga C	onsulting	& Recruiting (SCR)
Straight Time Markup Percent	age	29.0%	
Overtime Markup Percentage		20.0%	
Payroll Markup Percentage		21.0%	

Job Title	Hourly W	lage Rate	e Ranges	Paid to	Worker f	or Straig	ht Time a	and Over	time for Various G	eorgia Regions
		on 3		on 3		on 12		on 12	Number of	Required Qualifications of Candidates
	Straigh	nt Time	Overtin	ne Pay	Straigh	nt Time	Overtir	ne Pay	Candidates	
	Pay R	ange	Rai	nge	Pay R	lange	Rai	nge	Available	
	Min	Max	Min	Max	Min	Max	Min	Max	(Subject to Change)	
Accounting II	17.44	27.56	26.16	41.34	14.49	22.69	21.74	34.04	2	SCR considers standard labor category description
Accounting Clerk	9.17	12.76	13.76	19.14	8.35	12.12	12.53	18.18		SCR considers standard labor category description
Administrative Assistant	11.36	14.77	17.04	22.16	9.71	13.78	14.57	20.67		SCR considers standard labor category description
Analyst	10.57	12.28	15.86	18.42	10.71	12.24	16.07	18.36	3	SCR considers standard labor category description
Custodian	5.73	7.94	8.60	11.91	5.65	7.68	8.48	11.52		SCR considers standard labor category description
Customer Service	7.09	10.26	10.64	15.39	8.01	9.85	12.02	14.78		SCR considers standard labor category description
Data Entry	8	12.95	12.00	19.43	7.91	10.73	11.87	16.10		SCR considers standard labor category description
Data Entry 1	9.00	13.95	13.50	20.93	8.91	11.73	13.37	17.60	5	SCR considers standard labor category description
Data Entry 2	10.00	14.95	15.00	22.43	9.91	12.73	14.87	19.10		SCR considers standard labor category description
File Clerk	5.63	8.06	8.45	12.09	7.17	8.33	10.76	12.50		SCR considers standard labor category description
General Office Clerk	5.72	8.28	8.58	12.42	6.1	8.7	9.15	13.05		SCR considers standard labor category description
HR Generalist	9.7	14.36	14.55	21.54	10.73	13.18	16.10	19.77	4	SCR considers standard labor category description
Light Industrial	6.79	8.52	10.19	12.78	6.07	9.8	9.11	14.70		SCR considers standard labor category description
Mailroom Clerk	5.41	6.45	8.12	9.68	5.52	9.79	8.28	14.69	5	SCR considers standard labor category description
Procurement Assistant	10.93	12.94	16.40	19.41	7.76	13.85	11.64	20.78		SCR considers standard labor category description
Program Assistant	10.00	12.00	15.00	18.00	8	10	12.00	15.00		SCR considers standard labor category description
Receptionist	7.24	10.12	10.86	15.18	5.79	10.24	8.69	15.36		SCR considers standard labor category description
Reprographics	12.17	19.11	18.26	28.67	12.77	18.61	19.16	27.92	2	SCR considers standard labor category description
Secretary	8.63	11.46	12.95	17.19	6.33	10.82	9.50	16.23		SCR considers standard labor category description
Tax Examiner	11.8	18.44	17.70	27.66	12	18	18.00	27.00	5	SCR considers standard labor category description
Training Coordinator	17.68	29.39	26.52	44.09	13.41	18.46	20.12	27.69		SCR considers standard labor category description
Accounting/Finance Manager	18	38		57.00	19	39	28.50	58.50		SCR considers standard labor category description
Procurement Specialist	15	27	22.50	40.50	14	26	21.00	39.00		SCR considers standard labor category description
Program Supervisor/Manager	19	35	28.50	52.50	18	36	27.00	54.00	3	SCR considers standard labor category description

Company Name	Shaga C	onsulting	& Recruiting (SCR)
Straight Time Markup Percent	age	29.0%	
Overtime Markup Percentage		20.0%	
Payroll Markup Percentage		21.0%	

Job Title	Hourly B	ill Rate R	anges P	aid by th	e State f	or Straig	ht Time a	nd Over	time for Various G	eorgia Regions
	Regi	on 3	Regi	on 3	Regi	on 12	Regio	on 12	Number of	Required Qualifications of Candidates
	Straigh	nt Time	Over	time	Straigh	nt Time	Over	time	Candidates	
									Available	
	Min	Max	Min	Max	Min	Max	Min	Max	(Subject to Change)	
Accounting II	22.50	35.55	31.39	49.61	18.69	29.27	26.08	40.84	2	SCR considers standard labor category description
Accounting Clerk	11.83	16.46	16.51	22.97	10.77	15.63	15.03	21.82	2	SCR considers standard labor category description
Administrative Assistant	14.65	19.05	20.45	26.59	12.53	17.78	17.48	24.80	30	SCR considers standard labor category description
Analyst	13.64	15.84	19.03	22.10	13.82	15.79	19.28	22.03		SCR considers standard labor category description
Custodian	7.39	10.24	10.31	14.29	7.29	9.91	10.17	13.82	10	SCR considers standard labor category description
Customer Service	9.15	13.24	12.76	18.47	10.33	12.71	14.42	17.73	20	SCR considers standard labor category description
Data Entry	10.32	16.71	14.40	23.31	10.20	13.84	14.24	19.31	40	SCR considers standard labor category description
Data Entry 1	11.61	18.00	16.20	25.11	11.49	15.13	16.04	21.11	5	SCR considers standard labor category description
Data Entry 2	12.90	19.29	18.00	26.91	12.78	16.42	17.84	22.91	5	SCR considers standard labor category description
File Clerk	7.26	10.40	10.13	14.51	9.25	10.75	12.91	14.99	10	SCR considers standard labor category description
General Office Clerk	7.38	10.68	10.30	14.90	7.87	11.22	10.98	15.66	50	SCR considers standard labor category description
HR Generalist	12.51	18.52	17.46	25.85	13.84	17.00	19.31	23.72	4	SCR considers standard labor category description
Light Industrial	8.76	10.99	12.22	15.34	7.83	12.64	10.93	17.64	25	SCR considers standard labor category description
Mailroom Clerk	6.98	8.32	9.74	11.61	7.12	12.63	9.94	17.62	5	SCR considers standard labor category description
Procurement Assistant	14.10	16.69	19.67	23.29	10.01	17.87	13.97	24.93	2	SCR considers standard labor category description
Program Assistant	12.90	15.48	18.00	21.60	10.32	12.90	14.40	18.00	15	SCR considers standard labor category description
Receptionist	9.34	13.05	13.03	18.22	7.47	13.21	10.42	18.43	10	SCR considers standard labor category description
Reprographics	15.70	24.65	21.91	34.40	16.47	24.01	22.99	33.50	2	SCR considers standard labor category description
Secretary	11.13	14.78	15.53	20.63	8.17	13.96	11.39	19.48	10	SCR considers standard labor category description
Tax Examiner	15.22	23.79	21.24	33.19	15.48	23.22	21.60	32.40	5	SCR considers standard labor category description
Training Coordinator	22.81	37.91	31.82	52.90	17.30	23.81	24.14	33.23	2	SCR considers standard labor category description

Company Name	Abacus	Corporati	ion
Straight Time Markup Percent	age	30.7%	
Overtime Markup Percentage		27.0%	
Payroll Markup Percentage		24.0%	

Hourly	Wage F	Rate Ra	nges P	aid to W	orker f	for Stra	ight Tir	ne and	Overtim	ne for V	arious	Georgia Regions	
Regi	ion 3	Regi	on 3	Regi	on 4	Reg	ion 4	Regi	on 5	Regi	on 5	Number of	Required Qualifications of
Straigh	nt Time	Overtir	ne Pay	Straigh	t Time	Overti	me Pay	Straigh	nt Time	Overtir	ne Pay	Candidates	Candidates
Pay R	lange	Rar	nge	Pay R	ange	Ra	nge	Pay R	ange	Rar	nge	Available	
Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	(Subject to Change)	
10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	3	All Required qualifications will be met
8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	10	All Required qualifications will be met
8.00	14.00	12.00	21.00	8.00	14.00	12.00	21.00	8.00	14.00	12.00	21.00		All Required qualifications will be met
10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50		All Required qualifications will be met
8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00		All Required qualifications will be met
8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	8.00	12.00	12.00	18.00	30	All Required qualifications will be met
8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	50	All Required qualifications will be met
8.50	10.50	12.75	15.75	8.50	10.50	12.75	15.75	8.50	10.50	12.75	15.75	10	All Required qualifications will be met
9.00	11.00	13.50	16.50	9.00	11.00	13.50	16.50	9.00	11.00	13.50	16.50	10	All Required qualifications will be met
8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	21	All Required qualifications will be met
7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00	50	All Required qualifications will be met
12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00	3	All Required qualifications will be met
7.50	12.00	11.25	18.00	7.50	12.00	11.25	18.00	7.50	12.00	11.25	18.00	50	All Required qualifications will be met
8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	10	All Required qualifications will be met
10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	10.00	15.00	15.00	22.50	3	All Required qualifications will be met
7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50	20	All Required qualifications will be met
8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	20	All Required qualifications will be met
10.00	18.00	15.00	27.00	10.00	18.00	15.00	27.00	10.00	18.00	15.00	27.00	3	All Required qualifications will be met
10.00	19.00	15.00	28.50	10.00	19.00	15.00	28.50	10.00	19.00	15.00	28.50	15	All Required qualifications will be met
9.50	18.00	14.25	27.00	9.50	18.00	14.25	27.00	9.50	18.00	14.25	27.00	5	All Required qualifications will be met
10.00	14.00	15.00	21.00	9.50	14.00	15.00	21.00	10.00	14.00	15.00	21.00	5	All Required qualifications will be met
25.00	40.00	37.50	60.00	25.00	40.00	37.50	60.00	25.00	40.00	37.50	60.00	15	All Required qualifications will be met
20.00	30.00	30.00	45.00	20.00	30.00	30.00	45.00	20.00	30.00	30.00	45.00	10	All Required qualifications will be met
14.00	30.00	21.00	45.00	14.00	30.00	21.00	45.00	14.00	30.00	21.00	45.00	15	All Required qualifications will be met
	Registraight Pays Min 10.00 8.00 8.00 8.00 8.50 9.00 7.50 8.00 10.00 7.50 8.00 10.00 9.50 10.00 25.00 20.00	Region 3 Straight Time Pay Range Min Max 10.00 15.00 8.00 10.00 8.00 10.00 8.00 10.00 8.00 10.00 8.00 10.00 8.00 10.00 8.00 10.00 8.00 10.00 7.50 10.00 12.00 18.00 7.50 10.00 12.00 18.00 7.50 10.00 10.00 15.00 7.50 10.00 10.00 15.00 7.50 10.00 10.00 15.00 7.50 10.00 10.00 15.00 7.50 11.00 8.00 10.00 10.00 15.00 7.50 11.00 8.00 10.00 10.00 14.00 25.00 40.00 20.00 30.00	Region 3 Region 3 Straight Time Pay Range Overtine Range Min Max Min 10.00 15.00 15.00 8.00 10.00 12.00 8.00 14.00 12.00 8.00 15.00 15.00 8.00 12.00 12.00 8.00 12.00 12.00 8.50 10.50 12.75 9.00 11.00 13.50 8.00 10.00 12.00 7.50 10.00 11.25 12.00 18.00 18.00 7.50 12.00 11.25 8.00 10.00 12.00 10.00 15.00 15.00 7.50 11.00 11.25 8.00 10.00 12.00 10.00 15.00 15.00 7.50 11.00 11.25 8.00 10.00 15.00 10.00 18.00 15.00 10.00 18.00	Region 3 Region 3 Straight Time Pay Range Overtime Pay Range Min Max Min Max 10.00 15.00 15.00 22.50 8.00 10.00 12.00 15.00 8.00 14.00 12.00 21.00 10.00 15.00 22.50 8.00 10.00 12.00 15.00 8.00 12.00 15.00 8.00 8.00 10.00 12.00 18.00 8.00 10.50 12.75 15.75 9.00 11.00 13.50 16.50 8.00 10.00 12.00 15.00 7.50 10.00 11.25 15.00 12.00 18.00 27.00 7.50 12.00 11.25 18.00 10.00 15.00 22.50 7.50 11.00 11.25 16.50 8.00 10.00 15.00 25.00 7.50 11.00 11.25	Region 3 Region 3 Region 3 Straight Time Pay Range Range Range Straigh Pay Range Min Max Min Max Min 10.00 15.00 15.00 22.50 10.00 8.00 10.00 12.00 15.00 8.00 10.00 15.00 15.00 22.50 10.00 8.00 14.00 12.00 21.00 8.00 10.00 15.00 15.00 22.50 10.00 8.00 10.00 12.00 15.00 8.00 8.00 10.00 12.00 15.00 8.00 8.00 10.00 12.00 15.00 8.00 8.00 10.50 12.75 15.75 8.50 9.00 11.00 13.50 16.50 9.00 8.00 10.00 12.00 15.00 8.00 7.50 10.00 11.25 15.00 7.50 12.00 18.00 18.00 27.00	Region 3 Straight Time Pay Range Region 3 Win Region 4 Max Straight Time Pay Range Min Max Min Max Min Max 10.00 15.00 15.00 22.50 10.00 15.00 8.00 10.00 12.00 15.00 8.00 10.00 8.00 14.00 12.00 21.00 8.00 14.00 10.00 15.00 15.00 8.00 14.00 10.00 15.00 22.50 10.00 15.00 8.00 10.00 12.00 15.00 8.00 10.00 8.00 10.00 12.00 18.00 8.00 10.00 8.00 10.00 12.00 15.00 8.00 10.00 8.50 10.50 12.75 15.75 8.50 10.50 9.00 11.00 13.50 16.50 9.00 11.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 18.00 <t< td=""><td>Region 3 Straight Time Pay Range Region 3 Name Region 4 Straight Time Pay Range Region 4 Range Region 4 Straight Time Pay Range Region 4 Range Region 4 Straight Time Pay Range Region 4 Range Region 4 Straight Time Pay Range Overtine Range Min Max Min Max Min Max Min 10.00 15.00 15.00 22.50 10.00 15.00 15.00 8.00 14.00 12.00 21.00 8.00 14.00 12.00 10.00 15.00 15.00 22.50 10.00 15.00 15.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 8.50 10.50 12.75 15.75 8.50 10.50 12.75 9.00 11.00 13.50 16.50 9.00 11.00 13.50 8</td><td>Region 3 Straight Time Pay Range Region 3 Range Region 4 Pay Range Region 4 Pay Range Region 4 Range Min Max Min Max Min Max Min Max 8.00 10.00 15.00 22.50 10.00 15.00 22.50 8.00 10.00 12.00 15.00 8.00 10.00 12.00 15.00 8.00 14.00 12.00 21.00 8.00 10.00 12.00 21.00 10.00 15.00 22.50 10.00 15.00 22.50 22.50 8.00 14.00 12.00 22.50 10.00 15.00 22.50 8.00 10.00 12.00 15.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 18.00 8.00 10.00 12.00 18.00 8.00 10.50 12.75 15.75 8.50 10.50 12.75 15.75 9.00 11.00 13.50 16.50 <</td><td> Region 3 Straight Time Pay Range</td><td> Region 3 Straight Time Pay Range</td><td> Region 3 Straight Time Pay Range P</td><td> Region 3 Straight Time Pay Range</td><td>Straight Time Pay Range Overtime Pay Range Straight Time Pay Range Overtime Pay Range Straight Time Pay Range Overtime Pay Range Candidates Available Min Max Min Max</td></t<>	Region 3 Straight Time Pay Range Region 3 Name Region 4 Straight Time Pay Range Region 4 Range Region 4 Straight Time Pay Range Region 4 Range Region 4 Straight Time Pay Range Region 4 Range Region 4 Straight Time Pay Range Overtine Range Min Max Min Max Min Max Min 10.00 15.00 15.00 22.50 10.00 15.00 15.00 8.00 14.00 12.00 21.00 8.00 14.00 12.00 10.00 15.00 15.00 22.50 10.00 15.00 15.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 8.50 10.50 12.75 15.75 8.50 10.50 12.75 9.00 11.00 13.50 16.50 9.00 11.00 13.50 8	Region 3 Straight Time Pay Range Region 3 Range Region 4 Pay Range Region 4 Pay Range Region 4 Range Min Max Min Max Min Max Min Max 8.00 10.00 15.00 22.50 10.00 15.00 22.50 8.00 10.00 12.00 15.00 8.00 10.00 12.00 15.00 8.00 14.00 12.00 21.00 8.00 10.00 12.00 21.00 10.00 15.00 22.50 10.00 15.00 22.50 22.50 8.00 14.00 12.00 22.50 10.00 15.00 22.50 8.00 10.00 12.00 15.00 8.00 10.00 12.00 15.00 8.00 10.00 12.00 18.00 8.00 10.00 12.00 18.00 8.00 10.50 12.75 15.75 8.50 10.50 12.75 15.75 9.00 11.00 13.50 16.50 <	Region 3 Straight Time Pay Range	Region 3 Straight Time Pay Range	Region 3 Straight Time Pay Range P	Region 3 Straight Time Pay Range	Straight Time Pay Range Overtime Pay Range Straight Time Pay Range Overtime Pay Range Straight Time Pay Range Overtime Pay Range Candidates Available Min Max Min Max

Company Name	Abacus	Corporati	ion
Straight Time Markup Percent	age	30.7%	
Overtime Markup Percentage		27.0%	
Payroll Markup Percentage		24.0%	

- ayron markap r or contago														
Job Title	Hourly	Bill Rat	te Rang	es Paic	I by the	State f	or Stra	ight Tin	ne and (Overtim	e for V	arious (Georgia Regions	
	Regi	on 3	Regi	on 3	Regi	on 4	Regi	on 4	Regi	on 5	Regi	on 5	Number of	Required Qualifications of
	Straigh	nt Time	Over	time	Straigh	t Time	Over	time	Straigh	nt Time	Over	time	Candidates	Candidates
													Available	
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	(Subject to Change)	
Accounting II	13.07	19.61	19.05	28.58	13.07	19.61	19.05	28.58	13.07	19.61	19.05	28.58	3	All Required qualifications will be met
Accounting Clerk	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	10	All Required qualifications will be met
Administrative Assistant	10.46	18.30	15.24	26.67	10.46	18.30	15.24	26.67	10.46	18.30	15.24	26.67	50	All Required qualifications will be met
Analyst	13.07	19.61	19.05	28.58	13.07	19.61	19.05	28.58	13.07	19.61	19.05	28.58	5	All Required qualifications will be met
Custodian	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	20	All Required qualifications will be met
Customer Service	10.46	15.68	15.24	22.86	10.46	15.68	15.24	22.86	10.46	15.68	15.24	22.86		All Required qualifications will be met
Data Entry	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	50	All Required qualifications will be met
Data Entry 1	11.11	13.72	16.19	20.00	11.11	13.72	16.19	20.00	11.11	13.72	16.19	20.00	10	All Required qualifications will be met
Data Entry 2	11.76	14.38	17.15	20.96	11.76	14.38	17.15	20.96	11.76	14.38	17.15	20.96	10	All Required qualifications will be met
File Clerk	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	21	All Required qualifications will be met
General Office Clerk	9.80	13.07	14.29	19.05	9.80	13.07	14.29	19.05	9.80	13.07	14.29	19.05		All Required qualifications will be met
HR Generalist	15.68	23.53	22.86	34.29	15.68	23.53	22.86	34.29	15.68	23.53	22.86	34.29	3	All Required qualifications will be met
Light Industrial	9.80	15.68	14.29	22.86	9.80	15.68	14.29	22.86	9.80	15.68	14.29	22.86	50	All Required qualifications will be met
Mailroom Clerk	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	10	All Required qualifications will be met
Procurement Assistant	13.07	19.61	19.05	28.58	13.07	19.61	19.05	28.58	13.07	19.61	19.05	28.58	3	All Required qualifications will be met
Program Assistant	9.80	14.38	14.29	20.96	9.80	14.38	14.29	20.96	9.80	14.38	14.29	20.96	20	All Required qualifications will be met
Receptionist	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	10.46	13.07	15.24	19.05	20	All Required qualifications will be met
Reprographics	13.07	23.53	19.05	34.29	13.07	23.53	19.05	34.29	13.07	23.53	19.05	34.29	3	All Required qualifications will be met
Secretary	13.07	24.83	19.05	36.20	13.07	24.83	19.05	36.20	13.07	24.83	19.05	36.20	15	All Required qualifications will be met
Tax Examiner	12.42	23.53	18.10	34.29	12.42	23.53	18.10	34.29	12.42	23.53	18.10	34.29	5	All Required qualifications will be met
Training Coordinator	13.07	18.30	19.05	26.67	12.42	18.30	19.05	26.67	13.07	18.30	19.05	26.67	5	All Required qualifications will be met
Accounting/Finance Manager	32.68	52.28	47.63	76.20	32.68	52.28	47.63	76.20	32.68	52.28	47.63	76.20	15	All Required qualifications will be met
Procurement Specialist	26.14	39.21	38.10	57.15	26.14	39.21	38.10	57.15	26.14	39.21	38.10	57.15	10	All Required qualifications will be met
Program Supervisor/Manager	18.30	39.21	26.67	57.15	18.30	39.21	26.67	57.15	18.30	39.21	26.67	57.15	15	All Required qualifications will be met

Company Name	Focus of	Georgia,	Inc.
Straight Time Markup Percentage		32.5%	
Overtime Markup Percentage		19.9%	
Payroll Markup Percentage		19.4%	

Payroll Markup Percentage		19.4%																						
Job Title										r Variou				ion 1	Dog.	ion 1	Boss	an E	Dog	ion E	Dog	ion 6	Dog	on 6
		ion 1 ht Time	_	ion 1 me Pay	_	ion 2 ht Time	_	ion 2 me Pay	_	ion 3 ht Time	_	ion 3 me Pay	_	ion 4 ht Time	_	ion 4 me Pay	_	ion 5 ht Time	_	ion 5 me Pay	_	ion 6 ht Time	_	ion 6 me Pay
	Pay R			nge	_	Range		nge	_	Range		nge	_	Range		nge	-	Range		nge	_	Range		nge
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Accounting II	9.90	13.50	14.85	20.25	9.00	12.00	13.50	18.00	9.90	13.50	14.85	20.25	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00
Accounting Clark	9.40	12.20	12.60	18.30	8.00	11.00	12.00	16.50	8.40	12.20	12.60	18.30	9.00	11.00	12.00	16 50	8.00	11.00	12.00	16.50	9.00	11.00	12.00	16.50
Accounting Clerk	8.40	12.20	12.00	10.30	6.00	11.00	12.00	10.50	0.40	12.20	12.60	16.30	8.00	11.00	12.00	16.50	6.00	11.00	12.00	10.50	8.00	11.00	12.00	10.50
																								1
Administrative Assistant	8.80	14.50	13.20	21.75	8.90	13.00	13.35	19.50	8.80	14.50	13.20	21.75	8.90	13.00	13.35	19.50	8.90	13.00	13.35	19.50	8.90	13.00	13.35	19.50
Analyst	9.00	15.00	13.50	22.50	8.00	13.00	12.00	19.50	9.00	15.00	13.50	22.50	8.00	13.00	12.00	19.50	8.00	13.00	12.00	19.50	8.00	13.00	12.00	19.50
										70100														
Custodian	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38
Customer Service	8.00	12.50	12.00	18.75	8.00	11.00	12.00	16.50	8.00	12.50	12.00	18.75	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50
Data Entry	7.50	11.00	11.25	16.50	7.50	10.50	11.25	15.75	7.50	11.00	11.25	16.50	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75
Data Entry 1	8.00	11.75	12.00	17.63	8.00	11.00	12.00	16.50	8.00	11.75	12.00	17.63	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50
									0.00		12.00													70.00
Data Entry 2	8.25	12.50	12.38	18.75	8.25	11.25	12.38	16.88	8.25	12.50	12.38	18.75	8.25	11.25	12.38	16.88	8.25	11.25	12.38	16.88	8.25	11.25	12.38	16.88
File Clerk	7.75	11.75	11.63	17.63	7.50	10.00	11.25	15.00	7.75	11.75	11.63	17.63	7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00
	7.05	44.00	40.00	47.70	7.50	40.50	44.05	45.75	7.05	44.00	40.00	47.70	7.50	40.50	44.05	45.75	7.50	40.50	44.05	45.75	7.50	40.50	44.05	45.75
General Office Clerk	7.25	11.80	10.88	17.70	7.50	10.50	11.25	15.75	7.25	11.80	10.88	17.70	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75
HR Generalist	10.00	18.00	15.00	27.00	10.00	13.00	15.00	19.50	10.00	18.00	15.00	27.00	10.00	13.00	15.00	19.50	10.00	13.00	15.00	19.50	10.00	13.00	15.00	19.50
	7.00		40.50	40.50	7.00		40.50	40.50	7.00	0.00	10.50	10.50		0.00	40.50	10.50	- 00	0.00	40.50	10.50		0.00	10.50	40.50
Light Industrial	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50
Mailroom Clerk	7.90	12.00	11.85	18.00	7.50	11.00	11.25	16.50	7.90	12.00	11.85	18.00	7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50
Procurement Assistant	14.00	20.00	21.00	30.00	12.00	18.00	18.00	27.00	14.00	20.00	21.00	30.00	12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00
Floculement Assistant	14.00	20.00	21.00	30.00	12.00	16.00	16.00	21.00	14.00	20.00	21.00	30.00	12.00	16.00	16.00	21.00	12.00	16.00	10.00	27.00	12.00	10.00	16.00	27.00
Program Assistant	8.75	14.50	13.13	21.75	9.00	12.00	13.50	18.00	8.75	14.50	13.13	21.75	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00
Receptionist	8.00	12.75	12.00	19.13	8.00	10.00	12.00	15.00	8.00	12.75	12.00	19.13	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00
Reprographics	7.50	10.00	11.25	15.00	7.00	9.00	10.50	13.50	7.50	10.00	11.25	15.00	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50
Secretary	9.00	12.00	13.50	18.00	9.00	10.00	13.50	15.00	9.00	12.00	13.50	18.00	9.00	10.00	13.50	15.00	9.00	10.00	13.50	15.00	9.00	10.00	13.50	15.00
Tax Examiner	8.00	10.00	12.00	15.00	8.00	9.00	12.00	13.50	8.00	10.00	12.00	15.00	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50
	3.00	. 5.00		3.00	3.03	3.00		. 5.00	3.00				3.00	3.03	12.00	. 5.00	2.00	2.00		. 3.03	5.00	2.03		
Training Coordinator	8.75	11.00	13.13	16.50	8.00	9.00	12.00	13.50	8.75	11.00	13.13	16.50	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50
Accounting/Finance Manager Procurement Specialist	30.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00
Program Supervisor/Manager		22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00
	10.00	00	10.00	22.00	10.00	00	10.00	22.00		ocus Rate		Page1 of		22.00	10.00	22.00	10.00	22.00	10.00	00	10.00	22.00	10.00	

Job Title	Hourly V																							
	_	ion 7	_	ion 7	_	ion 8	_	ion 8	_	ion 9	_	ion 9	_	on 10		on 10		on 11	_	on 11		on 12	Region 12	
	_	ht Time		me Pay	_	nt Time		me Pay	Straigl			me Pay		nt Time		me Pay	-	ht Time		me Pay		ht Time		me Pay
		Range		nge	Pay F			nge	Pay R	lange		nge	Pay F			nge	Pay R			nge	•	Range		nge
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Accounting II	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00
Accounting Clerk	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50
Administrative Assistant	8.90	13.00	13.35	19.50	8.90	13.00	13.35	19.50	8.90	13.00	13.35	19.50	8.90	13.00	13.35	19.50	8.90	13.00	13.35	19.50	8.90	13.00	13.35	19.50
Analyst	8.00	13.00	12.00	19.50	8.00	13.00	12.00	19.50	8.00	13.00	12.00	19.50	8.00	13.00	12.00	19.50	8.00	13.00	12.00	19.50	8.00	13.00	12.00	19.50
Custodian	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38	7.00	8.25	10.50	12.38
Customer Service	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50
Data Entry	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75
Data Entry 1	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50	8.00	11.00	12.00	16.50
Data Entry 2	8.25	11.25	12.38	16.88	8.25	11.25	12.38	16.88	8.25	11.25	12.38	16.88	8.25	11.25	12.38	16.88	8.25	11.25	12.38	16.88	8.25	11.25	12.38	16.88
File Clerk	7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00	7.50	10.00	11.25	15.00
General Office Clerk	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75	7.50	10.50	11.25	15.75
HR Generalist	10.00	13.00	15.00	19.50	10.00	13.00	15.00	19.50	10.00	13.00	15.00	19.50	10.00	13.00	15.00	19.50	10.00	13.00	15.00	19.50	10.00	13.00	15.00	19.50
Light Industrial	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50
Mailroom Clerk	7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50	7.50	11.00	11.25	16.50
Procurement Assistant	12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00	12.00	18.00	18.00	27.00
Program Assistant	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00	9.00	12.00	13.50	18.00
Receptionist	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00	8.00	10.00	12.00	15.00
Reprographics	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50	7.00	9.00	10.50	13.50
Secretary	9.00	10.00	13.50	15.00	9.00	10.00	13.50	15.00	9.00	10.00	13.50	15.00	9.00	10.00	13.50	15.00	9.00	10.00	13.50	15.00	9.00	10.00	13.50	15.00
Tax Examiner	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50
Training Coordinator	8.00	9.00	12.00	13.50 45.00	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50 45.00	8.00	9.00	12.00	13.50	8.00	9.00	12.00	13.50
Accounting/Finance Manager Procurement Specialist	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	12.00	45.00 17.00	30.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00	45.00 17.00	30.00	45.00 17.00	12.00	45.00 17.00	30.00 12.00	45.00 17.00	30.00	45.00 17.00
Program Supervisor/Manager	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00	18.00	22.00

Job Title	Number of Candidates	Required Qualifications of Candidates
	Available	
	(Subject to Change)	
Accounting II	825	Ideal candidate must have 2 - 5 years accounting experience in maintaining accurate & detailed financial data in an automated systems environment; must be detail oriented and must have a Bachelor's degree in Accounting. Drug test and criminal background are required.
Accounting in	023	Ideal candidate must have a minimum of 2 years accounting experience and be familiar with debits and credits. Candidate must be proficient in MS Excel as
Accounting Clerk	1,153	well as accounting (payables & receivables) software. Drug test and criminal background are required.
		Ideal candidate must have a minimum of 2 years administrative experience. Candidate must have advanced knowledge of MS Word, Excel and PowerPoint.
A desirable to A - 1-4- or t	0.004	Candidate must also have general office skills, such as filing, faxing, making appointments and supporting executive level management. Must have excellent communication skills, be detail oriented and have strong follow-up skills. Drug test and criminal background are required.
Administrative Assistant	2,001	Ideal candidate must have a Bachelor's degree in Statistics, Mathematics, Engineering or directly related field; must be competent in data analysis and
Analyst	718	efficient with analytical software. Drug test and criminal background are required.
0 4 11		Ideal candidate must have a minimum of 6 months custodial experience, able to lift at least 35 lbs consistently. Floor tech experience is preferred. Drug test
Custodian	325	and criminal background are required.
Customer Service	3,407	Ideal candidate must have a minimum of 2 years experience in an inbound call center, taking calls ranging from troubleshooting to processing payments and escalating customer accounts. Candidate must be computer literate, detail oriented and able to multi task. Drug test and criminal background are required.
		deal candidate must have a minimum of 6 months numeric and alpha numeric data entry experience in a production environment with the ability to key 6000
Data Entry	3,324	key strokes per hour with excellent accuracy. Must be detail oriented. Drug test and criminal background are required. Ideal candidate must have a minimum of 6 months numeric and alpha numeric data entry experience in a production environment with the ability to key 8000
Data Entry 1	3.089	
	.,	Ideal candidate must have a minimum of 6 months numeric and alpha numeric data entry experience in a production environment with the ability to key
		10000 key strokes per hour with excellent accuracy. Must be proficient in MS Office programs and detail oriented. Drug test and criminal background are
Data Entry 2	2,614	required. Ideal candidate must have a minimum of 6 months office experience, must be able to organize and prioritize and be able to pass the filing assessment. Drug
File Clerk	5.049	
THE CICIN	0,010	Ideal candidate must have 2 - 3 years office experience, basic knowledge of MS Word, Excel and PowerPoint, the ability to multi task and be detail oriented.
		Candidate strong typing & data entry skills (50 wpm & 6000 ksph) with excellent accuracy. Receptionist or switchboard experience is preferred. Drug test and
General Office Clerk	5,453	criminal background are required. Ideal candidate must have knowledge of multiple HR disciplines including federal & state employment law and benefits. Candidate must have a Bachelor's
HR Generalist	75	degree in HR and a minimum of 3 years relevant HR experience. Drug test and criminal background are required.
THE CONTOURNE		Ideal candidate must have a minimum of 6 months warehouse experience, able to lift at least 35 lbs consistently and the ability to read/write English. Drug
Light Industrial	609	
		Ideal candidate must have a minimum of 2 years experience working in a mailroom including the use of automated mail processing equipment and
Mailroom Clerk	1.854	knowledge of FedEx & UPS mail systems. Candidate must be able to lift at least 30 lbs consistently to pass the mailroom assessment and be detail oriented. Drug test and criminal background are required.
Wall Coll Clork	1,001	Ideal candidate will have knowledge of purchasing/procurement and the ability to prepare solicitation and contract documents. Candidate must have a
Procurement Assistant	348	
		Ideal candidate must have 2 yrs office experience performing duties such as telephone usage, filing, typing, and handling customer questions. Candidate
Program Assistant	1.890	must be computer literate, organized and detail oriented. Must have excellent oral and written communication skills. Drug test and criminal background are required.
1 Togram Assistant	1,000	Ideal candidate must have a minimum of 2 years office experience, with an emphasis on reception work. Must have the ability to answer a minimum of 10
		phone lines consecutively and proficiently. Candidate must be computer literate; switchboard experience preferred. Drug test and criminal background are
Receptionist	2,401	required.
Reprographics	804	Ideal candidate must have a minimum of 2 years experience in operating various types of office copying equipment, printing, duplicating and scanning equipment. Candidate must be detail oriented. Drug test and criminal background are required.
reprograpilies	004	equipment. Continuate made to dotain on innea. Drug toot and ominina stonground are required.
		Ideal candidate must have a minimum of 2 yrs administrative experience, be computer literate with proficiency in MS Word, Excel and PowerPoint. Candidate
Canadani	4 044	will have general office skills, such as filing, faxing and making appointments. Candidate must have supported executive level directors/managers. Must be
Secretary	1,211	able to type 60 wpm with excellent accuracy, have excellent communication skills and be detail oriented. Drug test and criminal background are required. Ideal candidate must have 1 year clerical experience involving review or adjustments to tax returns. Must have a High School diploma or GED. Drug test and
Tax Examiner	208	
		Ideal candidate must have a Bachelors degree in Business and a minimum of 2 years experience supporting and coordinating training. Candidate must be
Training Coordinator		able to multi task, be detail oriented and have strong follow through skills. Drug test and criminal background are required.
Accounting/Finance Manager Procurement Specialist		
Program Supervisor/Manage	r	
g.a Gapor vicon inaliago		Focus Rate Card Page3 of 6

Company Name	Focus of	Georgia	, Inc.
Straight Time Markup Percentage	,	32.5%	
Overtime Markup Percentage		19.9%	
Payroll Markup Percentage		19.4%	

Payroll Markup Percentage		19.4%																						
Job Title	Regi	Bill Rate ion 1 ht Time	Reg	Paid by t ion 1 rtime	Reg	for Strai ion 2 ht Time	Reg	e and Ove ion 2 rtime	Reg	r Various ion 3 ht Time	Georgia Regi Over	on 3	Reg	ion 4 ht Time	_	ion 4 rtime	Reg Straigl	ion 5 nt Time	_	on 5	_	ion 6 ht Time	_	ion 6 rtime
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Accounting II	13.12	17.89	17.81	24.28	11.93	15.90	16.19	21.58	13.12	17.89	17.81	24.28	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58
Accounting Clerk	11.13	16.17	15.11	21.94	10.60	14.58	14.39	19.78	11.13	16.17	15.11	21.94	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78
Accounting Clerk	11.13	10.17	15.11	21.94	10.00	14.50	14.59	19.70	11.13	10.17	15.11	21.94	10.00	14.56	14.39	19.70	10.00	14.50	14.38	19.70	10.00	14.50	14.58	19.70
Administrative Assistant	11.66	19.21	15.83	26.08	11.79	17.23	16.01	23.38	11.66	19.21	15.83	26.08	11.79	17.23	16.01	23.38	11.79	17.23	16.01	23.38	11.79	17.23	16.01	23.38
Analyst	11.93	19.88	16.19	26.98	10.60	17.23	14.39	23.38	11.93	19.88	16.19	26.98	10.60	17.23	14.39	23.38	10.60	17.23	14.39	23.38	10.60	17.23	14.39	23.38
_	0.00		40.50			40.00		14.84	0.00			14.84	0.00	10.93	40.50	14.04	9.28	10.93	40.50	14.84	0.00		12.59	
Custodian	9.28	10.93	12.59	14.84	9.28	10.93	12.59	14.04	9.28	10.93	12.59	14.04	9.28	10.93	12.59	14.84	9.20	10.93	12.59	14.04	9.28	10.93	12.59	14.84
Customer Service	10.60	16.56	14.39	22.48	10.60	14.58	14.39	19.78	10.60	16.56	14.39	22.48	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78
Data Entry	9.94	14.58	13.49	19.78	9.94	13.91	13.49	18.88	9.94	14.58	13.49	19.78	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88
Data Entry 1	10.60	15.57	14.39	21.13	10.60	14.58	14.39	19.78	10.60	15.57	14.39	21.13	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78
Data Entry 2	10.93	16.56	14.84	22.48	10.93	14.91	14.84	20.23	10.93	16.56	14.84	22.48	10.93	14.91	14.84	20.23	10.93	14.91	14.84	20.23	10.93	14.91	14.84	20.23
File Clerk	10.27	15.57	13.94	21.13	9.94	13.25	13.49	17.99	10.27	15.57	13.94	21.13	9.94	13.25	13.49	17.99	9.94	13.25	13.49	17.99	9.94	13.25	13.49	17.99
General Office Clerk	9.61	15.64	13.04	21.22	9.94	13.91	13.49	18.88	9.61	15.64	13.04	21.22	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88
HR Generalist	13.25	23.85	17.99	32.37	13.25	17.23	17.99	23.38	13.25	23.85	17.99	32.37	13.25	17.23	17.99	23.38	13.25	17.23	17.99	23.38	13.25	17.23	17.99	23.38
Light Industrial	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19
zigit industrial	0.20		12.00	10.10	0.20	11.00	12.00	10.10	0.20	11100	12.00	10.10	0.20		12.00	10.10	0.20	11.00	12.00	10.10	0.20		12.00	10.10
Mailroom Clerk	10.47	15.90	14.21	21.58	9.94	14.58	13.49	19.78	10.47	15.90	14.21	21.58	9.94	14.58	13.49	19.78	9.94	14.58	13.49	19.78	9.94	14.58	13.49	19.78
Procurement Assistant	18.55	26.50	25.18	35.97	15.90	23.85	21.58	32.37	18.55	26.50	25.18	35.97	15.90	23.85	21.58	32.37	15.90	23.85	21.58	32.37	15.90	23.85	21.58	32.37
1 Tocurement Assistant	10.55	20.50	23.10	33.31	13.30	23.03	21.50	32.31	10.55	20.50	25.10	33.31	13.30	23.03	21.30	32.31	13.30	25.05	21.50	32.31	13.30	23.03	21.50	32.31
Program Assistant	11.59	19.21	15.74	26.08	11.93	15.90	16.19	21.58	11.59	19.21	15.74	26.08	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58
Receptionist	10.60	16.89	14.39	22.93	10.60	13.25	14.39	17.99	10.60	16.89	14.39	22.93	10.60	13.25	14.39	17.99	10.60	13.25	14.39	17.99	10.60	13.25	14.39	17.99
Reprographics	9.94	13.25	13.49	17.99	9.28	11.93	12.59	16.19	9.94	13.25	13.49	17.99	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19
reprograpines	3.34	10.20	10.43	17.55	3.20	11.55	12.00	10.13	3.54	10.20	10.40	17.55	3.20	11.55	12.00	10.13	5.20	11.55	12.00	10.13	5.20	11.55	12.00	10.13
Secretary	11.93	15.90	16.19	21.58	11.93	13.25	16.19	17.99	11.93	15.90	16.19	21.58	11.93	13.25	16.19	17.99	11.93	13.25	16.19	17.99	11.93	13.25	16.19	17.99
Tax Examiner	10.60	13.25	14.39	17.99	10.60	11.93	14.39	16.19	10.60	13.25	14.39	17.99	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19
Training Coordinator	11.59	14.58	15.74	19.78	10.60	11.93	14.39	16.19	11.59	14.58	15.74	19.78	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19
Accounting/Finance Manager	39.75	59.63	35.97	53.96	39.75	59.63	35.97	53.96	39.75	59.63	35.97	53.96	39.75	59.63	35.97	53.96	39.75	59.63	35.97	53.96	39.75	59.63	35.97	53.96
Procurement Specialist Program Supervisor/Manager	15.90	22.53 29.15	14.39 21.58	20.38	15.90 23.85	22.53 29.15	14.39 21.58	20.38	15.90 23.85	22.53 29.15	14.39 21.58	20.38	15.90 23.85	22.53 29.15	14.39 21.58	20.38	15.90 23.85	22.53 29.15	14.39 21.58	20.38	15.90 23.85	22.53 29.15	14.39 21.58	20.38

Focus Rate Card Page4 of 6

Job Title	Hourly E	Bill Rate	Ranges	Paid by t	he State	for Strai	ght Time	and Ov	ertime fo	r Various	s Georgia	a Region	s											
		ion 7 ht Time		ion 7 rtime	Regi Straigh	ion 8 nt Time	_	ion 8 rtime	_	ion 9 ht Time	Regi Over			on 10 ht Time		on 10 rtime	_	on 11 ht Time	U	on 11 rtime	_	ion 12 ht Time	-	on 12 rtime
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Accounting II	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58
Accounting Clerk	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78
Administrative Assistant	11.79	17.23	16.01	23.38	11.79	17.23	16.01	23.38	11.79	17.23	16.01	23.38	11.79	17.23	16.01	23.38	11.79	17.23	16.01	23.38	11.79	17.23	16.01	23.38
Analyst	10.60	17.23	14.39	23.38	10.60	17.23	14.39	23.38	10.60	17.23	14.39	23.38	10.60	17.23	14.39	23.38	10.60	17.23	14.39	23.38	10.60	17.23	14.39	23.38
Custodian	9.28	10.93	12.59	14.84	9.28	10.93	12.59	14.84	9.28	10.93	12.59	14.84	9.28	10.93	12.59	14.84	9.28	10.93	12.59	14.84	9.28	10.93	12.59	14.84
Customer Service	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78
Data Entry	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88
Data Entry 1	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78	10.60	14.58	14.39	19.78
Data Entry 2	10.93	14.91	14.84	20.23	10.93	14.91	14.84	20.23	10.93	14.91	14.84	20.23	10.93	14.91	14.84	20.23	10.93	14.91	14.84	20.23	10.93	14.91	14.84	20.23
File Clerk	9.94	13.25	13.49	17.99	9.94	13.25	13.49	17.99	9.94	13.25	13.49	17.99	9.94	13.25	13.49	17.99	9.94	13.25	13.49	17.99	9.94	13.25	13.49	17.99
General Office Clerk	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88	9.94	13.91	13.49	18.88
HR Generalist	13.25	17.23	17.99	23.38	13.25	17.23	17.99	23.38	13.25	17.23	17.99	23.38	13.25	17.23	17.99	23.38	13.25	17.23	17.99	23.38	13.25	17.23	17.99	23.38
Light Industrial	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19
Mailroom Clerk	9.94	14.58	13.49	19.78	9.94	14.58	13.49	19.78	9.94	14.58	13.49	19.78	9.94	14.58	13.49	19.78	9.94	14.58	13.49	19.78	9.94	14.58	13.49	19.78
Procurement Assistant	15.90	23.85	21.58	32.37	15.90	23.85	21.58	32.37	15.90	23.85	21.58	32.37	15.90	23.85	21.58	32.37	15.90	23.85	21.58	32.37	15.90	23.85	21.58	32.37
	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58	11.93	15.90	16.19	21.58
Program Assistant	11.93	15.90	10.19	21.50	11.93	15.90	10.19	21.56	11.93	15.90	10.19	21.30	11.93	15.90	10.19	21.56	11.93	15.90	10.19	21.50	11.93	15.90	10.19	21.50
Receptionist	10.60	13.25	14.39	17.99	10.60	13.25	14.39	17.99	10.60	13.25	14.39	17.99	10.60	13.25	14.39	17.99	10.60	13.25	14.39	17.99	10.60	13.25	14.39	17.99
Reprographics	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19	9.28	11.93	12.59	16.19
Secretary	11.93	13.25	16.19	17.99	11.93	13.25	16.19	17.99	11.93	13.25	16.19	17.99	11.93	13.25	16.19	17.99	11.93	13.25	16.19	17.99	11.93	13.25	16.19	17.99
Tax Examiner	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19
Training Coordinator	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19	10.60	11.93	14.39	16.19
Accounting/Finance Manager Procurement Specialist	39.75 15.90	59.63 22.53	35.97 14.39	53.96 20.38	39.75 15.90	59.63 22.53	35.97 14.39	53.96 20.38	39.75 15.90	59.63 22.53	35.97 14.39	53.96 20.38	39.75 15.90	59.63 22.53	35.97 14.39	53.96 20.38	39.75 15.90	59.63 22.53	35.97 14.39	53.96 20.38	39.75 15.90	59.63 22.53	35.97 14.39	53.96
Program Supervisor/Manage		29.15	21.58	26.38	23.85	29.15	21.58	26.38	23.85	29.15	21.58	26.38	23.85	29.15	21.58	26.38	23.85	29.15	21.58	26.38	23.85	29.15	21.58	

Focus Rate Card Page5 of 6

Job Title	Number of	Required Qualifications of Candidates
	Candidates Available	
	(Subject to Change)	
		Ideal candidate must have 2 - 5 years accounting experience in maintaining accurate & detailed financial data in an automated systems environment; must
Accounting II	825	be detail oriented and must have a Bachelor's degree in Accounting. Drug test and criminal background are required.
A Ol I	4.450	Ideal candidate must have a minimum of 2 years accounting experience and be familiar with debits and credits. Candidate must be proficient in MS Excel as
Accounting Clerk	1,153	well as accounting (payables & receivables) software. Drug test and criminal background are required.
		Ideal candidate must have a minimum of 2 years administrative experience. Candidate must have advanced knowledge of MS Word, Excel and PowerPoint.
Administrative Assistant	2.001	Candidate must also have general office skills, such as filing, faxing, making appointments and supporting executive level management. Must have excellent communication skills, be detail oriented and have strong follow-up skills. Drug test and criminal background are required.
Autilitistiative Assistant	2,001	Ideal candidate must have a Bachelor's degree in Statistics, Mathematics, Engineering or directly related field; must be competent in data analysis and
Analyst	718	efficient with analytical software. Drug test and criminal background are required.
- ,		Ideal candidate must have a minimum of 6 months custodial experience, able to lift at least 35 lbs consistently. Floor tech experience is preferred. Drug test
Custodian	325	and criminal background are required.
Customer Conde	2 407	Ideal candidate must have a minimum of 2 years experience in an inbound call center, taking calls ranging from troubleshooting to processing payments and
Customer Service	3,407	escalating customer accounts. Candidate must be computer literate, detail oriented and able to multi task. Drug test and criminal background are required. Ideal candidate must have a minimum of 6 months numeric and alpha numeric data entry experience in a production environment with the ability to key 6000
Data Entry	3.324	key strokes per hour with excellent accuracy. Must be detail oriented. Drug test and criminal background are required.
Data Emily	0,021	Ideal candidate must have a minimum of 6 months numeric and alpha numeric data entry experience in a production environment with the ability to key 8000
Data Entry 1	3,089	key strokes per hour with excellent accuracy. Must be detail oriented. Drug test and criminal background are required.
		Ideal candidate must have a minimum of 6 months numeric and alpha numeric data entry experience in a production environment with the ability to key
		10000 key strokes per hour with excellent accuracy. Must be proficient in MS Office programs and detail oriented. Drug test and criminal background are
Data Entry 2	2,614	required.
File Clerk	5.049	Ideal candidate must have a minimum of 6 months office experience, must be able to organize and prioritize and be able to pass the filing assessment. Drug test and criminal background are required.
File Clerk	5,049	Ideal candidate must have 2 - 3 years office experience, basic knowledge of MS Word, Excel and PowerPoint, the ability to multi task and be detail oriented.
		Candidate strong typing & data entry skills (50 wpm & 6000 ksph) with excellent accuracy. Receptionist or switchboard experience, is preferred. Drug test and
General Office Clerk	5,453	criminal background are required.
		Ideal candidate must have knowledge of multiple HR disciplines including federal & state employment law and benefits. Candidate must have a Bachelor's
HR Generalist	75	degree in HR and a minimum of 3 years relevant HR experience. Drug test and criminal background are required.
		Ideal candidate must have a minimum of 6 months warehouse experience, able to lift at least 35 lbs consistently and the ability to read/write English. Drug
Light Industrial	609	test and criminal background are required.
		Ideal candidate must have a minimum of 2 years experience working in a mailroom including the use of automated mail processing equipment and knowledge of FedEx & UPS mail systems. Candidate must be able to lift at least 30 lbs consistently to pass the mailroom assessment and be detail oriented.
Mailroom Clerk	1 854	Drug test and criminal background are required.
mamoom orong	1,001	Ideal candidate will have knowledge of purchasing/procurement and the ability to prepare solicitation and contract documents. Candidate must have a
Procurement Assistant	348	minimum of 2 yrs experience in related field. Must be familiar with PeopleSoft. Drug test and criminal background are required.
		Ideal candidate must have 2 yrs office experience performing duties such as telephone usage, filing, typing, and handling customer questions. Candidate
		must be computer literate, organized and detail oriented. Must have excellent oral and written communication skills. Drug test and criminal background are
Program Assistant	1,890	
		Ideal candidate must have a minimum of 2 years office experience, with an emphasis on reception work. Must have the ability to answer a minimum of 10 phone lines consecutively and proficiently. Candidate must be computer literate; switchboard experience preferred. Drug test and criminal background are
Receptionist	2,401	required.
recopariio	2,101	Ideal candidate must have a minimum of 2 years experience in operating various types of office copying equipment, printing, duplicating and scanning
Reprographics	804	equipment. Candidate must be detail oriented. Drug test and criminal background are required.
		Ideal candidate must have a minimum of 2 yrs administrative experience, be computer literate with proficiency in MS Word, Excel and PowerPoint. Candidate
Carretani	4.044	will have general office skills, such as filing, faxing and making appointments. Candidate must have supported executive level directors/managers. Must be
Secretary	1,211	able to type 60 wpm with excellent accuracy, have excellent communication skills and be detail oriented. Drug test and criminal background are required. Ideal candidate must have 1 year clerical experience involving review or adjustments to tax returns. Must have a High School diploma or GED. Drug test and
Tax Examiner	208	criminal background are required. Drug test and criminal background are required.
TOX EXCHINIO	200	Ideal candidate must have a Bachelors degree in Business and a minimum of 2 years experience supporting and coordinating training. Candidate must be
Training Coordinator	75	able to multi task, be detail oriented and have strong follow through skills. Drug test and criminal background are required.
Accounting/Finance Manager		
Procurement Specialist		
Program Supervisor/Manager		

Changes/Renewals/Extensions

Extension

The contract is extended from July 1, 2012 through June 230, 2013 to allow for the new contract to be bid and implemented. This amendment provides for an increase of 2.5% to the markup rate for all suppliers, effective July 1, 2012.

The contract is extended from May 1, 2012 to June 30, 2012. A new contract will be in place on July 1, 2012. The contract was extended for two (2) additional months as part of the 2012 resourcing strategy.

Renewal 3

The third (3rd) one (1) year renewal option has been exercised. This period begins on May 1, 2011 and ends on April 30, 2012. This is the final renewal on this contract. This renewal was exercised under the same terms & conditions with all of the staffing firms except G4 Enterprises. G4 Enterprises is no longer on this contract.

Renewal 2

The second (2nd) one (1) year renewal option has been exercised. This period begins April 3, 2010 and ends on April 30, 2011.

Amendment 1

The contract has been amended to accommodate a substantial increase in the contract usage. The straight time markup rates have bee decreased, new job classifications/titles have been added and the contract renewal date was changed to an earlier date.

Renewal 1

The first one (1) year renewal option has been exercised. This period will expire on April 30, 2010.

Initial Term

Initial term of contract is September 24, 2008 to April 30, 2009 with three (3) one (1) year renewal options.