



Statewide Contracts for Software

The Georgia Department of Administrative Services, State Purchasing Division, has established new Statewide Contracts for **Software**. The contracts include **Ancillary Services**. DOAS conducted a strategic competitive bidding process and has awarded contracts to six (6) suppliers.

Statewide Contract Details:

What is the Contract Number?	Contract #99999-SPD-SPD0000060
Is this a Renewal?	No
Does it Replace an Existing Contract?	Yes. Replaces SWC70764
What is the Contract Term?	Date of Award (August 2012) to 6/30/2013; First Renewal Term 7/1/2013 to 6/30/2014 + 3 additional one-year renewal options
What is the Expiration Date?	06-30-2014 (Current Term); 3 additional one-year options to renew
Does it Allow the Use of the P-Card?	Yes
Who is the person to Contact with Questions?	Elizabeth Eason Elizabeth.Eason@doas.ga.gov 404-657-6877

These contracts have been **awarded by Category**:

Category 1	End User Software
Category 2	Enterprise Software
Category 3	Microsoft Reseller Services
Category 4	Oracle (including Peoplesoft) Software and Databases

Supplier	Awarded Categories	Contract Number
IBM Corporation	Category 2	#99999-SPD-SPD0000060-0001
Presidio Networked Solutions, Inc.	Categories 1, 2, and 4	#99999-SPD-SPD0000060-0002
SHI International Corp.	Categories 1, 2, and 3	#99999-SPD-SPD0000060-0003
CDWG Government, LLC	Categories 1, 2, and 3	#99999-SPD-SPD0000060-0004
PC Specialists, Inc. d/b/a Technology Integration Group (TIG)	Categories 1 and 2	#99999-SPD-SPD0000060-0005
Dell Marketing, LP	Categories 1, 2, 3 and 4	#99999-SPD-SPD0000060-0006

Key benefits of the contract include:

- Significant Discounts
- Maintenance, Support Services
- Training Services
- Installation Services as described on Exhibit A to Contract with each Supplier
- All Prices are "NOT TO EXCEED" prices, and users may negotiate additional discounts

The contracts are available for use now.

The new Statewide Contracts for Software replace the former SWC for Software (IT) with Dell Marketing, LP. SWC70764 terminated on August 24, 2012.



The **Statewide Contracts for Software** are available for use by accessing Team Georgia Marketplace™ at: <http://doas.ga.gov/StateLocal/SPD/Pages?StatewideContractIndex.aspx>.

Quotes may be obtained by contacting the supplier directly as shown below. The Exhibit A Awarded Category Description for each Contract describes what the Supplier may provide. Cost Proposals have been uploaded to Sciquest and are also available in line comments in Peoplesoft.

Supplier Contact Information:

Supplier	Supplier Contact Information
IBM Corporation	Leanne M. Lapp Client Representative - Public Sector 6303 Barfield Road, NE Atlanta, GA 30328 lmlapp@us.ibm.com 404-406-5224
Presidio Networked Solutions, Inc.	Teddy Lawhead Sr. Account Manager Two Sun Court, Norcross, GA 30092 mleszynski@presidio.com 678-291-1942
SHI International Corp.	Trevor Golden Account Executive – GA State Agencies trevor_golden@shi.com 352-592-7011
CDWG Government, LLC	John Johnsen Deputy Program Manager jjohnsen@cdw.com 312-705-0909
PC Specialists, Inc. d/b/a Technology Integration Group (TIG)	Bob Kopesky Senior AE 6649 Peachtree Industrial Blvd Norcross, GA 30092 Robert.Kopesky@tig.com 678-287-2241
Dell Marketing, LP	Brad Stroup Dell, Inc. Solutions Account Executive – AL/GA/MS brad_stroup@dell.com Cell: 205-296-2441